



700-751^{Q&As}

Cisco SMB Product and Positioning Technical Overview

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**QUESTION 1**

Which two characteristics differentiate the Meraki Dashboard from competing network management interfaces? (Choose two.)

- A. Centralized single pane of glass for access and management
- B. Instantaneous access to virtualized applications
- C. Built-in live chat for on-demand troubleshooting support
- D. Intuitive cloud-based user interface
- E. Comprehensive aggregator of multi-vendor networks

Correct Answer: AD

QUESTION 2

Which two tools allow administrator to maximize the security of their Dashboard management accounts? (Choose two.)

- A. Captcha challenge-response tests
- B. Local (direct) access only policies
- C. Role-based administration
- D. Biometric authentication
- E. Two-factor authentication

Correct Answer: CE

QUESTION 3

Which two are Cisco recommended controller options for deployment of up to 150 AP's? (Choose two.)

- A. Cisco 8540 WLC
- B. Cisco 3504 WLC
- C. Cisco 5508 WLC
- D. Cisco 5520 WLC
- E. Cisco mobility Express

Correct Answer: BE



QUESTION 4

Which two Cisco security solutions provide customers with reliable visibility and control to facility management of their entire environment? (Choose two.)

- A. Cisco offers controls for Data Loss Prevention (DLP) with more than 100 predefined policies covering government, private sector regulations, and custom specific regulations
- B. Cisco allows customers to pick the solutions that are right for their business to address threats specific to their environment
- C. Cisco provides enhanced threat awareness by compiling billions of worldwide daily transactions through cloud-based threat intelligence
- D. Cisco Talos is the industry leading threat intelligence organization
- E. Cisco security Manager and Firepower Management Center provide centralized management options for NGFW, NGIPS and VPN

Correct Answer: CE

QUESTION 5

Which are two hyperFlex architectural differentiators? (Choose two.)

- A. Cisco Fabric Computing
- B. Simplified Policy Based Management
- C. Next Gen Consolidated Data platform
- D. Pre-integrated UCS Rack and Blades +Cisco HX Data Platform
- E. High density form factor

Correct Answer: BD

QUESTION 6

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco leads in the invention and development of the industry's most advanced machine learning platform.
- B. Cisco's investment in RandD to maintain first-to-market approach for innovative technologies and solutions.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- E. Cisco works closely with leading research institutions and lets them takes the lead in the development of enterprise security solutions.



Correct Answer: BD

QUESTION 7

Which device is a cloud managed switch?

- A. Cisco Meraki MS 250/350
- B. Cisco Catalyst 2960-L
- C. Cisco 220/250
- D. Cisco 350X/550X

Correct Answer: A

QUESTION 8

Which two functions are provided by Scale out / compute intensive applications C4200 and C125 M5? (Choose two.)

- A. Distributed databases
- B. Microprocessor design
- C. Cloud computing
- D. AI/ML with dense GPUs
- E. Low-frequency trading transactions

Correct Answer: AB

QUESTION 9

What is the key architectural component that allows Cisco Meraki's data centers to be fully HIPAA and PCI compliant?

- A. Layer 7 application fingerprinting
- B. Controller and server-free design
- C. Out-of-band control plane
- D. Non-existent command line interface

Correct Answer: C

QUESTION 10

Which two statements proves that Cisco USC C125 M5 rack server node provides more performance? (Choose two.)



- A. 188% more cores per rack than our most dense rack servers
- B. 20% more cores per rack than our most dense rack servers
- C. 20% more storage per rack than our most dense rack servers
- D. 50% more servers per rack than our most dense rack servers
- E. 128% more cores per rack than our most dense rack servers

Correct Answer: BE

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