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SAP Certified Application Associate - SAP for Retail with SAP ERP 6.0

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**QUESTION 1**

A retailer is centrally planning the assignment of merchandise quantities to the sites (Push procedure). Which SAP Retail function would you recommend?

- A. Online planning
- B. Allocation table
- C. Contract release order
- D. Collective purchase order

Correct Answer: B

QUESTION 2

Which of the following documents can you bundle in a collective purchase order? (Choose two)

- A. Purchase requisitions
- B. Outbound deliveries
- C. Inbound deliveries
- D. Stock transport orders
- E. Sales orders

Correct Answer: DE

QUESTION 3

Which of the following are the prerequisites for automatic total planning for the articles in a distribution center? (Choose two)

- A. There must be entries for the articles in the planning file.
- B. The articles must have a valid purchase price.
- C. The Requirements planning indicator must be set in the site master record of the distribution center.
- D. Rounding profiles must be assigned to the articles.

Correct Answer: AC

QUESTION 4

Which of the following are the IT scenarios powered by SAP NetWeaver Master Data Management (MDM)?



- A. SRM Master Data Management, SRM Master Data Consolidation, SRM Master Data Harmonization
- B. Central Master Data Management, Master Data Consolidation, Master Data Harmonization
- C. ERP Master Data Management, ERP Master Data Consolidation, ERP Master Data Harmonization
- D. Central Customer Master Data Integration, Customer Rich Product-Content Management, Master Data Harmonization

Correct Answer: B

QUESTION 5

The departments in a large store should be able to do their own purchasing and to manage their own stocks. Which of the following features must the master data have in this regard? (Choose two)

- A. Departments are assigned to a site master record and unloading points are assigned to the departments.
- B. Inventory management on a value-only basis is active for the store.
- C. A department is mapped as a shop.
- D. The large store is created with store category 1 (department store).

Correct Answer: CD

QUESTION 6

In which of the following ways are goods handled with SAP Retail in the distribution center for the flow-through procedure? (Choose two)

- A. In recipient driven flow through, goods are posted to a storage location for putaway.
- B. In article driven flow through, goods are moved from goods receipt directly to goods issue.
- C. In recipient driven flow through, goods are picked using outbound deliveries.
- D. In article driven flow through, goods are picked using distribution orders.

Correct Answer: CD

QUESTION 7

Which of the following are the features of the organization set of a promotion price plan? (Choose two)

- A. It can have the type organization, site group or site.
- B. It specifies the price activation level.
- C. It is assigned to the articles.



D. It is created automatically and it cannot be changed.

Correct Answer: BC

QUESTION 8

Which of the following steps do you need to take in SAP Retail in order to use the Store order function in SAP Retail Store? (Choose three)

A. Set up store order in Customizing for SAP Retail Store.

B. Generate assortment module.

C. Generate product catalog.

D. Generate assortment list.

E. Maintain point of sale (POS) inbound profile.

Correct Answer: ADE

QUESTION 9

In your company, you are responsible for creating Article Master Data. As you create a new article master record, on the initial screen you leave the Reference Article field blank. On the Basic Data view the description field already has a description in it.

Where did the description value come from?

A. Merchandise Category

B. Article Category

C. Article Hierarchy

D. Article type

Correct Answer: A

QUESTION 10

Which item category can you use to group items that are ordered and delivered with specific packaging?

A. Generic Article

B. Pre-pack

C. Sales Set

D. Display



Correct Answer: D

QUESTION 11

Which of the following organizational elements make up a Distribution Chain in SAP Retail?

- A. Sales Organization, Distribution Channel and Division
- B. Company Code and Sales Organization
- C. Sales Organization and Division
- D. Sales Organization and Distribution Channel

Correct Answer: D

QUESTION 12

In which of the following steps during automatic replenishment calculation in SAP Forecasting and Replenishment does the system consider demand influencing factors?

- A. Requirement calculation
- B. Logistical rounding
- C. Restriction check
- D. Forecast

Correct Answer: D

QUESTION 13

Which of the following prerequisites must be met in SAP Retail so that the perishables planning list can be created for certain articles? (Choose two)

- A. The articles must be listed in the site for which you perform perishables planning.
- B. The assortment list type - Perishables - must be assigned to the site.
- C. The articles must be assigned to an assortment list.
- D. A relevant assortment list profile must be assigned to the article master record.

Correct Answer: AC

QUESTION 14

There are different types of units of measure defined on the article master basic view.



- A. Delivery/Issue Unit of Measure
- B. Base Unit of Measure
- C. Sales Unit of Measure
- D. Order Unit of Measure

Correct Answer: D

QUESTION 15

What listing procedure would you use to select articles based on the type of fashion style (Designer, Classic or Formal)?

- A. Assortment Grade Check
- B. Merchandise Category Check
- C. Layout Check
- D. Classification Check

Correct Answer: D

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