

TABLEAU-CRM-AND-EINSTEIN-DISCOVERY-CONSULTANT^{Q&As}

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QUESTION 1

	Analytics app				

- A. Field audit trail data
- B. Forensics data
- C. Sales Cloud data Login
- D. Event log file data

Correct Answer: D

QUESTION 2

Which widget property allows a consultant to restrict the view to a domain bounded by the values entered\\'

- A. Add Custom Domain
- B. Filter by Range
- C. Add Custom Range
- D. Add Filter

Correct Answer: A

QUESTION 3

A company wants to use Einstein Analytics to analyze the trend of their sales pipeline. The company wants to accelerate the sales process. To do so, they need to know the average time an opportunity spends in each stage. This value is not pre-calculated in Salesforce, so a consultant recommends using a dataflow to calculate it.

How can adataflow be used to calculate the average time an opportunity spends in each stage?

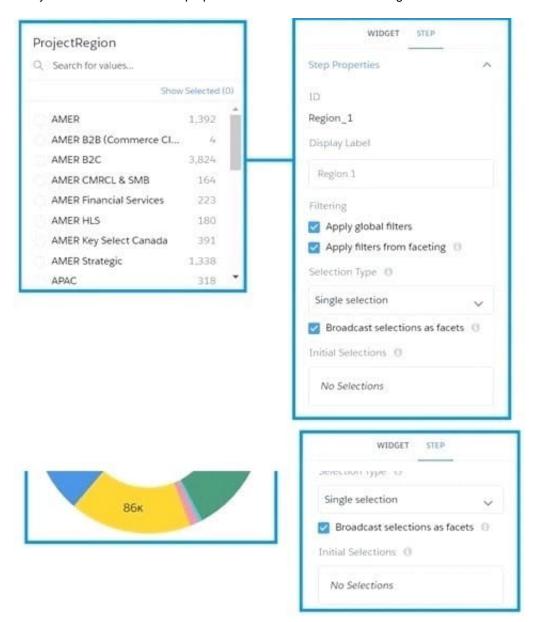
- A. computeExpression Transformation with SAQL Expression to calculate the duration
- B. flatten Transformation with Offset Expressions to calculate the duration
- C. computeRelative Transformation with offset parameter to calculate the duration
- D. computeRelative Transformation with SAQL Expression to calculate the duration

Correct Answer: D

https://help.salesforce.com/articleView?id=bi_integrate_computeRelative_transformation_o peration.htm

QUESTION 4

Universal Containers reports that any selection in the List widget is not affecting the Pie chart in one of their Einstein Analytics dashboards. The step options associated with the List widget and Pie chart are shown in the graphic.



Which two changes can an Einstein Consultant implement to solvethis issue, given that the steps are using the same dataset? Choose 2 answers

- A. Use selection binding in the filters section of the step "Step_pie_1."
- B. Enable the option "Apply filters from faceting" in the step "Region_1."
- C. Enable the option "Applyfilters from faceting" in the step "Step_pie_1."
- D. Use selection binding in the filters section of the step "Region_1."

Correct Answer: AC

QUESTION 5

An Einstein Discovery team created a model to maximize the margin of their sales opportunities. They want to deploy the model to the Opportunity object in order to predict the outcome of every newly created or updated Opportunity.

What are the steps to accomplish this?

- A. Create a trigger on Opportunity and use the Salesforce External Connector to get predictions from Einstein Discovery.
- B. Create an Apex batch on Opportunity and use the REST API to get predictions from Einstein Discovery.
- C. Create a trigger on Opportunity and install the Einstein Discovery Writeback managed package from the AppExchange.
- D. Create a trigger on Opportunity and use the REST API to get predictions from Einstein Discovery.

Correct Answer: C

https://help.salesforce.com/articleView?id=bi_edd_wb_native.htmandtype=5

QUESTION 6

Which isn\\'t an option for setting a security predicate for a dataset created from an external data file?

- A. In the metadata file associated with the external data file using the rowLevelSecurityFilter key
- B. In the Register transformation node of a dataflow that uses this dataset
- C. In the dataset Security Predicate
- D. On each row prior to upload

Correct Answer: D

QUESTION 7

A consultant built a very useful Einstein Analytics app for Sales Operations, and they want to share its contents with the rest of Global Sales. However, they do not want to add everyone in Sales to their app. The consultant recommends extending the Sales Operations app and distributing it as an Einstein Analytics template app, but needs to locate specific information to get started.

```
{
    "folderSource" : { "id" : "Sales Operations ID"}
}
```

Given the code statement above, which endpoint should it be posted to?

- A. /services/data/v . /wave/apps
- B. /services/data/v . /analytics/wizard



C. /services/data/v . /wave/templa	ates
------------------------------------	------

D. /services/data/v . /analytics/projects

Correct Answer: C

https://developer.salesforce.com/docs/atlas.en- us.bi_dev_guide_rest.meta/bi_dev_guide_rest/bi_resources_templates.htm

QUESTION 8

Max of objects that can be enabled for Data Sync

A. 200

B. 100

C. 150

D. 50

Correct Answer: B

QUESTION 9

How do you post to Chatter from a Sales Wave dashboard?

