



# 700-760<sup>Q&As</sup>

Cisco Security Architecture for Account Managers

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### QUESTION 1

Which component of NGFW and NGIPS security is updated after an attack to help prevent threats before they encounter the network next time?

- A. Cisco Talos Security Intelligence and Research Group
- B. site-to-site VPN
- C. Cisco Next-Generation Firewall
- D. identity and access control

Correct Answer: D

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### QUESTION 2

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

Correct Answer: AD

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### QUESTION 3

Which Cisco Security benefit is a differentiator that allows partners to plan and model their business?

- A. one solution to fit every need
- B. comprehensive vision for security
- C. unparalleled commitment
- D. best-in-class technologies

Correct Answer: B

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### QUESTION 4

Which two aspects of Cisco solutions save customers money? (Choose two.)



- A. fewer resources to manage
- B. faster integration
- C. replacing current infrastructure completely
- D. 100% effectiveness

Correct Answer: AB

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#### QUESTION 5

Which three products are used to secure the cloud? (Choose three.)

- A. Umbrella
- B. Tetration
- C. NGFW
- D. ESA
- E. Meraki
- F. Cloudlock

Correct Answer: ABF

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#### QUESTION 6

Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

- A. Device updates
- B. App process information
- C. App access control
- D. App dependency map
- E. Hardware packages

Correct Answer: D

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#### QUESTION 7

Which component of AMP provides the details customers need to address problems after a breach is identified?

- A. Rapid remediation
- B. Filesandboxmg



C. Continuous analysis

D. Context awareness

Correct Answer: A

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#### QUESTION 8

Which three products are Cisco Advanced Threat solutions? (Choose three.)

A. Stealthwatch

B. Web Security

C. Remote Access VPN

D. ThreatGrid

E. Advanced Malware Protection (AMP)

F. Next-Generation Firewall (NGFW)

G. Next-Generation Intrusion Prevention System (NGIPS)

Correct Answer: ABG

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#### QUESTION 9

In which two ways has digitization transformed today's security threat landscape? (Choose two.)

A. Expanding complexity

B. Growing ecosystem

C. Decreasing endpoint ecosystem

D. Decreasing 3rd party applications

E. Decreased access points

Correct Answer: AB

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#### QUESTION 10

What are two common seller obstacles? (Choose two.)

A. Unresponsive potential customers

B. Overcrowded portfolios

C. Complexity of solution components



D. Fragmented solutions

E. Seller competition

Correct Answer: AD

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