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QUESTION 1

When creating a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in the quotation. If copied from the sold-to party, it must be in the sold-to party language.

What must you do? (Choose three.)

- A. Ensure that the access sequence reads the sold-to party text first
- B. Assign an appropriate text type to the sales document type
- C. Include the text type with an appropriate access sequence in the text determination procedure
- D. In the access sequence, set the partner function language for this text to `sold-to party\`
- E. Assign the text determination procedure to the sales document type

Correct Answer: CDE

QUESTION 2

For which type of outline agreement do you determine the material from the item category?

- A. Value contract
- B. Quantity contract
- C. Condition contract
- D. Scheduling agreement

Correct Answer: D

QUESTION 3

You want to be able to enter a special price in a sales order for a certain customer that should ignore all applicable discounts.

How can you achieve this?

- A. In the condition record for the special price, you maintain a maximum condition value
- B. In the condition records for the special price and the discounts, you activate the Condition Update indicator
- C. In the condition records for all discounts, you set the Exclusion indicator
- D. In the condition record for the special price, you set the Exclusion indicator

Correct Answer: D



QUESTION 4

You want to automatically supply your customers with another material if the ordered material is not available.

How would you do this?

- A. Create a material determination record with an appropriate substitution reason
- B. Ensure future replenishments of the ordered material are excluded from the material availability check
- C. Deactivate the material availability check and use material determination instead
- D. Create a material listing that includes both the ordered and substitution materials

Correct Answer: D

QUESTION 5

When BRF+ Output Management successfully issues an output, where is the rendered PDF document stored?

- A. Spool file
- B. Business object builder
- C. KPro archive
- D. OData service

Correct Answer: C

QUESTION 6

You investigate the standard behavior of the two sales document types Delivery Free of Charge (FD) and Subsequent Delivery Free of Charge (SD).

What do you find out? (Choose two.)

- A. A Subsequent Delivery Free of Charge has to be created with reference to a preceding document
- B. In both cases, materials are priced and billed normally but the shipping is free of charge
- C. Documents of both document types can use the same item category
- D. A Delivery Free of Charge is used to deliver material due to a complaint

Correct Answer: AD



QUESTION 7

What can you set up in the copying control tool for billing documents? (Choose two.)

- A. Assignment number
- B. Update pricing
- C. Update document flow
- D. Billing type for cancellation

Correct Answer: AB

QUESTION 8

To avoid critical situations in demand and procurement, the material availability check can be combined with product allocations.

Which benefit can be achieved by this?

- A. Picking processes can be accelerated
- B. Goods distribution can be optimized
- C. Procurement costs can be reduced
- D. Material requirements can be reduced

Correct Answer: C

QUESTION 9

Which decisions do you have to make when configuring a new delivery item category? (Choose two.)

- A. Whether over-delivery is allowed
- B. Whether packing information should be entered
- C. Whether a delivery should be split by warehouse number
- D. Whether the route should be redetermined

Correct Answer: AB



QUESTION 10

Texts are copied from a sold-to-party to a sales order. Any later change to the sold-to-party texts should not be visible in this order.

Which object controls this behavior?

- A. Text determination procedure
- B. Access sequence
- C. Condition table
- D. Text type

Correct Answer: B

QUESTION 11

What is a use case for a billing plan type?

- A. Billing document requests
- B. Preliminary billing
- C. Milestone billing
- D. Invoice lists

Correct Answer: C

QUESTION 12

What are the effects of posting the goods issue during a sales process? (Choose three.)

- A. The billing document can now be created
- B. Delivery requirements in material planning are updated
- C. The warehouse task status is set to complete
- D. The overall status of the delivery is set to complete
- E. The document flow is updated

Correct Answer: ABE

QUESTION 13



You want to use condition exclusion.

For which of the following pricing elements can you set the condition exclusion indicator? (Choose two.)

- A. Condition record
- B. Condition category
- C. Condition type
- D. Condition type groups

Correct Answer: AC

QUESTION 14

Which field from the material master is used in route determination?

- A. Transportation group
- B. Item category group
- C. Loading group
- D. Delivering plant

Correct Answer: A

QUESTION 15

How can you manage which materials can be released for a value contract? (Choose two.)

- A. You assign a life cycle profile in copying control
- B. You set up the dependent profitability segment for the value contract
- C. You assign an assortment module to the value contract
- D. You assign a product hierarchy to the value contract

Correct Answer: AB

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