



HP2-W104^{Q&As}

Selling HP TippingPoint Security Solutions

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QUESTION 1

What is an HP TippingPoint unique selling point?

- A. Very high Return on Investment (ROI)
- B. Very high Proof of Concept (PoC)
- C. Low Mean-time to Failure (MTTF)
- D. Low Total Cost of Ownership (TCO)

Correct Answer: A

QUESTION 2

What is the purpose of an Intrusion Prevention System (IPS)?

- A. To block anomalies and allow everything that is within the baseline
- B. To deny everything except what is explicitly allowed (a white list)
- C. To provide access control between two networks of identical trust level
- D. To monitor all network traffic and attempt to block malicious activity in real-time

Correct Answer: D

QUESTION 3

A customer needs a management platform to manage all HP TippingPoint NGIPS and NGFW appliances across their network. Which HP TippingPoint product should you recommend?

- A. Intelligent Management Center
- B. Security Management System
- C. Remote Desktop Protocol
- D. Local Management Center

Correct Answer: B

QUESTION 4

Which statement is true about the HP TippingPoint NGFW?

- A. It combines the market-leading HP TippingPoint NAC with enterprise Firewalling



- B. It combines the market-leading HP Networking IMC with granular QoS
- C. It combines the market-leading HP TippingPoint IMC with custom policies and user visibility and control.
- D. It combines the market-leading HP TippingPoint NGIPS with granular application and user- visibility and control.

Correct Answer: A

QUESTION 5

Which driver leads organizations to choose security tools such as HP TippingPoint?

- A. Networks that are too large to manage
- B. Too much data to manage
- C. Security breaches
- D. Too many audit requests

Correct Answer: C

QUESTION 6

What is the name of the platform HP developed to share threat intelligence securely, confidentially, and in real-time?

- A. HP Security 365x24
- B. HP Threat Research Help Line
- C. HP Enterprise Security 999
- D. HP Threat Central

Correct Answer: D

QUESTION 7

Which high availability features does HP TippingPoint provide? (Select two.)

- A. Technical assistance center
- B. Digital Vaccine
- C. Layer-2-fallback
- D. Digital Vaccine updates
- E. Physical bypass with the optional zero-power-HA

Correct Answer: CE



QUESTION 8

What do HP TippingPoint solutions (NGFW/NGIPS) deliver?

- A. A simple, effective, and reliable set of network security products that protects against known and unknown vulnerabilities
- B. A superior, enhanced, and reactive set of network security products that protects against known vulnerabilities
- C. A complex and intrinsic set of application security products that protects against known and unknown vulnerabilities
- D. A simple, effective, and reliable set of network security products that protects against known exploits only

Correct Answer: A

QUESTION 9

What does reducing risk with proactive risk reduction mean?

- A. Deploying "best of breed" security technologies within corporate networks
- B. Having internal users\' laptops running with anti-virus software and personal firewalls
- C. Developing security awareness programs and keeping up to date with security technologies
- D. Analyzing everything in Information Security and IT Operations, providing context, and acting appropriately

Correct Answer: A

QUESTION 10

What is an HP TippingPoint unique selling point?

- A. Market-leading Network Behavior and Anomaly Detection (NBAD)
- B. Market-leading security research and intelligence with DV-Labs. Fortify SRG, HP-Labs. HP Security Research
- C. Purpose-built software with very mature IDS Deep-Inspection Engine
- D. Market-leading Anti-Virus systems (AV)

Correct Answer: A