

Exam : HP3-L04

Title : Selling HP 3PAR storage

Version : Demo

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1. HP has confirmed its commitment to delivering more value to existing customers of EVA and P9000. Approximately how many EVA installations are there worldwide?

- A. 50,000
- B. 75,000
- C. 100,000
- D. 150,000

Answer: C

2. What is the overarching need shared by service providers who offer hosting solutions, web-based applications, and HPC solutions.?

- A. simplified operations
- B. security
- C. customers
- D. scalability

Answer: A

3. The HP 3PAR architecture has unique performance and resiliency features that allow a significant increase in a virtual machine density. Which statement is correct regarding how many servers your customers will need to buy to achieve a high-performance, highly reliable virtualized server environment using HP 3PAR architecture?

- A. Your customers will need to buy 40% fewer physical servers.
- B. Your customers will need to buy 50% fewer physical servers.
- C. Your customers will need to buy 60% fewer physical servers.
- D. Your customers will need to buy 70% fewer physical servers.

Answer: B

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