



74-678^{Q&As}

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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**QUESTION 1**

A customer has Software Assurance (SA) on a Windows Enterprise Upgrade license.

You need to identify for the customer which benefit provides each user with the ability to run a corporate image of Windows from a USB device.

Which benefit should you identify?

- A. Windows Thin PC
- B. Windows Virtual Desktop Access (VDA)
- C. Roaming Use Rights
- D. Windows To Go
- E. License Mobility through SA

Correct Answer: D

Included with Windows 8.1 Enterprise Windows To Go is your own fully manageable, corporate image installed on a bootable certified USB drive. It is a new feature of Windows 8.1 Enterprise available to customers with Software Assurance to help businesses address a wide range of mobility and travel light requirements.

QUESTION 2

This question requires that you evaluate the underlined text to determine if it is correct. Planning Services vouchers expire upon enrollment renewal or enrollment termination. Review the underlined text. If it makes the statement correct, select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct

- A. No change is needed.
- B. Can be redeemed as long as the customer maintains Software Assurance (SA) on qualifying licenses
- C. Expire 90 days from the date that the vouchers are assigned
- D. Can be redeemed as long as the customer maintains an Enterprise Agreement
- E. Expire 180 days from the date that the vouchers are assigned

Correct Answer: E

Vouchers in the "assigned" (activated) status have a lifespan of 180 days from the voucher creation date, regardless of the expiration date of the enrollment under which the voucher was created.

QUESTION 3

A customer is evaluating the purchase of Microsoft Office 365 Enterprise EI User Subscription Licenses (USLs) through a Microsoft Online Subscription Agreement (MOSA), or by adding the licenses to an existing Microsoft Products and Services Agreement (MPSA).



You need to tell the customer why they should purchase the USLs through the MPSA. What should you tell the customer?

- A. Office 365 Enterprise E1 USLs purchased through the MPSA have additional rights.
- B. It is easier to manage software assets if they are acquired through one agreement.
- C. Office 365 Enterprise E1 USLs purchased through the MPSA have additional Software Assurance (SA) benefits.
- D. License prices are approximately 50 percent less expensive when acquired through the MPSA.

Correct Answer: B

The new Microsoft Products and Services Agreement (MPSA) is a single agreement for your Online Services, software, and Software Assurance purchases across your organization. It can save time and money by combining purchase points for the best price level and reducing the administrative overhead associated with managing multiple agreements.

QUESTION 4

You need to recommend a solution for a customer that meets the following requirements:

Provide access to Office Online.

Include hosted email.

Minimize costs.

What should you recommend?

- A. Microsoft Exchange Online Plan 1
- B. Microsoft Office 365 Enterprise E3
- C. Microsoft Office 365 Enterprise K1
- D. Microsoft Office 365 Enterprise E1

Correct Answer: C

Kiosk would be cheaper compared to E1 and E3.

Incorrect:

Not A: Microsoft Exchange Online Plan 1 does not include Office Online.

QUESTION 5

A Datum needs to identify whether the company has the rights to assign some of its SQL Server 2014 licenses to Microsoft Azure to run SQL Server 2014 on virtual machines on Azure. Which document should the company review?

- A. Volume Licensing Online Services Terms (OST)
- B. Microsoft Product List



C. Volume Licensing Product Use Rights (PUR)

D. Microsoft Service Provider Use Rights (SPUR)

Correct Answer: A

Online Services Terms (OST) When you subscribe to an Online Service through a Microsoft Volume Licensing program, the service terms for how you can use the service are defined in the Volume Licensing Online Services Terms (OST) document, Product List document, and program agreement

QUESTION 6

Which product should you recommend for the research department?

A. Microsoft Dynamics CRM Online

B. Windows Intune

C. Microsoft System Center 2012 R2

D. Microsoft Azure

Correct Answer: D

*

Scenario: The research department reports that it frequently lacks the server hardware resources to test new multi-tiered applications.

*

Use the cloud to host the application.

QUESTION 7

This question requires that you evaluate the underlined text to determine if it is correct.

Microsoft includes product activation technology in some products. Key Management Service (KMS) activation can be used to activate products acquired through any channel.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

A. No change is needed.

B. As a Full Packaged Product (FPP)

C. Preinstalled on a new computer

D. Through Volume Licensing only

Correct Answer: D



Microsoft Key Management Services (KMS) provides a way to activate volume license.

QUESTION 8

This question requires that you evaluate the underlined text to determine if it is correct.

