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QUESTION 1

Which of the following are setting options for the User Interface?

A. Enable Collapsible Sections

B. Show Quick Create

C. Show customer Sidebar Components on All Pages

D. Transfer all Open Opportunities

E. Enable Drag-and-drop scheduling on List Views

Correct Answer: ABCE

QUESTION 2

Which permission allows a user to create a new solution?

A. Edit

B. Read

C. Create

D. Delete

Correct Answer: C

QUESTION 3

Organization-Wide Default Sharing Rule for Calendar Access Default is as Follows:

A. Hide Details

B. Hide Details and Add Events

C. Show Details

D. Show Details and Add Events

Correct Answer: B

QUESTION 4

How many Custom Summary Formulas can you have per report?

A. 1

B. 2

C. 3

D. 4

E. 5

F. 6

Correct Answer: E

QUESTION 5

If the primary object on a custom report is a custom object, and the custom object is deleted, then the custom report type and any reports created from it will automatically be deleted.

A. True

B. False

Correct Answer: A

QUESTION 6

When a user logs in the first time to Salesforce, the following takes place (check all that apply)

A. A cookie is placed in the their browser

B. Pop ups are automatically disabled

C. Their IP address is added to a trusted list

D. They are prompted to answer a security question

Correct Answer: AC

QUESTION 7

Will two different users get the same search results on searching for a common keyword?

A. Yes

B. No

Correct Answer: B

QUESTION 8

You have to enable the Report Builder Upgrade first to use Scatter Charts.

A. True

B. False

Correct Answer: A

QUESTION 9

Mass Mail Contacts option doesn\\'t appear under the Tools section in the Contacts tab, what could have caused this?

A. The user Role is insufficient to view this tool

B. Email is unchecked for that profile in FLS

C. This is a bug and must be escalated

D. Mass mail is not enabled for the profile.

E. Mass mail is not checked in FLS

Correct Answer: BD

QUESTION 10

Universal Containers wants sales reps to see the industry, annual revenue, and account owner at a glance on their mobile device. This information should be located at the top of the account reord.

Which feature should the administrator configure to meet this requirement?

A. Field Set

B. Page Layout

C. Compact Layout

D. Mobile Card

Correct Answer: C

QUESTION 11

Users can post a static image of a component to the dashboard feed, a user feed or a group feed, this feature is called

A. Dashboard Component Snapshot

B. The Running User

C. Chatter Groups

D. Dashboard Component

E. Dynamic Dashboards

Correct Answer: A

QUESTION 12

If a Report is run which returns 20,000 records then:

A. All 20K records are displayed in the UI

B. First 2K records are displayed in the UI

C. 10 Reports each having 2K records are created

D. Report Fails and an error is reported

Correct Answer: B

QUESTION 13

An active user record consumes a license.

A. True

B. False

Correct Answer: A

QUESTION 14

A new list view can be created from within the console

A. True

B. False

Correct Answer: B

QUESTION 15

Workflow rules never trigger on converted leads

A. True

B. False

Correct Answer: A

Workflow rules only trigger on converted leads if validation and triggers for lead convert are enabled in your organization.