



DEV-401^{Q&As}

Building Applications with Force.com and Visualforce

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**QUESTION 1**

A standard field can be marked as external id field.

- A. True
- B. False

Correct Answer: B

QUESTION 2

A master object cannot have more than two detail objects through master-detail relationship as at the most 2 master-detail relationships are allowed per object.

- A. True
- B. False

Correct Answer: A

QUESTION 3

A new time trigger (like `3 hours after Rule Trigger Date` which is part of `Time-Dependant Workflow Actions`) cannot be added to a workflow rule under which cases using the `Add Time Trigger` button?

Correct Answer: If the workflow rule is active If any time-based workflow action is pending to be executed on any of the existing time triggers of that workflow rule (like say any field update workflow action pending of time trigger `1 Hour After Rule Trigger Date`). So deactivating this workflow rule will not suffice. Deleting the record (if feasible) on which timebased workflow action is pending will make `Add Time Trigger` button active again. c. If the workflow rule is to be executed

QUESTION 4

Why is picklist values limiting of Stage picklist (of Opportunity) not implemented directly through picklists available for editing for the record type?

Correct Answer: With Sales Process many different Sales Processes can be created with different values in the Stage picklist for each of them and they can be used interchangeably with any record type on a plug-n-play basis. Otherwise the values in the Stage picklist would have to be tediously modified each time if it were done using picklist available for editing for any record type.

QUESTION 5

List 5 features which are used to control record access.



Correct Answer: 1. Organization-wide defaults 2. Roles 3. Public Groups 4. Sharing Rules 5. Manual Sharing

QUESTION 6

What is a price book?

Correct Answer: Price Books are a list of products with specifically defined unit prices and currencies. A price book can be set up for multiple currencies. When organizing products into price books, keep in mind that an opportunity or quote can include products only from a single price book. To add or edit products in a price book, click the price book name.

QUESTION 7

What are details of order of execution among validation rules, auto-response rules, assignment rules, triggers, escalation rules, workflow rules etc.?

Correct Answer: 1. System validation rules are executed like data type checking of the field values. So error for text value in numeric field etc. 2. Before triggers execute. 3. Custom validation rules are executed like required field check validation rule. So in the before trigger you can assign value to any such field which was left blank while creating the record and the custom validation rule won't give error then.

QUESTION 8

Which will execute first Apex Scheduler code or workflow rules?

Correct Answer: Apex Scheduler code will execute first at the specified time. If the Apex Scheduler code causes updation of any record then the triggers and workflow rules for that object will execute.

QUESTION 9

Under which of these cases the deletion of an account will fail?

i) The account has a related case ii) The account has a related entitlement

A. i only

B. ii only

C. both a and b

Correct Answer: C



QUESTION 10

What are the 3 types of custom tabs?

Correct Answer: 1. Custom object tab 2. Web tab 3. Visualforce tab

QUESTION 11

For manual sharing of any account record, by default the owner of the record has Full Access to the account record and has Read/Write access on the related contacts, opportunities, cases. The Read/Write access on the related contacts, opportunities, cases can be made more restrictive for the owner like read- only by creating a new manual sharing rule for that account record and selecting the owner's name from within the Users list.

A. True

B. False

Correct Answer: B

QUESTION 12

What is order of evaluation for record viewing?

Correct Answer: At profile level Read All or Modify All, Owner of record, Organization Wide Default, Role hierarchy, Sharing rules

QUESTION 13

Preserving Data Quality What would be a use case for validation rules utilizing REGEX formula function to enforce data format?

Correct Answer: Postal/Zip Codes

QUESTION 14

External id can be created for field of type text, number or email.

A. True

B. False

Correct Answer: A



QUESTION 15

When upserting record using Apex Data Loader and using the record id for matching the record, if the value for the record id field is not provided in the csv file or while mapping fields from the csv file to the Salesforce object fields, then

A. The upsert fails

B. New record gets created in Salesforce

Correct Answer: B

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