Exam : **HP5-K01D**

Title : Delta - Selling HP SMB
Storage

Version : DEMO

1.Your SMB customer has aging EVA storage and wants to hear about HP's recommendation for a next generation EVA.What would you recommend?

A.HP EVA 6000

B.HP StoreVirtual

C.HP 3PAR StoreServ 7000

D.HP 3PAR StoreServ 10000

Answer: C

2.Your customer wants to improve their BC/DR capability.Which products are fully integrated with VMware Site Recovery Manager (SRM)? Select two

A.HP 3PAR StoreServ 7000

B.HP EVA

C.HP StoreEasy

D.HP StoreOnce

E.HP StoreVirtual

Answer: A,E

3.What is the customer advantage of HP 3PAR StoreServ self-configuring, provisioning, and optimizing by autonomic management?

A.Reduces time spent managing storagy by 90%

B.Reduces capacity requirements by 50% - guaranteed

C.Doubles VM density per server – guaranteed

D.Provides non-disruptive data mobility between systems for pain-free refresh and loadbalancing

Answer: A

4.What is the name of the new Exchange capability that is enhancing high availability and improves recovery time so the user is totally unaware of any downtime?

A.Database Arching Groups

B.Database Search Groups

C.Database Filing Groups

D.Database Availability Groups

Answer: D

5.What does HP suggest is the best use for tape storage?

A.Nightly backup

B.Weekly backup

C.Data archive

D.Remote office protection

Answer: C

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