



ADX-201^{Q&As}

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QUESTION 1

A user with a Chatter Free User profile has access to records in Salesforce such as Accounts and Contacts.

- A. True
- B. False

Correct Answer: B

QUESTION 2

Which of them is not a Standard Business Object?

- A. Accounts
- B. Contacts
- C. Ideas
- D. Leads

Correct Answer: C

QUESTION 3

Who can submit an idea to Salesforce.com IdeaExchange?

- A. Salesforce.com partners
- B. Sales force employees
- C. Salesforce.com users
- D. Anyone who has a login to Idea Exchange

Correct Answer: D

QUESTION 4

When is a custom object created?

- A. When there is a need to create a custom field
- B. To enhance the look of the application
- C. To capture unique data of the business
- D. When there is a need to add custom tabs



Correct Answer: C

QUESTION 5

The maximum number of values in controlling picklists is the same as in dependent picklists.

- A. True
- B. False

Correct Answer: B

QUESTION 6

Ursa major Solar's administrator needs to create a custom field to track a specific Tier 2 support user on a case record.

What is the appropriate data type to utilize when creating this custom field?

- A. Hierarchical relationship
- B. Lookup filter
- C. Formula
- D. Lookup relationship

Correct Answer: D

QUESTION 7

You can only use standard fields when generating email and mail merge documents for leads or contacts.

- A. True
- B. False

Correct Answer: B

QUESTION 8

A Workflow Alert can be tracked in Activity History

- A. True
- B. False

Correct Answer: A



QUESTION 9

Only 1 permission set can be assigned to a user.

- A. True
- B. False

Correct Answer: B

QUESTION 10

Time-dependent workflow will not work with which type of workflow evaluation criteria?

- A. Only when a Record is created
- B. Every time a Record is created or edited
- C. Every kind of workflow evaluation criteria
- D. When a Record is edited and it didn't previously meet the rule criteria

Correct Answer: B

QUESTION 11

You can only import only one language at a time per CSV file

- A. True
- B. False

Correct Answer: A

QUESTION 12

Locale settings control how users view date formats, time formats and number formats.

- A. True
- B. False

Correct Answer: A

QUESTION 13

When are data validation rules executed?



- A. A User Saves a Record
- B. Before records are imported
- C. Using the Data Loader and/or other API tools

Correct Answer: ABC

QUESTION 14

Will data be lost in a Custom Field if Data Type is changed to Number from any other Data Type?

- A. Yes
- B. No

Correct Answer: A

QUESTION 15

Who can view a Campaign in Salesforce.com

- A. Sales and Marketing User
- B. Marketing User only
- C. Campaign Manager only
- D. All users of Salesforce.com who have access to Campaigns Object

Correct Answer: D

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