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QUESTION 1

Which packing option can be configured for a delivery item category? There are 3 correct answers to this question.

- A. Packing seasonal
- B. Packing mandatory
- C. Packing allowed
- D. Packing not allowed
- E. Packing automatic

Correct Answer: BCD

QUESTION 2

What are standard Sales and Distribution text sources? There are 3 correct answers to this question.

- A. Condition master
- B. Material master
- C. Preceding document
- D. Customer role of the business partner master
- E. Output master

Correct Answer: BCD

QUESTION 3

Which of the following settings can you configure in the sales document type? There are 3 correct answers to this question.

- A. Delivery relevance
- B. Mandatory reference
- C. Schedule lines allowed
- D. Immediate delivery
- E. Default billing type

Correct Answer: BDE



QUESTION 4

You save a billing document for an invoice. What happens? There are 2 correct answers to this question.

- A. The credit limit check is performed
- B. The document flow is updated
- C. The goods issue is posted
- D. The account receivable is posted

Correct Answer: BD

QUESTION 5

What are standard Sales and Distribution text sources? There are 3 correct answers to this question.

- A. Preceding document
- B. Output master
- C. Condition master
- D. Material master
- E. Customer role of the business partner master

Correct Answer: ADE

QUESTION 6

What are SAP standard criteria used in determination of G/L accounts? There are 3 correct answers to this question.

- A. Sales organization
- B. Chart of accounts
- C. Company code
- D. Account assignment group
- E. Account assignment group for material

Correct Answer: ABE

QUESTION 7

Which of the following functions are controlled by the delivery item category? There are 3 correct answers to this question.



- A. Transportation relevance
- B. Packing control
- C. Availability check
- D. Delivery umber assignment
- E. Automatic batch determination

Correct Answer: BCE

QUESTION 8

Where do you assign a contract profile? Please choose the correct answer.

- A. Item category
- B. Sales document type
- C. Billing document type
- D. Customer master

Correct Answer: B

QUESTION 9

Which elements are part of item category determination? There are 3 correct answers to this question.

- A. SD document category
- B. Material group
- C. Sales document type
- D. Item category group
- E. Higher level item category

Correct Answer: CDE

QUESTION 10

What does SAP HANA use to classify the usefulness of data? Please choose the correct answer.

- A. Tiers
- B. Confidentiality
- C. Temperatures



D. Colors

Correct Answer: C

QUESTION 11

Which of the following are primary functions of EWM? There are 3 correct answers to this question.

- A. Physical inventory management
- B. Stock transfers
- C. Consolidation and deconsolidation
- D. Inventory management at storage bin level
- E. Cross-docking

Correct Answer: ABE

QUESTION 12

What elements are used to determine a picking location with the "MALA Rule"? There are 3 correct answers to this question.

- A. Shipping point
- B. Plant
- C. Storage conditions
- D. Shipping conditions
- E. Warehouse number

Correct Answer: ABC

QUESTION 13

What are standard "split criteria" for an invoice? There are 2 correct answers to this question.

- A. Billing date
- B. Material group
- C. Ship-to party
- D. Assignment number

Correct Answer: AC



QUESTION 14

You want to be able to maintain a new partner function in the customer role of the business partner master and have it copied as a proposal to the sales order. How do you achieve this? There are 2 correct answers to this question.

- A. Ensure that the customer role of the business partner master is the source for the new partner function in the sales order
- B. Mark the new partner function as relevant for sales documents and customer role of the business partner master.
- C. Include the new partner function in the relevant copy control from the customer role of the business partner master to sales documents
- D. Include the new partner function in the partner determination procedure of the relevant account group

Correct Answer: CD

QUESTION 15

What are characteristics of a shipping point? There are 3 correct answers to this question.

- A. Shipping points are required for delivery processing
- B. Shipping points are assigned to plants
- C. Shipping points are used are used to create warehouse order
- D. Loading group is used for shipping point determination
- E. Shipping points are assigned to a storage location

Correct Answer: ABD

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