



MB2-707^{Q&As}

Microsoft Dynamics CRM Customization and Configuration

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**QUESTION 1**

You want to show values from a related entity in a form in Microsoft Dynamics CRM.

Which two components can you use to display values in a sub-grid? Each correct answer presents a complete solution. Choose two.

- A. dashboard
- B. list
- C. chart
- D. report

Correct Answer: BC

QUESTION 2

You are adding a calculated field to the account entity.

Which two fields can you include in the field calculation? Each correct answer presents part of the solution. Choose two.

- A. Fields on a related quote
- B. Fields on the account
- C. Fields on a related opportunity
- D. Fields on the related parent account

Correct Answer: BD

Ref:<https://technet.microsoft.com/en-us/library/dn832103.aspx>

QUESTION 3

You import a managed solution that modifies the account entity. You then import an unmanaged solution that also modifies the account entity. What is true about this scenario?

- A. The modifications from the unmanaged solution will overwrite the modifications from the managed solution.
- B. The modifications from both the managed solution and the unmanaged solution will be merged together.
- C. The modifications from the unmanaged solution will not appear,
- D. The modifications from the managed solution will not appear.



Correct Answer: A

Ref:https://msdn.microsoft.com/en-gb/library/gg334576.aspx#BKMK_UnmanagedandManagedSolutions

QUESTION 4

A user opens the Contact List Member view to see the contacts that are in a Marketing List. Which view type is Contact List Member?

- A. Associated view
- B. Quick Find view
- C. Public view
- D. Lookup view

Correct Answer: A

QUESTION 5

Your sales team notifies you that the Account form has unnecessary fields.

You want the Account form to display the Account contact information only.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

- A. Create a new Account form by using Save As and by modifying the new Account form.
- B. Modify the existing Account form.
- C. Create a new Account system entity, and modify the form of this new entity.
- D. Create a new Account connection role, and modify the form of this new connection role.

Correct Answer: AB

Ref:<https://technet.microsoft.com/en-us/library/dn531185.aspx>

QUESTION 6

On the Account record in Microsoft Dynamics CRM, you create business rules that update the Credit Limit based on the Relationship Type option set. After which two user actions do these business rules apply? Each correct answer presents a complete solution. Choose two.

- A. Saving an Account
- B. Changing a Relationship Type on an existing Account
- C. Adding a Relationship Type to a new Account



D. Deleting an Account

Correct Answer: BC

Ref:<https://technet.microsoft.com/en-us/library/dn531086.aspx>

QUESTION 7

You need to create and save a business rule. Which component is required?

- A. formula
- B. property
- C. description
- D. action

Correct Answer: D

QUESTION 8

In Microsoft Dynamics CRM, you create a custom Event entity for storing events and a custom Event Type entity for storing possible Event Types for events.

You want to store one or more of these Event Types in an Event.

What should you create?

- A. a native N:N relationship between Event and Event Type
- B. a Lookup attribute in the Event entity
- C. a Multiple Lines of Text attribute in the Event entity
- D. an Option Set attribute in the Event entity

Correct Answer: B

QUESTION 9

You are a Microsoft Dynamics CRM consultant for a small business.

Your client asks you to create a custom entity named Event Type. This entity needs to support business process flows, notes, document management and offline capability for Dynamics CRM for Outlook.

Which two custom entity options in your solution cannot be disabled after they are enabled? Each correct answer presents a complete solution. Choose two.



- A. Offline capability for Dynamics CRM for Outlook
- B. Document management
- C. Notes
- D. Business process flows

Correct Answer: CD

QUESTION 10

You need to delete a custom Public View from the System View area in Microsoft Dynamics CRM so that the Public View does not appear to any users. Which two preliminary actions should you perform? Each correct answer presents a complete solution. Choose two.

- A. Ensure that the view is included in an unmanaged solution.
- B. Verify that a different default view is set
- C. Verify that all dependencies are removed from the view.
- D. Ensure that the view was created by you.

Correct Answer: AB

QUESTION 11

You are updating custom entities in Microsoft Dynamics CRM.

Which three custom entity options can be disabled after they have been enabled? Each correct answer presents a complete solution. Choose three.

- A. Mail Merge
- B. Connections
- C. Document Management
- D. Queues
- E. Access Teams

Correct Answer: ACE

Ref:<https://msdynamicscrmblog.wordpress.com/2013/11/11/entity-options-in-dynamics-crm-2013/>

QUESTION 12

You need to grant a third party the appropriate rights to create new entities and system charts within Microsoft Dynamics CRM. Which two standard security roles should you use? Each correct answer presents part of the solution.



Choose two.

- A. CEO-Business Manager
- B. System Administrator
- C. Deployment Administrator
- D. System Customizer

Correct Answer: BD

Ref:<https://technet.microsoft.com/en-us/library/dn531052.aspx>

QUESTION 13

You need to convert a personal chart to a system chart in Microsoft Dynamics CRM? What should you do?

- A. Export the chart from the chart pane, and import it into the entity customization chart area.
- B. Create a solution that includes the personal chart and import the solution to create the system chart.
- C. Go to the entity customization, and recreate the chart as a system chart.
- D. Share the chart with all other Dynamics CRM users to convert it to a system chart.

Correct Answer: A

Ref:<https://community.dynamics.com/crm/b/magnetismsolutionscrmblog/archive/2012/11/01/1/converting-a-personal-chart-into-a-system-chart>

QUESTION 14

You are adding a Personal Identification Number field to the contact entity.

Users should be able to add data to this field when a contact record is created but should not be able to read or modify it after the contact is created.

Which two actions should you perform? Each correct answer presents part of the solution.

Choose two.

- A. Enable field security on the Personal Identification Number field customization.
- B. In the users\' Security Role, grant an Organization level Create permission for the Contact entity.
- C. In the field security profile for the users, set the Personal Identification Number Create permission to Yes, the Update permission to Yes, and the Read permission to No.
- D. In the field security profile for the users, set the Personal Identification Number Create field permission to Yes, the Update permission to No, and the Read permission to No.

Correct Answer: AD



QUESTION 15

You have a new entity named Car.

You create an N:1 relationship between Car and the Contact entity. You configure this relationship with the Referential, Restrict Delete type.

A Contact named Daisy Lawrence has two Cars, Carl and Car2.

You delete the contact.

What is the result?

- A. Daisy Lawrence is deleted, and Car1 and Car2 generate a warning about references.
- B. Daisy Lawrence, Carl1 and Car2 are deleted during the cascading delete operation.
- C. Daisy Lawrence, Car1 and Car2 are not deleted, and an error is generated.
- D. Daisy Lawrence is deleted, and Carl and Car2 are not deleted.

Correct Answer: C

Ref:<https://technet.microsoft.com/en-us/library/dn531171.aspx>

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