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QUESTION 1

For which master data can you reduce maintenance using the common master data concept? Choose Two correct answers.

- A. Output master record
- B. Customer master record
- C. Condition master record
- D. Customer-material information master record

Correct Answer: BC

QUESTION 2

How do you establish the interface between SAP S/4HANA Sales and Finance? Choose the correct answer.

- A. Set up the general billing interface.
- B. Assign a sales organization to a company code.
- C. Uniquely assign a distribution channel to a company code.
- D. Set up the upload of the billing document request

Correct Answer: A

QUESTION 3

Your project requires shipment of several sales orders in one outbound delivery. What must the sales orders have in common? Choose Three correct answers.

- A. Route
- B. Shipping point
- C. Warehouse number
- D. Ship-to party
- E. Picking location

Correct Answer: ABD

QUESTION 4

Your project requires material determination in a sales order if the ordered material is NOT available. How do you



achieve this? Choose the correct answer.

- A. Set up a material determination record with a suitable substitution reason.
- B. Deactivate the material availability check and use material determination.
- C. Set up the access sequence to perform a quantity check for the material.
- D. Set up an availability check in the material determination record.

Correct Answer: A

QUESTION 5

What should you do to set up an invoice list? Choose Two correct answers.

- A. Create a periodic billing plan for the bill-to party and assign it to the customer master.
- B. Create a new billing type and assign it to the applicable sales order type.
- C. Assign the invoice list type to each applicable billing document type.
- D. Define a factory calendar and assign it to the customer master of the payer.

Correct Answer: CD

QUESTION 6

You need to trigger free goods determination in a sales document. In a standard SAP S/4HANA system, which elements influence the item category determination of the free goods item (TANN)? Choose Two correct answers.

- A. Material price group
- B. Higher-level item category
- C. Material qualifies for discount in kind indicator
- D. Item usage

Correct Answer: BD

QUESTION 7

Your project requires shipment of several sales orders in one outbound delivery. What must the sales orders have in common? Choose Three correct answers.

- A. Ship-to party
- B. Warehouse number
- C. Route



- D. Shipping point
- E. Picking location

Correct Answer: ACD

QUESTION 8

A customer learns that SAP S/4HANA reporting uses Core Data Services (CDS) views. What are some advantages of using these? Choose Two correct answers.

- A. CDS views can be combined with the analytical engine of embedded BW to provide more advanced reporting options.
- B. CDS views present a persistent data layer that speeds up reporting.
- C. CDS views allow for the reuse of existing reporting authorizations due to full ASAP integration.
- D. CDS views replace SAP Smart Business cockpits.

Correct Answer: AB

QUESTION 9

You review the standard behaviour of sales document items. Which of the following sales document items is marked as completely referenced, even if it is only partially referenced? Choose the correct answer.

- A. A sales order item referenced by a delivery
- B. A contract item referenced by a sales order
- C. An inquiry item referenced by a quotation
- D. A quotation item referenced by a sales order

Correct Answer: C

QUESTION 10

In SAP S/4HANA which technologies can you use to set up output for abilling document? Choose Two correct answers.

- A. Omnichannel convergent billing
- B. SAP Workflow
- C. BRF+ (Business Rules Framework plus)
- D. NAST



Correct Answer: CD

QUESTION 11

You need to generate a list of conditions for analysis in a standard SAPS/4HANAsystem. Which activity does SAP recommend? Choose the correct answer.

- A. Create table joins with underlying tables.
- B. Extract condition records and use a tabulation tool.
- C. Create an ABAP report.
- D. Create a pricing report.

Correct Answer: D

QUESTION 12

A credit memo request was created for a customer's sales order. What must a business user do to create the respective credit memo? Choose Two correct answers.

- A. Create the credit memo with reference to the sales order.
- B. Create the credit memo with reference to the credit memo request.
- C. Ensure the billing block on the credit memo request is removed.
- D. Ensure an order reason is entered in the credit memo request item.

Correct Answer: BC

QUESTION 13

Your project uses the new output management in SAP S/4HANA. What must you create to print the order confirmation immediately after the order is saved? Choose the correct answer.

- A. Output message
- B. Decision table entry
- C. Transmission medium
- D. Condition record

Correct Answer: C

QUESTION 14



Which organizational units must you set up for billing? Choose Two correct answers.

- A. Profit centre
- B. Company code
- C. Sales area
- D. Business area

Correct Answer: BC

QUESTION 15

When using new output management in SAP S/4HANA, how does the system process a BRF+ decision table to retrieve the required result? Choose the correct answer.

- A. Every row is processed in sequence. In each row, every condition column cell is processed from right to left. If the condition in each condition column cell is met, the field values in the result columns are returned.
- B. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom. If the condition in each condition column cell is met, the field values in the result columns are returned.
- C. Every row is processed in sequence. In each row, every result column cell is processed from left to right. If the condition in each result column cell is met, the field values in the condition columns are returned.
- D. Every row is processed in sequence. In each row, every condition column cell is processed from left to right. If the condition in each condition column cell is met, the field values in the result columns are returned.

Correct Answer: D

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