



B 2B-COMMERCE-ADMINISTRATOR^{Q&As}

Salesforce Accredited B2B Commerce Administrator

**Pass Salesforce B2B-COMMERCE-ADMINISTRATOR
Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/b2b-commerce-administrator.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Salesforce
Official Exam Center



- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers





QUESTION 1

A company sells various sizes of rubber O- Rings individually and in packs of 12. The company wants to present the customer with all O-Ring purchasing options within a single Product Detail Page.

Which two Salesforce B2B Commerce functionalities should the company use?

Choose 2 answers

- A. Pricing Tiers
- B. Aggregate Product Type
- C. Attribute Driven Commerce
- D. Multiple Price List Items per Product

Correct Answer: BC

QUESTION 2

How is Anonymous checkout enabled?

- A. By creating a global configuration setting called AnonChk and setting the value to enabled for the Checkout Module.
- B. By setting the status on a Product to Released.
- C. By going to CC ADMIN | Global settings | Settings and selecting "Allow anonymous checkout".
- D. By going to CC ADMIN | storefront name | Checkout Settings and selecting "Allow anonymous checkout"

Correct Answer: D

QUESTION 3

What accurately describes a Dynamic kit Product Type?

- A. A Kit is a tightly related set of product.
- B. The pricing Kit price is determined by the pricelist item associated with the Kit.
- C. A Kit is constructed by the customer.
- D. The pricing Kit is determined by the products contained in the Kit.

Correct Answer: C

QUESTION 4



Which two price lists can be displayed for users?

Choose 2 answers

- A. Best Price
- B. Reverse Sequence
- C. Sequence
- D. List Price

Correct Answer: AD

QUESTION 5

What is true about the use of Product Specs?

- A. They can be applied to accounts.
- B. They can be Included as a condition to be tested on a promotion rule.
- C. They can be used to define product specific pricing
- D. A They can be used in the faceted search and/or displayed on the POP specifications tab.

Correct Answer: D

QUESTION 6

What is the difference between a Kit and a Bundle?

- A. The pricing of a Bundle is determined by the price list item associated with the Bundle.
- B. A Bundle is constructed by the customer.
- C. The pricing of a Bundle is determined by the products contained in the Bundle, but a Kit price is determined by the price list item associated with the Kit.
- D. A Bundle is a tightly related set of products.

Correct Answer: A

QUESTION 7

A customer has a requirement to allow users to ship items to multiple addresses, as well as allow for multiple shipping option selections.

Which Salesforce B2B Commerce feature Will satisfy this business requirement?

- A. Provide a custom shipping Implementation through the Salesforce B2B Commerce logic layer.



- B. Update the product catalog to include any new shipping properties.
- C. Update the Salesforce B2B Commerce Shipping Rates table with shipping properties for the storefront.
- D. Enable Line level Independence for the storefront.

Correct Answer: D

QUESTION 8

In which location is the first price Tier defined when using Tiered Pricing?

- A. The Default Storefront Pricelist
- B. The Price field on the respective Pricelist Item Record
- C. The Tiered Pricing Lightning Component
- D. The CC Product Record

Correct Answer: B

QUESTION 9

A company recently acquired two separate businesses, both of which have two separate e-stores. The company wants to migrate these eStore to Salesforce B2B Commerce, consolidating into a single platform.

Initially, the company wants these two stores to run independently of one another with their own set of customers (Customers on one storefront should not be able to login into other storefront) and their own look and feel, as well as their own product offering.

How should the Salesforce B2B Commerce consultant meet these business requests?

- A. Multiple Storefronts Storefront Associations
- B. Single Storefront. Multiple Account Groups
- C. Single Storefront, effective Accounts
- D. Multiple Salesforce Communities, Multiple Storefronts, Multiple Salesforce Profiles

Correct Answer: B

QUESTION 10

Which two statements describe a Salesforce B2B Commerce storefront? Choose 2 answers



- A. A customer can only belong to a single storefront
- B. Only one storefront can be configured for each community
- C. The products within a storefront must all be priced using the same currency.
- D. Each storefront within an implement can have different products, look and feel, and/or order flow.
- E. A storefront is what Salesforce B2B Commerce calls a Community.
- F. Multiple storefronts can be associated with a single Community.

Correct Answer: DE

QUESTION 11

Which three statements apply to display product specs on the Product Detail Page?

Choose 3 answers

- A. Select the display Is Visible In Catalog on the Spec.
- B. Add page section "spec-all to the Product Detail Page.
- C. Assign a value to the spec for the given product.
- D. You must set the PDP page configuration setting DSPspecs to TRUE for the storefront or globally.
- E. The account group must be un-assigned to the customer.

Correct Answer: ABC

QUESTION 12

What accurately describes a Bundle Product Type?

- A. A Bundle is constructed by the customer.
- B. The pricing of a Bundle Is determined by the products contained in the Bundle.
- C. The pricing of a Bundle Is determined by the pricelist item associated with the Bundle.
- D. A Bundle is a tightly related set of products.

Correct Answer: C



QUESTION 13

Which two statements are true when upgrading Salesforce B2B Commerce from Release A to Release B?

Choose 2 answers

- A. Take a backup of all your Salesforce B2B Commerce data, since all data is most likely to get erased during the upgrade.
- B. Salesforce B2B Commerce upgrades do not touch data in Salesforce B2B Commerce objects
- C. Salesforce B2B Commerce upgrades ONLY replaces and adds to Managed Package Meta Data already installed.
- D. Take a backup of all the Salesforce B2B Commerce extensions, since most likely all the extensions are going to be overwritten.

Correct Answer: BC

QUESTION 14

What is true of externally priced products functionality in Salesforce B2B Commerce?

- A. They do not apply Salesforce B2B Commerce pricing logic to the product.
- B. They do not leverage the CC Cart Line Item object.
- C. Ones with Line level coupons can be applied accounts.
- D. They have their own PDP.

Correct Answer: A

QUESTION 15

Which two types of mats updates can be made to a CC Price List?

Choose 2 answers

- A. Absolute Based
- B. Category Based
- C. Percentage Based
- D. Itemized Deduction

Correct Answer: AC

[B2B-COMMERCE-ADMINISTRATOR VCE](#)

[B2B-COMMERCE-ADMINISTRATOR Practice](#)

[B2B-COMMERCE-ADMINISTRATOR Study](#)



VCE & PDF

Pass4itSure.com

<https://www.pass4itsure.com/b2b-commerce-administrator.html>
2024 Latest pass4itsure B2B-COMMERCE-ADMINISTRATOR PDF and VCE
dumps Download

[Dumps](#)

[Test](#)

[Guide](#)