HPE0-V27$^{Q\&As}$

HPE Edge-to-Cloud Solutions

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QUESTION 1

A customer is concerned about security and compliance with regulations. Which benefit does an HPE hosted desktop solution provide?

A. It automatically deploys patches to all desktops at the network edge.

B. It ensures that all data remains securely in the data center.

C. It includes security monitoring as a service as part of the solution.

D. It embeds a silicon root of trust in every desktop.

Correct Answer: B

QUESTION 2

Which customer issue does an in-memory database address?

A. the need for faster insights from data

B. the need for desktop virtualization

C. the need for flexible storage and compute scaling

D. the need for data virtualization in the cloud

Correct Answer: A

QUESTION 3

What is one reason that companies are turning to virtualized desktop infrastructure (VDI) solutions?

A. Deploying VDI takes less advance planning than enabling users to access resources through a VPN.

B. VDI ensures that the data users access most often is stored locally and is easily accessible.

C. IT can manage the desktop environment much more easily and quickly with VDI.

D. VDI often provides twice the performance of traditional desktop infrastructure.

Correct Answer: C

QUESTION 4

Which desire indicates a customer who is interested in transforming to an IT as a Service (ITaaS) approach?

A. The customer wants deep insights into big data collected at the edge.

B. The customer wants to accelerate provisioning to provide on-demand IT.

C. The customer wants to improve user experience in an open office environment.

D. The customer wants to reduce costs and regain control of the data center.

Correct Answer: B

QUESTION 5

Which of the following is a key trend in the IT industry that is driving the adoption of HPE Edge-to-Cloud Solutions?

A. Increasing use of legacy systems

B. Decreasing demand for data storage

C. Growing use of data analytics and AI

D. Decreasing demand for high-speed network connectivity

Correct Answer: C

QUESTION 6

According to IDC, what is the attitude of most Global 500 companies toward digital transformation?

A. They are skeptical that it will provide a return on investment.

B. They have completed their digital transformation products and are turning their attention to the next trend.

C. They are committed to it and have formed dedicatee digital transformation teams.

D. They are waiting to see if their competitors are successful in implementing it.

Correct Answer: C

QUESTION 7

When assessing the potential impact of an HPE Edge-to-Cloud solution on an organization\\'s existing infrastructure, which of the following is a key metric to collect and analyze?

A. Customer churn rate

B. Number of product returns

C. Mean time between failures

D. Employee satisfaction score

Correct Answer: C

QUESTION 8

Which of the following is necessary when selecting the appropriate HPE and 3rd party products and services for a traditional solution?

A. Designing the solution based on customer requirements

B. Validating the customer requirements

C. Architecting the solution

D. Documenting customer intent

Correct Answer: A

QUESTION 9

Which of the following is an appropriate delivery model or models for a customer workload or business requirement?

A. HPE GreenLake cloud services

B. Traditional solution

C. Virtual events

D. Agile innovation methods

Correct Answer: A

QUESTION 10

What is one way that HPE is preparing customers for the future?

A. by helping them remove containers and shift all workloads to virtualized servers

B. by helping them replace Platform as a Service (PaaS) with Software as a Service (SaaS)

C. by helping them transform into data-driven organizations

D. by helping them transition away from data toward apps

Correct Answer: C

QUESTION 11

Which comment indicates a customer could benefit from an HPE Intelligent Workspace solution?

A. "We have implemented an open floor plan and collaboration tools but are not seeing the expected results."

B. "We want to enhance our mobile applications in order to provide special offers to our best customers."

C. "We are placing limits on the use of employees\\' personal devices in the workplace."

D. "We cannot keep up with the number of requests for guests to join our network."

Correct Answer: A

QUESTION 12

What is one imperative for IT in order to support today\\'s new generation of apps and data?

A. IT must extend change management lifecycles to reduce risk.

B. IT must be able to scale quickly and seamlessly.

C. IT must expand the data center footprint.

D. IT must deploy IoT devices that support next-gen analytic workloads.

Correct Answer: D

QUESTION 13

What is one competitive advantage of an HPE Intelligent Workspace solution?

A. HPE holds more patents for location-based services technology than any other vendor.

B. HPE is the only company to deliver digital unified communications (UC) and collaboration solutions.

C. HPE provides an end-to-end solution and avoids partnering with application providers.

D. HPE has extensive experience with workplace productivity, platforms, andinfrastructure.

Correct Answer: D

QUESTION 14

When designing and architecting a solution based on customer requirements, which of the following is necessary?

A. Qualifying the customer requirements

B. Selecting the right HPE and 3rd party products and services

C. Documenting customer intent

D. Planning the solution design

Correct Answer: A

QUESTION 15

When validating that a final solution design meets updated customer requirements, which of the following is necessary?

A. Planning the solution design

B. Qualifying the customer requirements

C. Documenting customer intent

D. Selecting the right HPE and 3rd party products and services

Correct Answer: C

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