- A. Open the Actionsmenu for an opportunity or account and select Post
- B. Select Post to Chatter from the Actions drop-down at the top of the dashboard
- C. Right click any bar and type your message
- D. Send an email to a team member with "chatter:" in the subject line

Correct Answer: A

QUESTION 10

When organizing information in an Einstein Analytics dashboard, what does the "Progressive Disclosure\\' design principle mean\\'

- A. Only provide the user with the level of detail theyneed to see, with the option to drill down deeper into more details.
- B. Utilize the latest templates for the most modern look and feel.
- C. Intentionally omit specific details so that users can do ad-hoc exploration if needed for root-cause analysis.
- D. Implement strict security predicates to minimize the amount of information displayed to users.

Correct Answer: A



QUESTION 11

A consultant built an Einstein Analytics app for the Sales Operations team. The team wants to share this app with other people at the company. The consultant recommends distributing the app as an Einstein Analytics template app.

In the process of creating the template, which role does the original Einstein Analytics app for the Sales Operation team play?

A. It is the template.	
B. It is the instance.	
C. It is the master.	
D. It is the target.	
Correct Answer: C	

QUESTION 12

What does the Division is Naval section of the waterfall graph tell you?

- A. How combinations of factors affect the CLV for Naval customers B. How individual factors separately affect the outcome for Naval customers
- C. What the relationship is between significant and insignificant factors as they impact CLV for Naval customers
- D. How the chosen variable is related to all other factors in the model for Naval customers

Correct Answer: A

https://trailhead.salesforce.com/en/content/learn/modules/dm_einstein_discovery_advance d_stories/dm_understand_why_it_happened_insights

QUESTION 13

Yasmine wants to create a lens with the Seed Bank Orders dataset, but she currently doesn\\'t see any rows inthe dataset. Since Yasmine is Hadiqa\\'s manager, Yasmine asks Hadiqa if she\\'s experiencing the same problem, but Hadiqa replies that she can see all the rows. Why is this happening?

- A. The dataset\\'s security predicate was set up incorrectly.
- B. Yasmine doesn\\'t have the Manager app role.
- C. Yasmine wasn\\'t assigned a permission set.
- D. Yasmine doesn\\'t have the Create and Edit Analytics Dashboards permission.

Correct Answer: A

QUESTION 14

The client is trying to create a SAQL step to predict sales in each sales region. They cannot get thequery to return any results, but have identified that the error is in the time series statement. They have asked an Einstein Consultant to review the following query and fix any errors.

```
q = load "sales";
q = group q by ('Date_Year', 'Date_Month', 'Region');
q = group q by ('Date_Year', 'Date_Month', 'Region', sum('Sales') as 'sum_Sales';
q = timeseries q generate 'Date_Year', 'Date_Month', 'Region', sum('Sales') as 'sum_Sales';
q = timeseries q generate 'sum_Sales' as 'Forecasted_Sales' with (dateCols=('Date_Year', 'Date_Month', "Y-M"), partition='Region');
q = foreach q generate 'Date_Year' + "~~~" + 'Date_Month' as 'Date_Year~~~Date_Month', 'Region', coalesce('sum_Sales',
 'Forecasted_Sales') as 'Sales';
q = order q by ('Date_Year~~~Date_Month' asc, 'type' asc);
q = limit q 2000;
```

Which timeseries statement will fix the query\\"

A. q = timeseries qgenerate \\'sum_Sales\\' as Forecasted_Sales\\' with (dateCols=(\\'Date_Year, Date_Quarter\\', "Y-Q"), partition=Region\\', ignoreLast=true);

B. q = timeseries q generate \\'sum_Sales\\' as Forecasted_Sales\\' with (length = 12, dateCols=(\\'Date_Year\\', \\'Date_Month". "Y-M"),partition=\\'Region\\');

C. q = timeseries q generate \\'sum_Sales\\' as Torecasted_Sales\\' with (dateCols=(\\'Date_Year\\', Date_Quarter\\', "Y-Q"), partition=\\'Region\\', seasonality=4);

D. q = timeseries q generate \\'sum_Sales\\' as Torecasted_Sales\\' with (dateCols=(\\'Date_Year\\', Date_Quarter\\', "Y-Q"), partition=\\'Region\\');

Correct Answer: B

QUESTION 15

How do you analyze data from a CSV file using Einstein Discovery?

- A. Import the CSV file into Einstein Discovery.
- B. Import the CSV file into the most similar Salesforce object, then run reports on that object.
- C. You can\\'t import data from a CSV file
- D. Import the CSV file into an Einstein Analytics dataset, then create a story.

Correct Answer: D

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