



C_TS460_1809^{Q&As}

C_TS460_1809 : SAP Certified Application Associate - SAP S/4HANA
Sales 1809 Upskilling

Pass SAP C_TS460_1809 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass4itsure.com/c_ts460_1809.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official
Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

What does the account group control when you create a new customer role in the business partner master? Please choose the correct answer.

- A. Hidden fields
- B. Number range
- C. Partner determination procedure
- D. Currency type

Correct Answer: B

QUESTION 2

Which steps must be completed to implement a new SAP Fiori tile for a specific evaluation? There are 3 correct answers to this question.

- A. Create a new KPI
- B. Create the tile and assign it to the KPI
- C. Create the exception report in the background system
- D. Define the required thresholds
- E. Create the tile and assign it to the evaluation

Correct Answer: ADE

QUESTION 3

Which of the following are parts of SAP Best Practices for SAP S/4HANA? There are 3 correct answers to this question.

- A. Business Explorer
- B. Solution Explorer
- C. Building Blocks
- D. Solution Package
- E. Scope Items

Correct Answer: CDE



QUESTION 4

Where do you control the billing relevance? Please choose the correct answer.

- A. Billing document item category
- B. Sales document item category
- C. Billing document type
- D. Sales document type

Correct Answer: B

QUESTION 5

In SAP S/4HANA, what does SAP Extended Warehouse Management (SAP EWM) determine during sales order fulfillment? Please choose the correct answer.

- A. The applicable putaway strategy
- B. The optimal utilization of container space
- C. The stocked and suitable storage bins
- D. The sequence of transport unit unloading

Correct Answer: C

QUESTION 6

Where can you set the delivery relevance? There are 2 correct answers to this question.

- A. Ship-to party
- B. Schedule line category
- C. Item category
- D. Sales document type

Correct Answer: BC

QUESTION 7

Which assignment is correct for the sales organization? Please choose the correct answer.

- A. A sales organization can be assigned to only one company code.
- B. A sales office can be assigned to only one sales organization.



- C. A distribution channel can be assigned to only one sales organization.
- D. A division can be assigned to only one sales organization.

Correct Answer: A

QUESTION 8

What are some of the SAP Fiori user types? There are 3 correct answers to this question.

- A. Business partner
- B. Employee
- C. Expert
- D. Occasional
- E. Developer

Correct Answer: CDE

QUESTION 9

Your company wants to have the same master data for all customers regardless of the distribution channel and the division. Which functionality do you use?

Please choose the correct answer.

- A. Customer account group
- B. Common master data
- C. Representative sales organization
- D. Cross division sales

Correct Answer: B

QUESTION 10

Which of the following functions are controlled by the delivery item category? There are 3 correct answers to this question.

- A. Transportation relevance
- B. Automatic batch determination
- C. Availability check



- D. Delivery umber assignment
- E. Packing control

Correct Answer: BCE

QUESTION 11

What must you consider concerning the setup of partner functions and partner types? Please choose the correct answer.

- A. Partner functions can be changed on the item and schedule line level of a sales document.
- B. Partner types are assigned to partner functions in Customizing for partner determination.
- C. Partner functions can be copied from the sales document header to the customer master record
- D. Partner types are created in Customizing for partner determination.

Correct Answer: B

QUESTION 12

What changes were made to the SAP ERP SD data model when it was converted to SAP S/4HANA? There are 2 correct answers to this question.

- A. Status fields were moved to the corresponding header and item tables
- B. The document flow table was changed to a process overview table that combines document flow and status information
- C. The field length extension of the SD document category (VB Typ) was reduced to a 1 - character data element
- D. The document index tables were optimized for analytics

Correct Answer: AB

QUESTION 13

Your company wants to have the same master data for all customers regardless of the distribution channel and the division. Which functionality do you use?

Please choose the correct answer.

- A. Representative sales organization
- B. Common master data
- C. Cross division sales
- D. Customer account group



Correct Answer: B

QUESTION 14

You want to extend the material master record to another sales organization and distribution channel. Which activity do you have to perform to achieve this? Please choose the correct answer.

- A. Change material
- B. Change material type
- C. Create material
- D. Create material type

Correct Answer: A

QUESTION 15

What must be set up to establish the interface between Sales and Distribution and Financial Accounting? Please choose the correct answer.

- A. Data transfer routine
- B. General billing interface
- C. Account determination
- D. Copy control for accounting

Correct Answer: C

[C_TS460_1809 Practice Test](#)

[C_TS460_1809 Exam Questions](#)

[C_TS460_1809 Braindumps](#)