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| QUESTION 1 |
|--|
| Which category of activities should be identified first when developing a \\'Business Activity Model\\' (BAM)? |
| A. Enabling. |
| B. Planning. |
| C. Doing. |
| D. Monitoring. |
| Correct Answer: C |
| |
| QUESTION 2 |
| The V model is an example of which of the following? |
| A. A business analysis process model. |
| B. A systems development lifecycle. |
| C. A concerns-based adoption model. |
| D. A soft systems methodology. |
| Correct Answer: B |
| |
| QUESTION 3 |
| Which of the following techniques is used to focus solely on the external influences on an organization? |
| A. SWOT. |
| B. PESTLE. |
| C. CATWOE. |
| D. MOST. |
| Correct Answer: B |
| |

QUESTION 4

When analysing stakeholders, it is useful to produce a stakeholder analysis grid. What is depicted on the axes of this grid?

A. Objectives and interests.



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| B. Power and influence. | |
|------------------------------|--|
| C. Perspectives and impacts. | |
| D. Power and interest. | |

Correct Answer: D

QUESTION 5

Linking a piece of delivered software functionality with a requirement is known as which of the following?

- A. Requirements validation.
- B. Requirements verification.
- C. Requirements testing.
- D. Requirements traceability.

Correct Answer: D

QUESTION 6

Which of the following is an advantage to the host organization of using an internal consultant to conduct a business analysis project?

- A. They will have a broad business perspective.
- B. They will be familiar with the host organization.
- C. They will only be paid when they are needed.
- D. They will have a dispassionate view of the host organization.

Correct Answer: B

QUESTION 7

It is claimed that a new system will bring improved job satisfaction to employees. How should this improved job satisfaction be classified?

- A. As a tangible benefit.
- B. As an intangible cost.
- C. As a tangible cost.
- D. As an intangible benefit.

Correct Answer: D

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QUESTION 8

| Which of the following is NOT an example of a generic stakeholder group? |
|--|
| A. Regulators. |
| B. Competitors. |
| C. Testers. |
| D. Employees. |
| Correct Answer: C |

QUESTION 9

What is the business analyst doing when he or she compares the BAM with the current business situation?

- A. Conceptual modelling.
- B. Analysing perspective.
- C. Gap analysis.
- D. Defining CATVVOE.

Correct Answer: C

QUESTION 10

It is unclear to a project sponsor why a particular requirement has been included in a recently released version of a system. Which of the following will allow him to identify who originally asked for the requirement?

- A. The validation of the requirement.
- B. The source of the requirement.
- C. The resolution of the requirement.
- D. The justification of the requirement.

Correct Answer: B

QUESTION 11

Which of the following would BEST be managed with the "keep satisfied" stakeholder management strategy?

A. Those with high power/influence and no interest in the project.

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| B. Those with high power/influence and some interest in theproject. |
|---|
| C. Those with some power/influence and high interest in the project. |
| D. Those with some power/influence and some interest in the project. |
| Correct Answer: B |
| |
| QUESTION 12 |
| An IT department needs to upgrade its hardware to run the new version of an established operating system. The cost of this required upgrade is \$2 million. As an alternative, the IT director has suggested that the company should change to a completely different operating system. Although this will cost \$6 million, the change will bring many other benefits, including cheaper maintenance costs and increased security. What is the avoided cost in his proposal? |
| A. \$2 million. |
| B. \$4 million. |
| C. \$6 million. |
| D. \$8 million. |
| Correct Answer: A |
| |
| QUESTION 13 |
| Which of the following represents the total cash flows of an investment, over a period of time, adjusted to reflect the time value of money? |
| A. The Internal Rate of Return. |
| B. The Time to Payback. |
| C. The Net Present Value. |
| D. The Return on Investment. |
| Correct Answer: C |
| |
| QUESTION 14 |
| A system must hold the price of every product sold by the company. Which of the following is the price likely to be? |
| A. An attribute. |
| B. An entity. |
| C. An object. |

D. A use case.



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Correct Answer: A

QUESTION 15

A company holds information about 1000 customers. It receives, on average, 50 orders per day. Each order must be placed by only one customer. Customers must have placed at least one order but may place several. An analyst has shown an association between the classes Customer and Order. What multiplicities should she show at the Order end of this association?

A. 0 .. *.

B. 1.*.

C. 0 .. 50.

D. 1..1000.

Correct Answer: B

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