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QUESTION 1

A customer needs an additional 200 TB usable for video surveillance files. Which tool calculates the necessary storage for this environment?

A. Capacity Magic

B. E-config

C. Disk Magic

D. Comprestimator

Correct Answer: A

QUESTION 2

A customer who has just purchased an IBM FlashSystem A9000 wants to have IBM assistance with implementation and initial training.

Which IBM group should the sales specialist approach?

A. IBM A9000 Development

B. IBM Lab Services

C. IBM SSRs

D. IBM Technical Advisors

Correct Answer: A

QUESTION 3

Which product should a sales specialist recommend for a customer that wants to integrate storage management for a Kubernetes environment?

A. IBM Spectrum Control

B. IBM Spectrum Virtualize

C. IBM Spectrum Accelerate

D. IBM Spectrum Connect

Correct Answer: D

QUESTION 4

A customer has purchased a new IBM Storwize V7000 and wants a 4-hour response time. What is the standard warranty for IBM Storwize V7000?

A. 9 to 5 same day

B. 24 x 7, 2-hour response

C. 9 to 5 next business day

D. 24 x 7, 4-hour response

Correct Answer: C

QUESTION 5

How does IBM Spectrum Copy Data Management simplify copy data management?

A. By enabling automation and orchestration of snapshots

B. By creating daily backups on tape

C. By activating snapshot features in each storage system

D. By creating user-profiles to automate copy processes

Correct Answer: A

QUESTION 6

A customer has an existing XIV storage environment that is running out of capacity. The customer wants to add a flash storage system that utilize the same grid architecture design and device drivers.

Which storage solution should be considered?

A. IBM DS8886

B. IBM Spectrum Virtualize

C. IBM FlashSystem 900

D. IBM FlashSystem A9000R

Correct Answer: D

QUESTION 7

Which IBM software product used by IBM Spectrum Scale moves infrequently accessed data from disk to tape?

A. IBM Spectrum Accelerate

B. IBM Spectrum Control

C. IBM Spectrum Virtualize

D. IBM Spectrum Archive

Correct Answer: D

QUESTION 8

A customer wants to implement a software-defined storage solution and has existing storage leases that they want to leverage as part of the solution.

Which IBM SAN Volume Controller license is required?

A. Encryption

B. Virtualization

C. Replication

D. Real-time Compression

Correct Answer: C

QUESTION 9

An HPC customer wants to manage large amounts of file data across multiple sites. Which solution should the sales specialist propose to the customer?

A. IBM Spectrum NAS

B. IBM Spectrum Scale

C. IBM Spectrum Virtualize

D. IBM Spectrum Control

Correct Answer: B

QUESTION 10

Which concern should a sales specialist emphasize when proposing a new high availability storage replication solution between two sites?

A. Number of hosts attached

B. Server speed of models

C. WAN connection

D. Host attachment protocol of the storage devices

Correct Answer: C

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