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QUESTION 1

This Lenovo XClanty component enables XClarity Administrator to work with a customer's existing management interface?

- A. XClanty Integrator
- B. XClarity Energy Manager
- C. XClarity Essentials
- D. XClarity Controller

Correct Answer: A

QUESTION 2

A customer needs a shared backup storage solution. Due to data sensitivity the solution must support hardware encryption at the disk level. Which Lenovo Storage system will meet these requirements?

- A. DM3000H
- B. D3284
- C. DE4000H
- D. DM5000F

Correct Answer: D

QUESTION 3

What are two of the top reasons customers give for a move to client virtualization?

- A. Securing the workplace
- B. Removing the need for network connection
- C. Removing the need for an IT department
- D. Working from any location
- E. Reducing reliance on servers

Correct Answer: AD

QUESTION 4

A customer has the following requirements:



1.

They want to store data more efficiently.

2.

They want to reduce usage of more simple storage systems.

3.

They need one single unit that supports compaction technology.

Which Lenovo Storage solution should recommend?

A. DM5000F

B. DE6000F

C. D3284

D. DE4000H

Correct Answer: A

QUESTION 5

Which statement best describes being customer centric?

A. Being customer centric means enabling intelligent outcomes

B. Being customer centric means harnessing unstructured data

C. Being customer centric means delivering improved time to value

D. Being customer centric means reducing costs

Correct Answer: C

QUESTION 6

Your client wants to deploy a weather forecast modeling workload. This is a new initiative and they do not have much space in their data center. Which type of server should you recommend?

A. Mission Critical

B. Flex

C. Dense

D. Tower



Correct Answer: C

QUESTION 7

Which pre-integrated, turnkey solutions make it easy for customers that want a cloud environment out-of-the-box that is based on Microsoft Azure Stack technology.

- A. Lenovo ThinkAgile HX
- B. Lenovo ThinkAgile VX
- C. Lenovo ThinkAgile SXM
- D. Lenovo ThinkAgile MX

Correct Answer: C

QUESTION 8

Which statement describes Lenovo's strategy for Cloud Computing solutions?

- A. expertise to migrate all customer workloads to the public cloud
- B. expertise to design the best hybrid or multi-cloud strategy to suit the customer's need
- C. enterprise-class on-prem solutions designed only to support Microsoft Azure cloud subscriptions
- D. enterprise-class on-prem solutions designed to eliminate the need for any public cloud offering

Correct Answer: D

QUESTION 9

Your customer is in the early stage of virtualizing their environment. They have a small data center and are currently deploying workloads like email, file, and print. Which Lenovo server should you recommend?

- A. SR850
- B. SD650
- C. SN850
- D. SR550

Correct Answer: D

QUESTION 10

What is one of the features provided by DB620S?



- A. support for IP network
- B. support for 12-port licenses upgrades
- C. 2U design
- D. one AC power supply

Correct Answer: A

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