



MARKETING-CLOUD- PERSONALIZATION^{Q&As}

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QUESTION 1

What is the unified customer profile?

- A. A view of each visitor, customer, and user based on their behaviour on your website, with marketing emails or, with any integrated channel
- B. A offline report of every visitor, customer, and user based on their interaction with your website, web application, mobile store, call center, and email received from your company
- C. A unified view of all customer activity across, websites, web applications, mobile store, call center
- D. A profile view for administrators to see activity across all of the customer touch points

Correct Answer: A

QUESTION 2

What are the components of an interaction studio web campaign? [check]

- A. Email capture, homepage, and product requisite
- B. Experience, template, and content Zone
- C. Configured recipe, visitor profile, and content window
- D. Affinity, infobard and attribution window

Correct Answer: B

QUESTION 3

Which two components does a user need to configure in IS to display Einstein product recommendation vis IS connection for sales and service cloud?

- A. Einstein recipes
- B. Catalog items
- C. Promotion
- D. Einstein Decision

Correct Answer: D



QUESTION 4

A business user wants to deliver different experiences to different segments within the same campaign, which testing option should they select?

- A. A/B testing
- B. Rule based testing
- C. Time based testing
- D. Variation testing

Correct Answer: B

QUESTION 5

What are the three types of ingredients available for a recipe?

- A. Catalog-based and Trending
- B. Recommendations
- C. Co-Occurrence
- D. Machine Learning
- E. Promotions

Correct Answer: ABC

QUESTION 6

Which user attribute data types are supported in the identity system?

- A. String and integer
- B. Multistring
- C. String D. String and Multistring

Correct Answer: C

QUESTION 7

What qualifies a web visitor to see any experience of a web campaign?

- A. Campaign tracking rules
- B. Einstein Next Best Action



- C. Einstein Recipe Ingredients
- D. Email campaign rules

Correct Answer: C

QUESTION 8

What two features of Marketing cloud Personalization can be used in an open-time email Campaign?

- A. Recipe
- B. Attribute
- C. Survey
- D. Promotion

Correct Answer: AD

QUESTION 9

A brand's website is seeing high traffic, but much of the behavior is anonymous. How does Marketing Cloud Personalization identify identities?

- A. Marketing Cloud Personalization synchronizes anonymous and known profiles once a day based on online traffic and data from offline)
- B. Marketing cloud personalization uses probabilistic matching to determine if two or more profiles represent the same identity
- C. Marketing cloud personalization constantly monitors identifying information, then uses deterministic matching to determine if two same identity
- D. marketing cloud Personalization uses third party software to match anonymous and known identities

Correct Answer: B

QUESTION 10

Which ETL Feed is used to bring Campaign tracking data from Marketing Cloud messaging and Journeys or Pardot?

- A. External Email Campaign Events ETL
- B. Transaction ETL
- C. Product ETL
- D. Manual Segment ETL



Correct Answer: A

QUESTION 11

What are three features of the WebSDK when deployed on a website?

- A. Configure filters and goals
- B. Rendering campaign for personalisation
- C. Identity and cookie management
- D. Sitemapping for data collection
- E. Loading data from ETL feeds

Correct Answer: BCD

QUESTION 12

A business user created a segment to track everyone that has looked at the homepage today. How long does it take for a web visitor to join the After viewing the homepage?

- A. Immediate
- B. Placeholder

Correct Answer: A

QUESTION 13

When does site mapping happen during the implementation process?

- A. At the beginning of the build phase since it is the basis for the rest of the implementation
- B. In the middle after certain components like the catalog have been populated
- C. At the end after everything is defined in the system
- D. It can happen at any point since it is unrelated to the rest of the implementation

Correct Answer: B

QUESTION 14



Which three components of a server side campaign can be defined by a business user?

- A. Campaign rendering
- B. Campaign responses
- C. Promoted content
- D. Experience rules
- E. User attributes

Correct Answer: CDE

QUESTION 15

A brand wants to view campaign performance of specific groups of users. How would they view this within the platform?

- A. Use a segment to setup a filter, then use the filter in campaign statistics
- B. Use a segment to set a global goal
- C. Use a segment to specify certain actions, which can be set as the goal for a campaign
- D. Use engagement compare functionality to see the differences in key metrics and behaviours

Correct Answer: A

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