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QUESTION 1

Besides their own team accounts, sales managers at Universal Container need to have READ access to all other countries.

Role hierarchy was implemented accordingly (based on countries) but a Sales manager in the US comp records of the same segment in Canada.

What should be done to grant access in a proper way?

- A. Create criteria-based sharing rule to grant access to account records that have the same segment.
- B. Create owner-based sharing rule to grant access to account records that have the same segment.
- C. Create a public group and include all accounts of the same segment and grant access through.
- D. Change the role hierarchy and put all the sales managers in the US and Canada as the same role.

Correct Answer: B

QUESTION 2

Which features does Salesforce provide for restricting login access to the application?

Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

Correct Answer: AD

QUESTION 3

In order to comply with Regulatory Requirements, Universal Containers must store sensitive customer information on-premise. Universal Containers would like this on-premise information to be accessible from

Salesforce. What technology can Universal Containers use to achieve this?

- A. Implement a third-party tokenization service.
- B. Implement an on-premise database.
- C. Implement a third-party proxy server.



D. Implement the Salesforce Shield toolkit.

Correct Answer: C

QUESTION 4

Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

- A. The record owner and any user above the external user in the role hierarchy.
- B. The record owner only.
- C. The record owner and any user below the external user in the role hierarchy.
- D. The record owner and all internal users.

Correct Answer: A

QUESTION 5

Which two reasons should the Architect consider regarding the use of Apex Sharing Reasons? Choose 2 answers

- A. Ensuring the developer can more easily troubleshoot programmatic sharing.
- B. Ensuring the Share record is not deleted upon ownership change.
- C. Ensuring the Share record is deleted upon ownership change.
- D. Ensuring there is additional criteria available for Criteria-Based Sharing.

Correct Answer: AB

QUESTION 6

If you want to create some logic that will share certain records in APEX code, you just have to create special records that will open access to the desired records. The aim is to create records of certain type, for example , all share objects for custom objects are named as

- A. MyCustomObject__Share

Correct Answer: A

QUESTION 7

Ursa Major Solar recently enabled External Default Sharing and has told the Architect they want to allow for external users to have the External Sharing Default set to Public Read-Only for a custom object.

What are two valid Internal Default sharing settings for the custom object? (Choose two.)



- A. Controlled by Parent
- B. Public Read Only
- C. Private
- D. Public Read/Write

Correct Answer: BD

QUESTION 8

Sales Operations at Universal Containers (UC) has created Public Report and Dashboard folders for sales managers that report to the VP of sales. Sales Operations currently spends a few hours each month updating users that should have access to edit items in these folders. In which two ways can UC grant access to sales managers to automate access to these Reports and Dashboards folders? Choose 2 answers

- A. Share the folders lowest roles in the role hierarchy, Superiors will get access automatically.
- B. Share the folders with the "VP of Sales" Role and Subordinates.
- C. Share the folders with the "Sales Managers" Queue.
- D. Share the folders with a "Sales Managers" Public Group.

Correct Answer: B

QUESTION 9

Which three advanced tools can Salesforce enable for large-scale role hierarchy realignments in organizations with large data volumes?

Choose 3 answers.

- A. Partitioning by Divisions
- B. Granular Locking
- C. Parallel Sharing Rule Recalculation
- D. Deferred Sharing Calculation
- E. Skinny Table Indexing

Correct Answer: ADE

QUESTION 10

Below are some details regarding the organization at Universal containers:

- 1.



Richard and Kevin are the east sales reps and their manager is Karen the East sales executive.

2.

Sam and Wilder are West sales reps and the manager is Wendy, the West sales executive.

3.

Bob is the CEO and managers both Karen and Wendy

Universal containers role hierarchy follows their management structure. Richard owns an account, NewCompany, and Kevin owns an account, OldCompany. Karen manually shared her account NewWorld with Kevin. However, she has moved to a new role to lead all Named Accounts, and Phil, who replaced her, is the new owner of NewWorld.

Which employees will have access to the NewWorld account?

- A. Bob and Phil
- B. Bob, Richard, Phil and Kevin
- C. Bob, Karen and Kevin
- D. Bob, Phil and Kevin

Correct Answer: A

QUESTION 11

Cloud Kicks has multiple business partners that assist with product fulfillments, and requires a web service to be exposed to the business partners.

Each business partner needs to be able to query Cloud Kicks\' Salesforce instance to retrieve the status of orders. Additionally, each business partner should only be allowed access to orders for which the business partner is the fulfillment vendor.

The Architect does NOT want the business partners to utilize the standard APIs and would prefer a custom API be developed.

Which three design elements should the Architect consider in order to ensure the data security of the solution? (Choose three.)

- A. Create a custom Apex web service using the "With Sharing" keyword
- B. Give each partner their own Salesforce login set to API Enabled on the profile
- C. Create a custom Apex web service with a fulfillment ID input attribute
- D. Query the Orders object with Dynamic SOQL based upon the fulfillment ID
- E. Set the Orders object\'s sharing settings to Private in the Org-Wide Defaults

Correct Answer: ACE

**QUESTION 12**

Universal Containers uses the Case object to track service tickets. They have implemented Case teams to allow multiple support representatives to manage the Cases. Which two "Filter by owner" options would the user see while creating a list view on the Case object? Choose 2 answers

- A. Public Groups
- B. Roles
- C. Queue
- D. My Case Teams

Correct Answer: CD

QUESTION 13

What would be the reason for a large number of duplicate Account records and many sharing rules created in Salesforce?

- A. The Object permissions for the Account object are Create, Read, and Edit
- B. The Organization-Wide Default for the Account object is Public Read/Write
- C. The Organization-Wide Default for the Account object is Private
- D. The Organization-Wide Default for the Account object is Public Read-Only

Correct Answer: C

QUESTION 14

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

Correct Answer: AC

QUESTION 15

Universal Containers (UC) has 600 sales reps. UC has rollout plan to deploy salesforce in 3 weeks. At the end of the second week, they received a "User Role Limit Exceeded" error. After investigation, they



discovered that during the user provisioning process, a new role was generated for every new user.

Which two recommendations could solve this problem?

Choose 2 answers.

- A. Review the user provisioning process to not automatically create a user role for any new user.
- B. Remove role hierarchy from salesforce org and control the record access using apex managed sharing.
- C. Contact salesforce support and request to increase the number of users\' roles allowed.
- D. Create an Apex class to replace the User Roles by generic one as soon as they are created.

Correct Answer: AC

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