



# C\_TSCM62\_65<sup>Q&As</sup>

SAP Certified Application Associate - Order Fulfillment with SAP ERP  
6.0 EHP5

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### QUESTION 1

Which statements relating to output processing are correct? (Choose two)

- A. Each output type can have only one transmission medium assigned to it.
- B. The access sequence of the output determination procedure defines which document data is shown in the output presentation.
- C. If you want to include new document fields in an output, you must enhance the form that is assigned to the output type.
- D. The permitted transmission mediums are assigned to the output type in Customizing.

Correct Answer: CD

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### QUESTION 2

What is the purpose of using billing due lists? (Choose two)

- A. To initiate a dunning run in Financials
- B. To process sales orders and deliveries that are due for billing
- C. To periodically create billing documents
- D. To release orders that are blocked for billing

Correct Answer: BC

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### QUESTION 3

How do the sales document types "rush order" and "cash sales" differ? (Choose two)

- A. For cash sales, the customer receives an invoice output instead of an order confirmation output. For rush sales, this is not done.
- B. For cash sales, delivery creation is not necessary. For rush orders, delivery creation is necessary.
- C. When you save a cash sales document, the delivery is created automatically. For rush orders, this must be done manually.
- D. For cash sales, you have to use a billing type which will post to the appropriate cash accounts. For a rush order, you can use a standard billing type for invoicing.
- E. For cash sales, you have to set a lead time for the requested delivery date of 7 days from today. For rush orders you have to set it for today's date.

Correct Answer: AD

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#### QUESTION 4

Which of the following elements can directly influence whether an availability check will be performed? (Choose two)

- A. The schedule line category in the sales document
- B. The delivery type
- C. The check group in the material master
- D. The item category in the sales document

Correct Answer: AC

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#### QUESTION 5

You want to restrict the materials a customer can order. What do you use to achieve this?

- A. Material listing
- B. Product hierarchy
- C. Material group
- D. Assortment module

Correct Answer: A

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#### QUESTION 6

What Service Desk feature provides all the functions to analyze and monitor an entire SAP solution centrally?

- A. Root cause analysis
- B. Implementation Roadmap
- C. SAP Notes
- D. SAP Solution Manager diagnostics

Correct Answer: D

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#### QUESTION 7

What steps are included in the cash sales process? (Choose three)

- A. When you save the cash sales, the system prints a document that can be given to the customer as an invoice. This document is controlled with output type RD03.
- B. There is no need for a delivery because the customer receives the products immediately.



- C. When you save the cash sales, the system prints a document - BA00 - that can be given to the customer as an order confirmation.
- D. When you save the cash sales, the system automatically creates a delivery.
- E. The system does not print invoices during billing.

Correct Answer: ADE

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#### QUESTION 8

How are Enterprise Services (ES) for the SAP Business Suite made available to the customer?

- A. Via Enhancement Packages
- B. Via Add-ons
- C. Via Support Packages
- D. Via Best Practices

Correct Answer: A

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#### QUESTION 9

Which configuration setting is a prerequisite to ensure the explosion of a bill of material in the sales document?

- A. The schedule line category of the main item must have the correct settings to allow the explosion of the bill of material.
- B. The item category of the main item must have the correct settings to allow the explosion of the bill of material.
- C. A suitable item category must be determined for the sub-item components of the bill of material using the item usage BOM.
- E. When customizing the sales document type, the Bill of material explosion checkbox must be set accordingly.

Correct Answer: B

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#### QUESTION 10

Which of the following statements regarding the material master data are correct? (Choose two)

- A. The following information in a sales order is derived from the material master: material group, weight, and item category.
- B. The control tool for the material master is the material type. It needs to be selected whenever you create a new material master record.
- C. The sales views of the material master data can be maintained for various combinations of sales organization and distribution channel.



D. If a delivering plant is defined in the sales data of the material master, this plant is transferred to a corresponding sales document item and can no longer be changed.

Correct Answer: BC

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#### QUESTION 11

Which of the following statements regarding the bills of material (BOM) in the sales order are correct? (Choose two)

- A. Bills of material are maintained as master data. The bill of material is flagged as "BOM usage sales and distribution".
- B. The depth of the explosion of bills of material in the sales document is controlled by specifying the explosion level in the master record for the bill of material.
- C. The sales document type controls whether bills of material relevant to sales are to be exploded in the sales document or not.
- D. Bills of material are exploded in the sales document as main items and sub-items based on the configuration of the main item category.

Correct Answer: AD

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#### QUESTION 12

Which of the following statements regarding quantity contracts is correct?

- A. Quantity contract items will show up in the delivery due list when ready for delivery.
- B. Different requested delivery dates are maintained in the schedule lines of the quantity contract.
- C. Quantity contracts contain details about the customer's requested delivery dates.
- D. Quantity contracts are delivered using a contract release order.

Correct Answer: D

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#### QUESTION 13

Your sales document type has been configured with the following number systems:

Number range internal assignment: 01

Number range external assignment: 02

Item number increment: 10

Sub-item increment: 1

Which statements regarding the above configuration settings are correct? (Choose two)

- A. When you enter a sales document number manually and save the sales document, a number from number range 01



is assigned to the document.

B. Sub-items in an exploded bill of material (BOM) list are numbered with increments of one.

C. When the sales order is saved, a new sequential document number is generated by the number range

02.

D. The sales document can receive an external document number from number range 02 or an internally assigned document number.

Correct Answer: BD

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#### QUESTION 14

Assigning sales organizations to company codes builds integration between SD and FI.

Which of the following statements regarding the assignment of sales organizations to company codes are correct? (Choose two)

A. Sales organizations are assigned to company codes indirectly using the sales area.

B. Several sales organizations can be assigned to one company code.

C. Each sales organization is assigned to just one company code.

D. A sales organization can be assigned to several company codes.

Correct Answer: BC

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#### QUESTION 15

How do the condition type and condition records for rebate agreements vary in comparison to condition types and records for standard discounts? (Choose two)

A. In the usage of different condition classes

B. In the maintenance of scales

C. In the maintenance of accrual rates within condition records

D. In the usage of different calculation types

Correct Answer: AC

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