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Vendor: HP

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Exam Name: Selling HP Autonomy Data Protection Solutions

Version: Demo

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QUESTION 1
According to the Ponemon Institute study, what is the average cost of a data breach/incident?

A. $66
B. $66K
C. $6.6M
D. $66M

Correct Answer: C

QUESTION 2
What is an example of RTO?

A. Promised recovery time of a mission critical server is 2 hours.
B. Files older than 1 year are deleted.
C. Mission critical servers are backed up every 30 minutes.
D. Email is retained for 90 days.

Correct Answer: A

QUESTION 3
Which analyst organization states that HP Connected Backup is "The most scalable solution to protect enterprises consisting of 50,000+ endpoint devices"?

A. Forrester
B. IDC
C. ESG
D. Gartner

Correct Answer: D

QUESTION 4
What are the four core capabilities of the HP Adaptive Backup and Recovery (ABR) initiative?

A. prioritization, prediction restoration, automation
B. prioritization, prediction, recommendation, activation
C. prioritization, perception, recommendation, automation
D. prioritization, prediction, recommendation, automation

Correct Answer: D

QUESTION 5
How much additional data can be backed up by HP StoreOnce deduplication over competitive solutions?

A. 2x
B. 20x
C. 50x
D. 100x

Correct Answer: A

QUESTION 6
Which feature of HP Live Vault restores only block level changes to a file?

A. Deviation Restore

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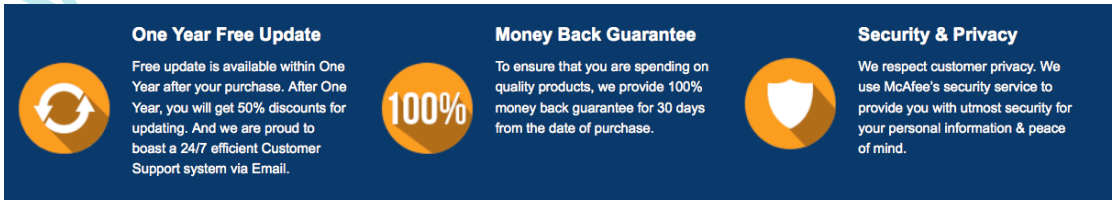

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