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**QUESTION 1**

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

- A. Create a specific Sharing Reason for the custom object.
- B. Use `runAS` system method in Apex classes to enforce record visibility.
- C. Create a new record in `_Share` object with `RowCause` `Manual`
- D. Use `With Sharing` keyword to make sure record visibility will be considered

Correct Answer: A

QUESTION 2

Universal Containers uses Person Accounts to represent retail customers and Business Accounts to represent commercial customers. The retail sales team should not have access to commercial customers but should have access to ALL retail customers.

With the organization-wide default on Account set to Private, how should the architect meet these requirements?

- A. Create an owner-based sharing rule on `AccountContactRelation` to grant a `@coess` to all account contact roles records owned by retail sales reps.
- B. Update the Retail Sales profile to grant access to Person Account record type.
- C. @ Create o criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount.

Correct Answer: C

QUESTION 3

Universal Containers has successfully implemented a large Service Cloud rollout for their national call center 3 months ago. One of their largest customer accounts, United Automotive, has over 15,000 open cases. Agents are now having trouble opening new cases for United Automotive. When they try to create a case, the following Error messages appear for them `UNABLE_TO_LOCK_ROW` They notice that this only occurs for the United Automotive account. If they try to save the case again it will usually work, but the problem seems to be happening more and more often. What option should the Architect recommend?

- A. Review the Account structure to split the United Automotive account into multiple branch accounts.
- B. Review the Customer Service Profile to ensure that they have Read/Write access to the appropriate Case and Account Fields.
- C. Review all Case Sharing Rules and consolidate where appropriate to reduce the total number of sharing rules.
- D. Review all Account sharing rules to ensure that the Customer Service team has Read/Write access to the United Automotive Account.



Correct Answer: A

QUESTION 4

Jane, a support representative at Universal Containers, created a report to view all her open cases that have been created in the past 7 days and saved the report in the "Private Reports" folder.

Who can view and run the report?

- A. The report owner and any users who have been given access to the "My Private Reports" folder
- B. The report owner and anybody in the role hierarchy above the report owner
- C. The report owner
- D. The report owner and users with the "View All Data" permission

Correct Answer: C

QUESTION 5

Which two are potential vulnerabilities in the following code snippet?

```
public class SOQLController { public String name { get { return name;} set {name=value;} } public PageReference query() { String qryString=\\SELECT Id FROM Contact WHERE \\'+ \\'(IsDeleted = false and Name like \\'%\\' + name + \\'%\\')\\'; queryResult = Database.query(qryString); return null; } }
```

Choose 2 answers

- A. FLS check
- B. SOQL Injection
- C. Data Access Control
- D. Arbitrary Redirects

Correct Answer: BC

QUESTION 6

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A. Create a public group with Territory
- B. Share a report or dashboard folder with a Territory
- C. Metadata API Support
- D. Integration with Collaborative Forecasting
- E. Assignment of Territory on Opportunities



Correct Answer: CDE

QUESTION 7

Universal Containers is planning to pilot a new application to a small set of Sales Reps.

What is the optimal way to grant inly this Sales Reps access to the new functionality, while hiding ..

- A. Clone the Sales Rep profile, adjust settings, and assign the pilot users the new profile.
- B. Revoke access to legacy function in the Sales Rep profile and create a permission set for the ..
- C. Create a permission set to grant access to the new functionality and hide the old functionality.
- D. Create new user records for the pilot user that they will use for the pilot.

Correct Answer: A

QUESTION 8

Users at Universal Containers are complaining that a field has disappeared from the Account page after deploying its latest project. The page layout has not changes with this deployment.

How should the admin troubleshoot this issue?

- A. Review change to Account record types.
- B. Log in as user and check several Accounts to isolate the problem records.
- C. Run a Who Sees What report, filtering on Account.
- D. View Field Accessibility in the Object Manager

Correct Answer: D

QUESTION 9

Universal Containers has developed Apex code to manually create Account Share records to grant specific users access to individual Accounts. What must the Architect do to ensure the Account Share records are not deleted when the owner of the Account is changed?

- A. Create the share records and set the RowCause to a custom Apex Sharing Reason
- B. Create the share records in a class with the "Without Sharing" keyword
- C. Create the share records with the Delete on Owner Change field set to false
- D. Create the share records and set the RowCause to Manual

Correct Answer: A



QUESTION 10

Universal Containers (UC) uses a custom Visualforce page to display shipment tracking information (custom object, private OWD) to field manager and agents. The IT team wants to make sure that users have access to only the information that is allowed.

Which Apex method must be used to make sure only allowed fields are shown to the users?

- A. isReadable()
- B. isShowable()
- C. isAccessible()
- D. isVisibleable()

Correct Answer: C

QUESTION 11

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries and has established a very complex role hierarchy to control data visibility. In the new fiscal year UC is planning to reorganize the roles and reassign accounts owners.

Which three features could an architect recommend to avoid problems on this operation? Choose 3 answers

- A. Partition data using Divisions
- B. Deferred Sharing Recalculation
- C. Parallel Sharing Rule recalculation
- D. Skinny table
- E. Granular Locking

Correct Answer: BCE

QUESTION 12

Which option can be selected to share data when creating a sharing rule?

- A. Users
- B. Profiles
- C. Roles

Correct Answer: C

**QUESTION 13**

Universal Containers (UC) has affiliates who sell containers in countries where UC does not have a local office. UC uses a Partner Community to manage the sales cycle in those countries. One of its affiliates has grown substantially and restructured its internal sales team with the following structure; Sales VP --> Director of Sales --> Sales Manager --> Sales Reps. Sales Reps should not see each others' opportunities, and visibility of deals should open up within a Sales Rep's hierarchy.

What is the main problem an architect should address in this situation?

- A. Partner User roles are limited to three levels.
- B. The Channel Manager role cannot be shared with Partner Community.
- C. Partner Community does not support Role Hierarchy.

Correct Answer: A

QUESTION 14

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder

Correct Answer: B

QUESTION 15

Universal Containers (UC) service reps are assigned to a profile which has "View All" in Case object..

To make sure service reps have access to all relevant information to attend to customer requests, which Architect consider?

Choose 2 answers

- A. Service reps will be able to access to Contact records if they are Controlled by Parent.
- B. Service reps will be able to access to Contact records due to Implicit Sharing.
- C. Service reps will NOT able to access to Contact records because Account OWD is private
- D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

Correct Answer: A



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