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QUESTION 1

What is a feature that can extend record access beyond the organization-wide defaults? (Choose two.)

A. Criteria-based sharing rules.

B. Owner-based sharing rules.

C. Public or private groups.

D. Dynamic role hierarchy.

Correct Answer: AB

QUESTION 2

ABC Company has a custom object "Service" which has a lookup relationship to Account. ABC Company wants to enhance Salesforce1 with an action that allows account managers to enter a new service to an

Account while looking at the account.

What should be done?

A. Enter an object specific action to Service and put it in the Account Layout.

B. Enter an object specific action to Service and put it in the Service Layout.

C. Enter an object specific action to Account and put it in the Service Layout.

D. Enter an object specific action to Account and put it in the Account Layout.

Correct Answer: D

On Account, you would create an action with target object of Service, and then put this button on the Account layout.

QUESTION 3

Identify the field update limitations. (Choose three.)

A. The results of a field update can\\'t trigger additional rules such as validation, assignment, auto-response, or escalation rules.

B. Read-only fields like formula or auto-number fields aren\\'t available for field updates.

C. Field updates that are executed as approval actions don\\'t trigger workflow rules.

D. In a batch update, workflow is re-triggered on all entities where there is a change.

Correct Answer: ABC

"In a batch update, workflow is re-triggered on all entities where there is a change" - only on entities with a change, not

all.

QUESTION 4

You can convert a Text Area(Long) to E-mail, Phone, Text, Text Area or URL without data loss.

A. True

B. False

Correct Answer: A

QUESTION 5

Which rule can be configured for the Opportunity object? Choose 2 answers

A. Escalation Rule

B. Workflow Rule

C. Validation Rule

D. Assignment Rule

Correct Answer: BC

QUESTION 6

Use Data Loader when _____. (Choose three.)

A. You need to load 50,000 to five million records. If you need to load more than 5 million records, we recommend you work with a Salesforce partner or visit the AppExchange for a suitable partner product.

B. You don\\'t need the import process to be automated.

C. You need to load into an object that is not supported by the Data Import Wizard.

D. You want to schedule regular data loads, such as nightly imports.

Correct Answer: ACD

QUESTION 7

What happens to user information when a sandbox is created? (Choose two.)

A. The sandbox name is appended to the username.

B. If the resulting username is not unique, a second modification is performed in which some characters and digits are prepended to the modified username.

C. User e-mail addresses are NOT modified in your sandbox so that production users don\\'t receive automatically generated e-mail messages from the sandbox.

D. All of the above.

Correct Answer: AB

QUESTION 8

Field type conversion.

Which of the following are true? (Choose two.)

A. Data can be lost when converting from auto-number to text.

B. Data can be lost converting from number to currency (assuming that field lengths are identical).

C. Data can be lost when converting from simple picklist to multi picklist.

D. Information can be lost when converting from text area (rich) to text area (long).

Correct Answer: BC

QUESTION 9

Universal Container installs an unmanaged package. Which of the following are true: (choose 2)

A. Unmanaged packages can be upgraded

B. Unmanaged packages don\\'t have a version number

C. Tests are executed during deployment

D. Unmanaged packages have a namespace prefix E. Components of unmanaged packages can be edited

Correct Answer: CE

QUESTION 10

Sales and marketing users have similar roles,and use similar record types.However sales uses 3 different fields and marketing has 5, how do you set upprocesses the most efficiently (something like that)

A. 2 page layouts, 2 record types, 2 profiles

B. 2 page layouts, 1 record type, 2 profiles

C. 1 page layout, 2 record types, 2 profiles

D. 1 page layout, 1 record type, 1 profile

Correct Answer: B

QUESTION 11

Select the data types that are supported by formula fields. (Choose three.)

A. Percent

B. Currency

C. Email

D. Phone

E. Text

Correct Answer: ABE

QUESTION 12

When is it recommended to refresh a Full sandbox?

A. Whenever a new Production user is added.

B. Within 3 hours of when it is needed.

C. After a major Production release.

D. After UAT sign-off.

Correct Answer: C

QUESTION 13

A user has requested a field that counts the number of child records associated with a custom object. These custom objects have a lookup relationship between each other.

Which feature would best accomplish this requirement?

A. Apex Trigger

B. Roll-Up Summary Field

C. Lightning Process Builder

D. Visual Flow

Correct Answer: A

Process builder can\\'t count.

QUESTION 14

Which two of the following are supported actions for the Global Actions Menu? (Choose two.)

A. Launch a custom Canvas App

B. Upload a new Chatter File

C. Post to a Chatter feed

D. Launch a custom Lighting Component

Correct Answer: AD

QUESTION 15

How can an App Builder share Favorites with other Salesforce users?

A. Share link in the Favorites drop-down menu.

B. Sharing can only be performed by users with System Administrator rights.

C. Favorites Settings under My Personal Information.

D. Favorites can\\'t be shared with other users.

Correct Answer: A

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