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Vendor: IBM

Exam Code: P2180-089

Exam Name: IBM WebSphere Cast Iron Technical Sales Mastery Test v1

Version: Demo

QUESTION 1

When estimating the level of effort, which of the following is relevant?

- A. The quality of the data to integrate.
- B. The number of use cases.
- C. The dependencies on other processes or objects.
- D. All of the above

Correct Answer: D

QUESTION 2

Which delivery model are ISV partners asking to move towards?

- A. Physical appliance.
- B. Virtual appliance.
- C. Cloud2.
- D. All of the above.

Correct Answer: D

QUESTION 3

What could be the meaning of fast Iron ? Integration in days? What could be the meaning of ?fast Iron ? Integration in days?

- A. Cast Iron provides a rich library to be used with Custom Code.
- B. Cast Iron allows you easily create Java code.
- C. Cast Iron uses the Configuration, not Coding Approach.
- D. Only Cast Iron appliance gives you fast integration.

Correct Answer: C

QUESTION 4

What are Cast Iron product delivery options? What are Cast Iron? product delivery options?

- A. Cloud, physical appliance, and virtual appliance.
- B. Cloud only.
- C. Appliance only.
- D. None of the above.

Correct Answer: A

QUESTION 5

Which of the following areas is included in the Feasibility and Scoping Document to be filled out?

- A. Outline of the business case and its solution.
- B. Identification of all endpoints and their respective versions.
- C. Use Cases for which an integration needs to be implemented.
- D. All of the above.

Correct Answer: D

QUESTION 6

What is a reason a Business Partner would consider Cast Iron instead of other IBM middleware offering?

- A. Cast Iron is ideal for mid market companies.

- B. Cast Iron is the only offer that supports flat file integration.
- C. Cast Iron provides support to many programming languages.
- D. None of the above.

Correct Answer: A

QUESTION 7

When estimating the level of effort, which of the following is not relevant?

- A. The quality of the data to integrate.
- B. The number of use cases.
- C. The mapping between the objects to integrate.
- D. The dependencies on other processes or objects.

Correct Answer: C

QUESTION 8

The customer is used to developing integration projects using Eclipse based tools. They want to keep using it for Cast Iron projects. Is it possible?

- A. Yes, there is an official Cast Iron plug-in for Eclipse Platform.
- B. No, there is not an official Cast Iron plug-in for Eclipse. Customer has to use Cast Iron Studio.
- C. Yes, as long he uses WebSphere Integration Developer tool.
- D. Yes, starting with Eclipse 3.2.

Correct Answer: B

QUESTION 9

Your prospect is a Cloud-centric company, with several SaaS endpoints and only with few On Premise endpoints. What is good fit for in a situation like this?

- A. Virtual appliance.
- B. Cloud.
- C. Physical Appliance.
- D. Both Physical and Virtual Appliances.

Correct Answer: B

QUESTION 10

Is a Cast Iron TIP mandatory to start any Cast Iron project?

- A. Yes. You cant start a project without a TIP.
- B. No. You can start a project from the scratch without a TIP.
- C. Yes. You have to create your own TIP in advance.
- D. Yes. Without a TIP you can't load the Cast Iron Studio.

Correct Answer: B

QUESTION 11

A customer is using Cast Iron Cloud offering for SaaS integration. Cast Iron announces a new release of the Cast Iron operating system. How does this customer get this version?

- A. Cast Iron automatically ships them an upgrade CD.
- B. They are automatically upgraded because Cast Iron Upgrades the multi-tenant cloud platform.
- C. They can download it from the Cast Iron community portal.
- D. They cannot get the upgrade.

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