A company named Contoso, Ltd. builds cloud applications. Microsoft Azure allows the company's developers to deploy and manage their applications and to pay for only the resources that their applications use. Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. Windows Intune
- C. A Power BI for Office 365 subscription
- D. A Microsoft Office 365 Developer subscription

Correct Answer: A

QUESTION 9

You need to recommend a licensing solution to a customer that meets the following requirements:

Includes access to Microsoft Exchange Server, Microsoft Lync Server,

Microsoft SharePoint Server, and Microsoft Excel Services Provides the ability to perform legal holds on email messages for the purposes of discovery in the event of litigation

Which licensing option should you recommend to ensure that users have access to Planned Services?

- A. Microsoft Office 365 Enterprise E1
- B. Microsoft Office 365 Enterprise E3
- C. Enterprise Mobility Suite
- D. Microsoft System Center Client Management Suite

Correct Answer: C

Microsoft Office 365 Enterprise E3 features include:

*

Advanced email - archiving, and legal hold capabilities with unlimited storage (not available in Microsoft Office 365 Enterprise E1)

*

SharePoint 10GB and 500MB per user



*

IM, Web Conferencing (i.e. Lync)

*

Business class email, shared calendars, option to use own domain name

*

Word, Excel, PowerPoint, Outlook, Access, OneNote, Publisher, InfoPath

QUESTION 10

The human resources department of a customer needs to help employees become more familiar with Windows 8.

Which Software Assurance (SA) benefit should you recommend?

A. E-Learning

B. 24x7 Problem Resolution Support

C. Training Vouchers

D. Home Use Program

Correct Answer: A

Software Assurance Benefits:

There are over a dozen SA benefits and the amount of benefits your organization has depends on the licensing agreement. The list below highlights the most popular benefits associated with Office.

* --> Home Use Program

*

E-Learning

*

Planning services

*

New software versions

*

Training vouchers

*

24x7 phone and web support



*

Technet

*

Microsoft Office Multi Language Pack

QUESTION 11

Which three products must be activated when purchased through a Volume Licensing agreement? Each correct answer presents a part of the solution.

- A. Microsoft System Center 2012 R2
- B. Windows Server 2012 R2
- C. Microsoft SQL Server 2014
- D. Microsoft Office 2013
- E. Windows 8.1

Correct Answer: ADE

With Volume Licensing for products such as Windows 8.1, Windows Server 2012 R2, Windows Server 2012 R2 for Embedded Systems, Windows 7, Windows Server 2008 R2, Windows Vista, Windows Server 2008, Microsoft Office 2010, and Office 2013, you must use Volume Activation (VA).

QUESTION 12

A customer signs a Microsoft Products and Services Agreement (MPSA).

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:



Answer Area

	Yes	No
Software Assurance (SA) benefits must be activated.	<input type="radio"/>	<input type="radio"/>
Benefits such as Planning Services, Training Vouchers, and 24x7 Problem Resolution Support are calculated by using a points system.	<input type="radio"/>	<input type="radio"/>
Software Assurance (SA) benefits may be assigned to different Purchasing Accounts by the Agreement Administrator.	<input type="radio"/>	<input type="radio"/>
Training Vouchers can be converted into Planning Services or 24x7 Problem Resolution Support incidents.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

	Yes	No
Software Assurance (SA) benefits must be activated.	<input type="radio"/>	<input checked="" type="radio"/>
Benefits such as Planning Services, Training Vouchers, and 24x7 Problem Resolution Support are calculated by using a points system.	<input checked="" type="radio"/>	<input type="radio"/>
Software Assurance (SA) benefits may be assigned to different Purchasing Accounts by the Agreement Administrator.	<input type="radio"/>	<input checked="" type="radio"/>
Training Vouchers can be converted into Planning Services or 24x7 Problem Resolution Support incidents.	<input type="radio"/>	<input checked="" type="radio"/>

* A point system takes into account license type and the number of licenses in order to determine the number of Planning Services days. Each product license has an assigned "point value". Total points map to Application and Server, or CAL Suite entitlements to determine total Planning Services days



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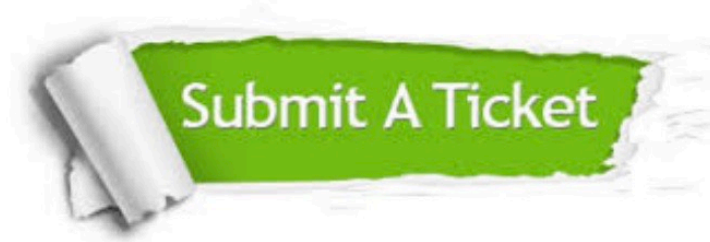
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