



Managing Microsoft Dynamics Implementations

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QUESTION 1

What functionality does Microsoft Dynamics Sure Step provide?

A. It provides an online toolkit of how to configure Microsoft Dynamics Solutions.

B. It enables Microsoft Dynamics partners to better serve their customers when implementing Microsoft Dynamics products.

C. It provides the only way to implement Microsoft Dynamics AX 2012.

D. It provides Microsoft Dynamics customers project management strategies for the Microsoft Dynamics implementations phase of their project.

Correct Answer: B

QUESTION 2

Which document is generated as a result of the functional requirements document (FRD)?

- A. solution design document (SDD)
- B. Fit Gap Analysis worksheet
- C. functional design document (FDD)
- D. technical design document (TDD)

Correct Answer: B

QUESTION 3

You are a project manager. You create a work breakdown structure (WBS).

What is the next step when you use the Microsoft Dynamics Sure Step Methodology resource management techniques?

- A. Plan material resources that will be needed.
- B. Plan and use the plan-do-check-act cycle.
- C. Plan and collect the project requirements.
- D. Plan and schedule stakeholder project reviews.

Correct Answer: A



QUESTION 4

Which statement is an objective of solution envisioning?

- A. Create and approve a Fit Gap Analysis.
- B. Complete a functional design for a solution.
- C. Finalize and approve a project plan.
- D. Understand solution requirements.

Correct Answer: D

QUESTION 5

You are the project manager of a Microsoft Dynamics implementation for a manufacturing company. A project enters the design phase. Which three requirements can be addressed in this phase? (Each answer presents part of the solution. Choose three.)

- A. requirements mapped as independent software vendor (ISV) solution
- B. requirements mapped as configuration
- C. requirements mapped as customization
- D. requirements mapped as independent software vendor (ISV) workflow
- E. requirements dependent on customization

Correct Answer: ABE

QUESTION 6

You are responsible for creating and managing projects in a project repository.

Which two actions can you perform on existing projects in the repository? (Each correct answer presents part of the solution- Choose two.)

- A. clone a project
- B. share a project
- C. change a project type
- D. delete a project



Correct Answer: BC

B: How to Share Project Deliverables with Clients

Project deliverables are simply Microsoft Office Documents. You share these with clients the same way you would other office documents (by e-mail, and so on). For example:

1.

Open a project documents page.

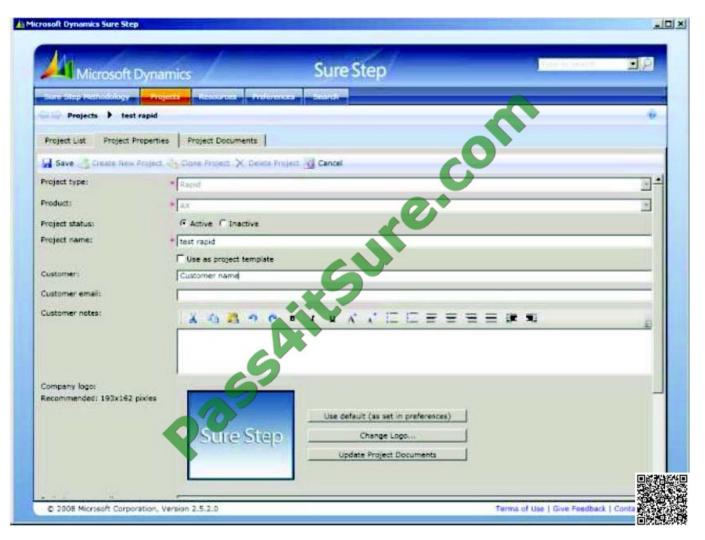
2.

Open a deliverable document.

3.

Use the document\\'s Send command to include it in an e-mail message.

C:



QUESTION 7



You are performing a Decision Accelerator Offering. In which order should you perform the steps?

A. 1. Meet internally to discuss the Decision Accelerator Offering

2.

Meet with the customer to discuss the Decision Accelerator Offering

3.

Review the presentation and customer sign-off

4.

Perform activities

B. 1. Meet with the customer to discuss the Decision Accelerator Offering

2.

Meet internally to discuss the Decision Accelerator Offering

3.

Perform activities

4.

Review the presentation and customer sign-off

C. 1. Meet with the customer to discuss the Decision Accelerator Offering

2.

Meet internally to discuss the Decision Accelerator Offering

3.

Review the presentation and customer sign-off

4.

Perform activities

D. 1. Meet internally to discuss the Decision Accelerator Offering

2.

Meet with the customer to discuss the Decision Accelerator Offering

3.

Perform activities

4.

Review the presentation and customer sign-off



Correct Answer: A

QUESTION 8

You need to put together a RACI matrix that includes a team member who is an employee of the client. Which activity should be assigned to the team member in the RACI matrix?

A. the functions performed on the project

- B. who will review the project work
- C. who will complete the project work
- D. the functions performed for the client, external to the project

Correct Answer: A

QUESTION 9

You are a project manager and you are using the waterfall delivery for a project.

Which two items must be completed within the development phase? (Each correct answer presents part of the solution. Choose two.)

- A. project design
- B. custom coding
- C. analysis phase
- D. production specifications
- E. design phase
- Correct Answer: AB

* The goal of the Development phase is to build and test the system components defined and approved in the design specifications, including developing the customizations, integrations and interfaces, and data migration processes.*





QUESTION 10

Go live is complete, and you are now in the operation phase of the project, Which two activities can be performed in the operations phase? (Each correct answer presents part of the solution. Choose two.)

- A. Document lessons learned.
- B. Review deliverables against the statement of work (SOW).
- C. Perform end-user training.
- D. Conduct production audit.
- Correct Answer: AB
- B: You can find the following activities in the Operations phase:
- /Project Planning
- / Provide Post Go Live Support
- / Transition of Solution to Support
- / (B) Review Deliverables against SOW and Agreed Changes
- / Conduct Performance Tuning and Optimization
- A: Project Planning

The purpose of the Project Planning activity in the Operations phase is to close the project after Go-Live and complete final project tasks.



You want to make sure that you delivered as promised, and that the customer is satisfied with the project outcome. This activity consists of the following tasks:

/ Finalize the project plan to accurately reflect the timeline, resources and milestones completed.

/ Complete the final project activities required to complete a successful closure of the project, such as:

(A) Document lessons learned.

Finish any documentation promised to the customer in the statement of work (SOW)

Determine the need for and conducting additional end-user training, if it is required.

Perform a final knowledge transfer to the customer

Clear any pending items that are discovered before, during, and after Go-Live.

QUESTION 11

Which two tasks can you perform from both the Microsoft Dynamics Sure Step Client on- premise application and the Sure Step Online application? (Each correct answer presents part of the solution. Choose two.)

A. Create and save project repositories the same as they are saved by using the Microsoft Dynamics Sure Step Client Project Creation Wizard.

- B. Import a Sure Step project.
- C. Access the lists of document templates in the Documents menu.
- D. Clone a Sure Step project.
- E. Navigate the reference material in the Methodology menu.

Correct Answer: AC

QUESTION 12

You are delivering a project by using the waterfall delivery method. You approve the project charter and project plan. Which three actions should you do next? (Each correct answer presents part of the solution. Choose three.)

- A. Document the configuration of the overall Microsoft Dynamics solution.
- B. Create the deployment plan.
- C. Perform and document the Fit Gap Analysis.
- D. Complete the design specifications.
- E. Develop future state business process models.
- F. Conduct the Executive and Project Team kickoff meetings.



Correct Answer: CEF

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