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Vendor: IBM

Exam Code: M2060-730

Exam Name: IBM B2B Integration-Network Sales
Mastery Test v2

Version: Demo

QUESTION 1

What solution enables customers to exchange data with partners that belong to private networks or other public Value Added Networks (VAN)?

- A. Interconnects
- B. Data Archival Service
- C. Mailslot
- D. AS2 Service

Correct Answer: D

Explanation

Explanation/Reference:

Reference: http://pic.dhe.ibm.com/infocenter/sb2bsvcs/v1r0/index.jsp?topic= %2Fcom.ibm.help.scnoverview.doc%2FSCN_Gateways.html

QUESTION 2

What additional components must be purchased in order to install and run a fully functional Standards Processing Engine environment?

- A. WebSphere Transformation Extender
- B. Sterling B2B Integrator
- C. DB2
- D. None of the above

Correct Answer: B

Explanation

Explanation/Reference:

QUESTION 3

What core capabilities does Standards Processing Engine provide?

- A. Envelope, transform, communicate
- B. Envelope, transform, de-envelope
- C. Transform, envelope, mail
- D. None of the above

Correct Answer: B

Explanation

Explanation/Reference:

Reference: <http://www-03.ibm.com/software/products/en/standards-processing-engine>

QUESTION 4

Which of the following products lets you extend the base data formatting and transformation capabilities to leverage and comply with Industry Specific data standards like HIPAA?

- A. IBM Sterling File Gateway
- B. IBM Sterling Control Center
- C. IBM Multi-Enterprise Integration Gateway
- D. IBM WebSphere Transformation Extender

Correct Answer: C

Explanation

Explanation/Reference:

Reference: http://www-01.ibm.com/common/ssi/rep_ca/1/897/ENUS211-381/ENUS211-381.PDF (page 4)

QUESTION 5

Which mobile application tool allows customers to review the status of their B2B transactions in real-time, permits monitoring on the status of all transactions, and provides search and analysis functions on these transactions?

- A. IBM Sterling Inflight Data Management Mobile
- B. IBM Sterling Process Management Mobile
- C. IBM Sterling B2B Integration Services Mobile
- D. IBM Sterling B2B Visibility Mobile

Correct Answer: A

Explanation

Explanation/Reference:

QUESTION 6

Which solution takes responsibility for the delivery and operation of part or all of our customers B2B integration and infrastructure and processes?

- A. IBM Sterling B2B Integration Services
- B. IBM Sterling Collaboration Network
- C. IBM Sterling B2B Integrator
- D. IBM Sterling Managed AS2 Service

Correct Answer: A

Explanation

Explanation/Reference:

Reference: <http://www-03.ibm.com/software/products/en/integration-services-basic>

QUESTION 7

Which of the following is a reason why companies find it difficult to optimize their B2B Integration?

- A. Skilled and experienced B2B resources are in short supply.
- B. Limited IT bandwidth, expensive and resource intensive to meet document processing SLAs.
- C. Too many manual processes create too many errors and negatively impact key processes like order to cash and reverse logistics.
- D. All of the above.

Correct Answer: C

Explanation

Explanation/Reference:

QUESTION 8

Which IBM Sterling B2B Integration Services capability allows trading partners to eliminate manual processing errors by enabling a single real-time view across a supply chain?

- A. B2B Process Management
- B. B2B Visibility
- C. B2B Integration Infrastructure
- D. Community Support

Correct Answer: B

Explanation

Explanation/Reference:

Reference: https://www.google.com/url?sa=t&rct=j&q=&esrc=s&source=web&cd=1&cad=rja&uact=8&ved=0CB8QFjAA&url=ftp%3A%2F%2Fftp.software.ibm.com%2Fsoftware%2Fcommerce%2Fsterling_customers%2FReducing_the_Total_Cost_of_FINAL.pdf&ei=iNxDVK0mAdbtaPySgsAG&usg=AFQjCNETX2kMIM7IY1gHMHJmHoNltrh.jpg&sig2=054i3smUR6oTBMICN2cGkA&bvm=bv.77648437,d.d2s

QUESTION 9

IBM Sterling B2B Integration Services Basic provides all BUT the following service?

- A. Mapping & Translation
- B. B2B Process Management
- C. Community Development
- D. Infrastructure and communications

Correct Answer: D

Explanation

Explanation/Reference:

Reference: <http://www-01.ibm.com/software/commerce/b2b/products/integration-services-basic/features.html>

QUESTION 10

Which of the following is NOT provided by WebSphere Transformation Extender?

- A. A transformation function that can integrate with numerous applications
- B. Built-in industry expertise through Industry Packs
- C. Transformation to and from any document format
- D. Communications protocols such as FTP and AS2

Correct Answer: A

Explanation

Explanation/Reference:

QUESTION 11

Which of the following discovery questions is focused on identifying B2B transformation opportunities?

- A. Do you have an EDI strategy which aims to drive competitive differentiation by making your company as easy to do business with and scale for future state?
- B. Do you have ERP upgrade/replacement projects either now or planned in the future?
- C. Are you focused on acquisitions and divestitures and is your EDI strategy a part of that plan?
- D. All of the above

Correct Answer: A

Explanation

Explanation/Reference:

QUESTION 12

Which of the following within IBM Sterling B2B Integrator is NOT designed to help with B2B collaboration?

- A. Connect and manage diverse trading partner communities
- B. Automate the execution of multi-enterprise processes

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