



# ADM-201<sup>Q&As</sup>

Administration Essentials for New Admins

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#### QUESTION 1

How many app exchange apps can you install in PE?

- A. 5
- B. 10
- C. 15
- D. 20

Correct Answer: A

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#### QUESTION 2

Which of the following are possible with a Master-Detail-Relationship (Multiple Correct Answers):

- A. You can create a Master-Detail Relationship field on a Custom object that references as a Standard Object
- B. You can create a Master-Detail Relationship between two standard objects?
- C. You can create a Master-Detail Relationship between two Custom Objects?

Correct Answer: AC

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#### QUESTION 3

Criteria-based sharing rules allow administrators to share records based on field values rather than record ownership.

- A. True
- B. False

Correct Answer: A

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#### QUESTION 4

Which objects can be stored in a folder?

- A. Emails
- B. Documents
- C. Dashboards
- D. Reports

Correct Answer: BCD

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**QUESTION 5**

Organization-Wide Default Sharing Rule for Calendar Access Default is as Follows:

- A. Hide Details
- B. Hide Details and Add Events
- C. Show Details
- D. Show Details and Add Events

Correct Answer: B

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**QUESTION 6**

When creating a custom report type all objects display in the Primary Object drop-down list, including those you do not have permission to view. For example, even if you don't have permission to view leads, leads are available in the Primary Object drop-down list so that you can build lead report types for other users.

- A. True
- B. False

Correct Answer: A

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**QUESTION 7**

Ursa Major is onboarding 15 new employees in three weeks.

The Administrator needs to create user records in Salesforce without activating them. Which two methods allow the Administrator to achieve this goal? (Choose two.)

- A. Click Add Multiple Users and ensure that Generate New Password and Notify User Immediately are unchecked.
- B. Create them with the User Import Wizard and ensure that Active is unchecked.
- C. Schedule a Time-Dependent Workflow to create users in three weeks.
- D. Create a .csv file ensuring that IsActive = False, and use the data loader to insert.

Correct Answer: AD

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**QUESTION 8**

Which circumstance will prevent a system administrator from deleting a custom field?

- A. The field is used in a page layout.



- B. The field is part of a filed dependency.
- C. The filed is used in a workflow filed update.
- D. The filed is used in a report.

Correct Answer: C

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#### QUESTION 9

Inline editing updates the field when

- A. The field is saved/updated
- B. When the record is saved/updated
- C. When the return key is pressed
- D. None of the above

Correct Answer: B

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#### QUESTION 10

Will users have to use their security token when logging into connect for outlook if their IP range has already been added to a trusted IP range?

- A. True
- B. False

Correct Answer: B

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#### QUESTION 11

A custom lead field can be mapped to:

- A. One case comment
- B. Two contact fields
- C. One account field
- D. One solution field

Correct Answer: C

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#### QUESTION 12



The value in a Custom Field called Salary is 50,000. What would the formula, ISNUMBER (Salary\_c), return

- A. FALSE
- B. TRUE
- C. Depends on the Users Locale
- D. 50.000

Correct Answer: B

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