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Declarative Development for Platform App Builders in Lightning

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QUESTION 1

The VP of Sales at Universal Containers has requested that Sales reps be given access to view all

Accounts in Salesforce. However, they\'ve also requested that sales reps only be allowed to create new

Opportunities on Accounts they own.

How can this requirement be met?

A. Create an Opportunity Validation Rule that compares the Opportunity and Account Owners

B. Create a new Opportunity Quick Action that validates Account ownership.

C. Set the Organization-Wide Defaults sharing on Opportunities to Private and recalculate sharing.

D. Set the Organization-Wide Defaults sharing on Opportunities to Controlled by Parent.

Correct Answer: D

QUESTION 2

Which of these is not a method for controlling record-level access?

A. Organization-Wide Defaults

B. Role Hierarchy

C. Profiles

D. Sharing Rules

Correct Answer: C

QUESTION 3

What is not a possible action of the Lightning Process Builder?

A. Trigger APEX

B. Update a record

C. Trigger a Flow

D. Send an Outbound message

Correct Answer: D

QUESTION 4

You can control access to report folders based on _____.

A. Permissions, roles, and public groups.

B. Public groups, organization-wide defaults, and IP restrictions.

C. Password settings, permissions, and user settings.

D. All of the above.

Correct Answer: A

QUESTION 5

Which type of field cannot be universally required?

A. Lookup

B. Email

C. Text

D. Summary

Correct Answer: AD

QUESTION 6

Field type conversion.

Which of the following are true? (Choose two.)

A. Data can be lost when converting from auto-number to text.

B. Data can be lost converting from number to currency (assuming that field lengths are identical).

C. Data can be lost when converting from simple picklist to multi picklist.

D. Information can be lost when converting from text area (rich) to text area (long).

Correct Answer: BC

QUESTION 7

Which of these statements is true for Lightning Connect?

A. No external data is imported into your Salesforce org.

B. External data is read in real time when you request it.

C. It can be used with any data source that supports OData 2.0.

D. All of the above.

Correct Answer: D

QUESTION 8

When should a system administrator consider using the Salesforce AppExchange? (Choose two.)

A. When standard Salesforce functionality needs to be extended.

B. To find answers to Salesforce application questions.

C. When looking for pre-built custom applications and tools.

D. To submit ideas for Salesforce application enhancements.

Correct Answer: AC

QUESTION 9

Which opportunity standard field is available tobe configured directly? Choose3

A. Forecast category

B. Stage

C. Lead source

D. Type

Correct Answer: BCD

QUESTION 10

What should you do when a user requests a report?

A. Ask follow-up questions, to get all the requirements.

B. Document the user\'s requirements.

C. Map the user\'s requirements to report criteria.

D. All of the above.

Correct Answer: D

QUESTION 11

If any of the triggered workflow rules result in another field update that\'s also enabled for workflow rule reevaluation, a

domino effect occurs, and more workflow rules can be re-evaluated as a result of the newly-triggered field update.

A. True

B. False

Correct Answer: A

Explanation: This cascade of workflow rule re-evaluation and triggering can happen up to five times after the initial field update that started it.

QUESTION 12

The VP of sales at Universal Containers wants to have a set of screens to guide the inside sales team through collecting and updating data for leads. How can the App Builder accomplish this?

A. Visual workflow

B. Lightning Process Builder

C. Workflow

D. Lightning Connect

Correct Answer: A

QUESTION 13

What are the two types of packages? (Choose two.)

A. Unmanaged

B. Named

C. Managed

D. Upgraded

Correct Answer: AC

QUESTION 14

What is a true statement regarding case assignment rules? (Choose 3 answers)

A. They allow cases to be assigned to a queue

B. They allow for more than one active rule at the same time

C. A predefined Case Team is mandatory for each rule entry

D. They allow for more than one rule entry for each assignment rule

E. Salesforce processes case assignment rules before workflow rules

Correct Answer: ACD

QUESTION 15

What is true for all custom and some standard objects?

A. You can create workflow and approval actions where a change to a detail record updates a field on the related master record.

B. Cross-object field updates work for custom-to-custom master-detail relationships, custom-to-standard master-detail relationships.

C. Cross-object field updates work for a few standard-to-standard master-detail relationships.

D. All of the above.

Correct Answer: D

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