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**QUESTION 1**

What is one way that an Aruba SD-WAN solution transforms a company's WAN?

- A. It requires all traffic to pass through security appliances in the data center before exiting to the Internet.
- B. It enables the company to use a mix of MPLS, Internet, and LTE uplinks to connect branches to the data center.
- C. It replaces expensive appliances for providing WAN uplinks with WAN software that runs on Aruba CX switches.
- D. It increases specialization for branch equipment, so that a single appliance is no longer expected to handle security and connectivity.

Correct Answer: B

QUESTION 2

A customer wants to deploy components of Aruba ESP (Edge Services Platform) but does not have the resources to implement all components of Aruba ESP at once. Which attribute should they start with?

- A. Analyzing and acting on network insights from Aruba AIOps
- B. Protecting the network with Aruba Zero Trust Security
- C. Connecting their people and devices at the edge with Aruba Unified Infrastructure
- D. Creating customized user experiences with Aruba Meridian

Correct Answer: C

QUESTION 3

What is a common challenge that customers face when using MPLS for their WAN?

- A. MPLS links, while cost-effective, do not provide dedicated bandwidth
- B. MPLS links create an inefficient flow for cloud applications
- C. MPLS Links can only go straight to the internet and cannot connect directly to the data center
- D. MPLS links are less secure than broadband-based links

Correct Answer: C

QUESTION 4

A customer needs a wired solution upgrade. Which characteristic indicates a good prospect for an Aruba switching solution?



- A. The customer has found cloud applications to be too expensive and wants to limit their use.
- B. The customer needs a wireless upgrade as well and wants better wired and wireless integration.
- C. The customer considers cost the primary concern and is not worried about performance, security, or visibility.
- D. The customer is a small business with about 60 employees and needs a simple, plug- and-play solution.

Correct Answer: B

QUESTION 5

What is one common challenge that Aruba Unified infrastructure solutions can help customers resolve?

- A. Many customers are seeking a larger number of management tools, each specialized for a different network team.
- B. Many customers\' IT staff lack adequate time and expertise to manage and secure the network.
- C. Many customers lack confidence in the Wi-Fi alliance and are looking for wireless solutions that support technologies outside of the 802.11 framework.
- D. Many customers need ways to reduce the number of IoT devices in their network and to replace them with analytics software that serves the same purpose.

Correct Answer: C

QUESTION 6

Which is one way that aruba instant on devices offer security tailored to the needs of your target customers.

- A. They contact central aruba to receive centrally defined security policies to protect wired and wireless access
- B. They support dynamic segmentation so they can offload security enforcement to aruba gateways
- C. They automatically update their software to ensure they stay safe without extra customer attention.
- D. They integrate with aruba Clearpass and enforce granular, user-based policies for micro-segmentation

Correct Answer: A

QUESTION 7

What is an advantage of the Aruba Software Platform? (Select two.)

- A. It makes the underlying infrastructure smarter, helping to deliver contextual experiences for end users and line-of-business teams.
- B. It uses proprietary technologies that prevent third-party integration, providing more sales opportunities for Aruba.
- C. It embeds the ArubaOS-CX Network Analytics Engine (NAE) into all wired and wireless infrastructure to improve security.



D. It is the industry's first WLAN software platform that offers exclusive cloud deployment so that customers have a single simple choice.

E. It is programmable, with an API-first design that helps to encourage automation and integration.

Correct Answer: CD

QUESTION 8

You are discussing Aruba Zero Trust Security with a customer. The customer says that their company already has security solutions, such as a Palo Alto firewall and Intrusion Prevention System (IPS). The customer asks why the company needs Aruba too.

What should you respond?

A. Aruba Zero Trust Security solutions protect the customer at the campus perimeter, while the Palo Alto solutions are focused on protecting the data center.

B. Aruba Zero Trust Security is purely a software solution unlike Palo Alto firewalls. This makes the Aruba solutions more flexible, cloud-ready, and cost-effective.

C. Aruba Zero Trust Security solutions are the best in the industry. The customer will not need the Palo Alto firewall and IPS any more, which will save the customer a great deal of money in the long run.

D. Aruba Zero Trust Security solutions can integrate with the Palo Alto solutions, provide them more context, and also give them more power to block compromised devices at the connection point.

Correct Answer: A

QUESTION 9

A customer asks what makes Aruba AIOps different from other types of troubleshooting tools. What should you explain?

A. Aruba AIOps provides recommendations of the service level expectations for IT to set baselines.

B. Aruba AIOps relies on troubleshooting technologies, such as SNMP traps, that IT is probably already using, but presents the traps in a central dashboard.

C. Aruba AIOps not only points out problems, but it also provides actionable recommendations such as the precise AP settings to adjust in order to solve issues.

D. Aruba AIOps identifies if one AP switch port or WAN link is down.

Correct Answer: D

QUESTION 10

You want to begin qualifying a customer for Aruba IntroSpect.

Which topic can you introduce to begin the conversation?



- A. how much insight IT staff have into the root causes behind performance issues
- B. whether the customer uses SEIM and is overwhelmed with alerts
- C. whether the customer has detected rogue Aps in the environment
- D. how the customer would like to define access policies for wireless users

Correct Answer: A

QUESTION 11

What is an example of how Aruba Central improves day-to-day network operations?

- A. It offers a simple interface and self-service portal. In which users can log In and easily solve their issues on their own.
- B. It gives IT visibility across the complete network so that IT can better determine the source of issues.
- C. It gives IT deep visibility into issues on the server-side, whether servers are on-prem or in the cloud.
- D. It provides agents, which IT can Install on endpoints to automatically remediate network issues.

Correct Answer: D

QUESTION 12

What is a key Aruba SD-Branch differentiator against many competitors?

- A. Aruba offers the only branch solution that is targeted specifically for small businesses
- B. Aruba SD-Branch offers all of the benefits of Aruba ESP (Edge Services Platform) in the branch.
- C. Aruba SD-Branch is a highly specialized solution that is focused exclusively on WAN connectivity and optimization
- D. Aruba has the largest market presence for SD-WAN and is the only Leader recognized by Gartner.

Correct Answer: C

QUESTION 13

A customer is interested in Aruba ESP. but has policies that prevent using public cloud services. Which solution should you recommend for managing the ESP solution?

- A. Aruba AirWave
- B. Aruba Meridian
- C. Aruba Instant On app
- D. Aruba Central on-premises (COP)



Correct Answer: D

QUESTION 14

A customer wants to integrate Aruba CX switches with the company's own orchestration tool. What should you suggest?

- A. Have customer staff use the switch's native UI, which eliminates the need for complex orchestration
- B. That the customer team use the switches REST API to program the integration
- C. Customer choose an HPE orchestration tool that best fits Aruba's data center solutions
- D. Customer use Aruba Clearpass to integrate switches with Aruba tool

Correct Answer: A

QUESTION 15

What is a benefit that Aruba Mobility Master (MM) and an ArubaOS architecture bring to network management?

- A. MM provides a centralized licensing repository and a single interface for configuring controllers.
- B. MM offers a single management interface for configuring wireless devices and onboarding user wireless devices.
- C. Customers can obtain a flexible, cloud-based option for managing their controllers centrally.
- D. Admins can manage ArubaOS switches and ArubaOS controllers from the same management interface.

Correct Answer: D

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