INDUSTRIES-CPQ-DEVELOPER^{Q&As}

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QUESTION 1

To list the products retrieved for display in Guided Selling, you use a:

Note: This question displayed answer options in random order when taking this Test.

A. Done action element

B. Selectable items element

C. Step element

D. Remote action element

Correct Answer: B

QUESTION 2

Vlocity Product Attributes can be managed interchangeably either through Vlocity Product Console or the Aloha interface.

A. True

B. False

Correct Answer: B

QUESTION 3

When assigning a context rule, what context rule component is actually assigned?

A. Context dimension

B. Context rule set

C. Context rule

D. Context mapping

Correct Answer: B

QUESTION 4

Felix, the CPQ administrator, needs to ensure that when gold SLA customers order the Installation service product, the Installation Service product\\'s service level attribute is set to "Full Service." What type of rule can he use to do that?

Note: This question displayed answer options in random order when taking this Test.

A. An advanced rule of type Configuration that includes an entity filter on Account.SLA and a product relationship of type

Modify Attributes

B. A context rule with a context mapping that evaluates the Account.SLA and a function to modify attributes

C. An advanced rule of type Eligibility that includes an entity filter on Account.SLA and a product relationship of type
Auto Add.

D. A context rule with a context dimension that invokes a function to modify attributes on the line item with a context
mapping on Account.SLA

Correct Answer: D

QUESTION 5

Which of these is true for a time plan?

Note: This question displayed answer options in random order when taking this Test.

A. it has a start date.

B. it has an end date.

C. it has a length of time.

D. it can be prorated.

Correct Answer: C

QUESTION 6

In Vlocity EPC, what must you set to make an attribute display in Vlocity Cart\'s configuration window?

Note: This question displayed answer options in random order when taking this Test.

A. Run-time Configurable flag

B. Active flag

C. Not Hidden flag

D. Filterable flag

Correct Answer: A

QUESTION 7

Felix is the Vlocity CPQ administrator, and he has created a new product with no child products in the shared product
catalog. What must he do after he has created the product in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

A. No additional steps are needed.

B. He must run the Refresh Pricebook job and then the Product Hierarchy Maintenance job.

C. He must run the Product Hierarchy Maintenance job and then the Refresh Pricebook job.

D. He must clear the platform cache and then run the Refresh Product Hierarchy Maintenance job.

Correct Answer: A

QUESTION 8

Vlocity Product Console does not support the creation of custom EPC objects.

A. True

B. False

Correct Answer: A

QUESTION 9

Where do product images appear in the Cart?

A. In the Product List

B. In the Cart\\'s Line Item pane

C. Product images must be configured in the Cart\\'s templates

D. In the Product Details modal window

Correct Answer: D

QUESTION 10

Context rules can determine whether a customer is qualified or disqualified for a promotion.

A. True

B. False

Correct Answer: A

QUESTION 11

How are promotions applied to an order in Vlocity Cart?

A. By clicking on Add to Cart for a promotion in the promotions list

B. Automatically using context rules

C. By running the Promotion Hierarchy Batch job

D. By clicking the Take me there configuration icon

Correct Answer: A

QUESTION 12

Choose the correct flow in the order-capture process.

A. Opportunity to order to quote to asset

B. Opportunity to quote to order to asset

C. Quote to opportunity to order

D. Opportunity to order to asset

Correct Answer: C

QUESTION 13

Document sections within a Vlocity Document Template can be conditionally included based on which two items?

Note: This question displayed answer options in random order when taking this Test.

A. Products

B. Advanced Entity Filters

C. Merge codes

D. Browser Version

Correct Answer: AB

QUESTION 14

What do you use to take 20% off the price of a child product in a promotion?

Note: This question displayed answer options in random order when taking this Test.

A. An adjustment

B. An override

C. A price list

D. A price list entry

Correct Answer: A

QUESTION 15

In which sequence do rules execute to ensure a perfect order in the Cart?

A. Advanced Rules Framework, Context Rules Framework, Compatibility Rules

B. Eligibility Rules, Context Rules, Advanced Rules

C. Context Rules Framework, Advanced Rules Framework.

D. Context Rules Framework, Compatibility Rules Framework, Advanced Rules Framework.

Correct Answer: C

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