



# SDM\_2002001050<sup>Q&As</sup>

SDM Certification - NI

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**QUESTION 1**

Why are PARD (Project Asset Rotation Days) and TILT (Telecom Implementation Lead- Time) KPI's closely related to each other?

- A. Because both KPI's are NI project related.
- B. Because PARD is influenced by the TILT KPI (influenced = if one is decreasing the other is also decreasing).
- C. Because both KPI's are CT cash flow related.
- D. Because TILT is influenced by the PARD KPI (influenced = if one is decreasing the other is also decreasing).

Correct Answer: B

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**QUESTION 2**

What is the basic source of information for the development of the Quality Plan?

- A. Project quality and acceptance requirements stated in the current customer contract.
- B. Equipment installation manuals.
- C. Templates from NSN PM Compass.
- D. Experience from previous projects executed with the same Customer.

Correct Answer: A

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**QUESTION 3**

Which main steps are required to set up an effective Change Management Process in a project?

- A. - The change mgmt process is discussed and approved by customer/subcontractor/NSN NI PjM team.
  - The change management process is documented and communicated to customer/subcontractor/ internally in NSN.
  - Follow-up mechanisms defined and agreed like risk/operational reserves, EAC maintenance process, IPM CR set-up.
- B. - The change mgmt process is discussed and approved by NSN NI PjM team.
  - The change mgmt process is documented and communicated internally in NSN.
  - Follow-up mechanisms defined and agreed like risk/operational reserves, EAC maintenance process, IPM CR set-up.
- C. - The change mgmt process is discussed and approved by customer/subcontractor/NSN NI PjM team.
  - The PM talks about the change management process with all relevant stakeholders internally in NSN and on the customer/subcontractor side.
  - Follow-up mechanisms agreed like risk/operational reserves, EAC maintenance process, IPM CR setup.



D. - The change mgmt process is discussed and approved by NSN NI PjM team.

-The PM talks about the change management process with all relevant stakeholders internally in NSN.

-Follow-up mechanisms agreed like risk/operational reserves, EAC maintenance process, IPM CR setup.

Correct Answer: A

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#### QUESTION 4

DELT-I is a metric that will give visibility of:

A. Average lead times of the invoicing process.

B. Average Telecom Implementation lead times.

C. Timely usage of IPM measuring average delay in key milestones updates.

D. Lead times between MS16 Implementation Ends and Internal Acceptance.

Correct Answer: C

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#### QUESTION 5

Which one of the following is not part of project procurement management?

A. Procurement planning.

B. Solicitation planning.

C. Site survey planning.

D. Source selection.

Correct Answer: C

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#### QUESTION 6

What milestones are used to calculate SILT?

A. IS13.1 Main Equipment on site and Last Customer Invoice Trigger.

B. IS13.1 Main Equipment on site and Provisional Acceptance.

C. Date of equipment shipped to the site and Date of Invoice Received by the Customer.

D. IS13.1 Main Equipment on site and Internal Acceptance.

Correct Answer: A

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### QUESTION 7

A project got an engineer assigned with a competence level of 3, but should have one with at least a level

4. How does the PM react?

- A. The PM refuses to take the employee and insist on getting an engineer with level 4.
- B. The PM accepts the engineer and sends him to a classroom training.
- C. The PM accepts the engineer and agrees with him on a competence development path within the project.
- D. The PM refuses to take the employee and tries to find an available engineer on the external market.

Correct Answer: C

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### QUESTION 8

What is never included in the cost estimate during the bid phase?

- A. 3rd party software support fees.
- B. Cost for project management.
- C. Standard production costs.
- D. Risk mitigation costs.

Correct Answer: D

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### QUESTION 9

What is the first step that a PM needs to do when a project KPI is showing a huge variation compared to previous periods?

- A. Verify if the data used for the KPI calculation is correct.
- B. Put on hold the rollout until the root cause of the deviation is analyzed
- C. Communicate the deviation to the project stakeholders
- D. Organize asap a meeting with project team.

Correct Answer: A

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### QUESTION 10

Who are the contributors to the update of NELLE figures?

- A. Project manager only.



- B. The whole CT team, including PM and Care manager.
- C. CT FandC.
- D. CPM

Correct Answer: B

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#### QUESTION 11

What is the main advantage of site based operations (ordering-acceptance-invoicing- payment) towards the subcontractors.

- A. NSN has lowest financing expenses hidden in subcontractor site cost and lowest risk of non quality costs.
- B. constant cash flow keeps subcontractor away from artificial claims.
- C. It is compliant with NSN SAP delivery concept and automated order-invoice process keeps the logistics cost low.
- D. NCC can be tracked per site.

Correct Answer: A

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#### QUESTION 12

Which of the following statements about the project communication process is true ?

- A. The project Communication Plan documents all meetings and the relevant information exchanged from/to the customer (purpose, frequency, participants, chairman, the MoM writer and its distribution list and format).
- B. The project Communication Plan describes the information and communication needs of the project stakeholders.
- C. The project Communication Plan defines the project and site libraries (folder structures and its contents).
- D. The project Communication Plan documents all reporting (towards internal and external stakeholders), indicating the purpose, the frequency, the data source and its distribution (list and format).

Correct Answer: B

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#### QUESTION 13

What impact can be expected during the execution of projects for which the scope of work is not clearly defined ?

- A. No impact.
- B. Non Conformance costs due to not planned extra works.
- C. Original Project Time Frame cannot be kept due to additional clarification meetings.
- D. Additional Efforts due to intensive Change Management.



Correct Answer: B

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#### QUESTION 14

What would be the preferred course of actions when you find out that the project Gross Margin is showing a lower figure in PRS(Profitability Reporting System) than what you expected?

- A. Escalate the problem to the CT Head.
- B. Request the CPM to prepare a detailed presentation about project costs.
- C. Invite the CPM and Project FandC to identify the deviations and review if cost and revenue have been correctly reported in PRS according to the Demand Plan assumptions and Project Cost calculations.
- D. Start a cost reduction plan and reduce headcount.

Correct Answer: C

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#### QUESTION 15

What needs to be included in the project cost base line of the Gate 4?

- A. All risk values captured during risk management workshops.
- B. All costs related to risk mitigation plans.
- C. All costs of risk management agreed between the sales account manager and service delivery responsible.
- D. All costs related to risk contingency plans.

Correct Answer: C

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