



MB7-842^{Q&As}

NAV 2009 Trade & Inventory

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**QUESTION 1**

What functions are available from the Actions menu on a Requisition Worksheet? Choose the 3 that apply.

- A. Calculate Plan
- B. Make Orders
- C. Drop Shipment, Get Sales Orders
- D. Carry Out Action Message

Correct Answer: ACD

QUESTION 2

Which batch job can be used to raise the unit price on all items by 10%?

- A. Implement Price Change
- B. Post Inventory Cost to G/L
- C. Adjust Cost - Item Entries
- D. Adjust Item Cost/Prices

Correct Answer: D

QUESTION 3

You are the consultant on a Microsoft Dynamics NAV 2009 implementation. You have completed a demonstration of posting shipments from Sales Orders. During the related discussion, your client indicates that his or her current process has the Quantity to Ship field default to blank and then requires the user to enter the actual quantity shipped. The client asks you how Microsoft Dynamics NAV 2009 can meet this requirement.

What advice do you give your client?

- A. Make a programming change to default the Quantity to Ship to blank on Sales Order lines.
- B. Modify the current process so that users are required to only update lines where quantities are shipped incomplete.
- C. In the Default Quantity to Ship field on the Shipping FastTab of the Sales Order, select the option for '\\blank\\'.
- D. In the Default Quantity to Ship field on the Sales and Receivables Setup page, select the option for '\\blank\\'.

Correct Answer: D

**QUESTION 4**

What setup is necessary to implement a special sales price for a specific customer?

- A. Create a record specifying a sales price for the customer in the Sales Price page.
- B. Assign the customer to a Customer Price Group, then set up a special price for the group.
- C. Create a record specifying the sales price for the customer in the Customer Item Catalog.
- D. Update the price information on the Item Card.

Correct Answer: A

QUESTION 5

When you use multiple locations and responsibility centers, there are two approaches to setup: the user-focused approach and the account-(customer/vendor) focused approach. For companies where the user-focused approach is more important, what are some of the general guidelines for setup? Choose the 2 that apply.

- A. Link responsibility centers to the users.
- B. Link locations to the users.
- C. Select a default Location Code for each responsibility center.
- D. Select default Location Codes for the customers and vendors.

Correct Answer: AC

QUESTION 6

A company uses a decentralized distribution strategy. Vendors ship items ordered on Purchase Orders to different warehouse locations; locations then ship the items ordered on Sales Orders to customers.

What setup needs to be performed to reflect these procedures?

- A. Set up Order Tracking.
- B. Set up Dimensions.
- C. Link the customers and vendors to specific locations.
- D. Link Sales Orders and Purchase Orders to responsibility centers.



Correct Answer: C

QUESTION 7

The Analysis by Dimensions feature is used to view amounts derived from analysis views.

What functionality is available to users in the Analysis by Dimensions page? Choose the 3 that apply.

- A. View amounts by net change or balance at date numbers.
- B. Combine the Analysis View with a forecast.
- C. Select time periods.
- D. Combine dimensions.

Correct Answer: ACD

QUESTION 8

You are the consultant on a Microsoft Dynamics?NAV 2009 implementation. Your client has entered and posted purchase and sales transactions for a lot-tracked item. To replicate the procedure they plan to use for defective lots, your client needs to see all of the related transactions for a specific lot number based on a sale to a customer. They are unsure of the steps required.

What steps do you provide to your client? Choose the 3 that apply.

- A. Select a Trace Method of Usage to Origin.
- B. Run the Trace Sale Lot function on the Item Tracing page.
- C. Enter the Lot Number on the Item Tracing page.
- D. Run the Trace function from the Action Pane.

Correct Answer: ACD

QUESTION 9

What functions are available to add lines to the Sales Analysis Line template? Choose the 2 that apply.

- A. Insert Item
- B. Insert Item Ledger Entries



C. Insert Customers

D. Insert Customer Ledger Entries

Correct Answer: AC

QUESTION 10

From what documents can the Make Order function be used to create a Purchase Order?

A. Purchase Quote and Purchase Blanket Order

B. Purchase Invoice and Purchase Quote

C. Purchase Quote and Purchase Return Order

D. Purchase Blanket Order and Purchase Return Order

Correct Answer: A

QUESTION 11

What are the primary functions of the planning parameters on items and stockkeeping units? Choose the 3 that apply.

A. Setting the Time Bucket

B. Setting the Inventory Level

C. Offering Substitute Items

D. Determining Order Quantity

Correct Answer: ABD

QUESTION 12

You are the consultant on a Microsoft Dynamics?NAV 2009 implementation. Your client is conducting their first physical inventory count. To begin the process, they populated the Physical Inventory Journal and printed and distributed the Physical Inventory List report. Your client contacts you because they are unsure of the next steps.

What advice do you give your client for completing the physical inventory count? Choose the 3 that apply.

A. Enter the counted quantities in the Physical Inventory Journal.

B. Post the Physical Inventory Journal.



C. Use the Physical Inventory List report to manually document the inventory count.

D. Enter the variance between the counted and Microsoft Dynamics NAV calculated quantities in the Physical Inventory Journal.

Correct Answer: ABC

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