



700-701^{Q&As}

Cisco Application Centric Infrastructure for Account Managers

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QUESTION 1

Which three factors are often considered when qualifying an ACI sales opportunity?

- A. High availability, compatibility, and supportability
- B. Risk, relevance, and time
- C. Availability, scalability, and manageability
- D. Risk, relevance, and availability

Correct Answer: C

QUESTION 2

Which aspect of an application often becomes negatively impacted by infrastructure complexity?

- A. Application deployment time
- B. Application monitoring
- C. Application reporting
- D. Application backup

Correct Answer: A

QUESTION 3

Which statement about the Cisco APIC is true?

- A. It stores the storage network profile.
- B. It provides a physical connectivity port to a legacy network
- C. It stores the application network profile.
- D. It provides a test environment for applications.

Correct Answer: C

Reference: <http://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/aci-fabric-controller/at-a-glance-c45-729864.pdf>

QUESTION 4

Which two switch port count options are available on the Cisco Nexus 9300 Series Switch? (Choose two.)



- A. 96 ports
- B. 48 ports
- C. 24 ports
- D. 72 ports
- E. 128 ports

Correct Answer: AB

Reference: <http://www.cisco.com/c/en/us/products/collateral/switches/nexus-9000-series-switches/datasheet-c78-729405.html> (see table 1)

QUESTION 5

Which two options are the two ACI solution components? (Choose two.)

- A. Cisco Cloud Services Router 1000V
- B. Cisco Nexus 9000 Switches
- C. Spine Leaf architecture
- D. Cisco Application Policy Infrastructure Controller
- E. Cisco Unified Computing System B-Series Servers

Correct Answer: BD

Reference: <http://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/aci-fabric-controller/at-a-glance-c45-729864.pdf> (page 2)

QUESTION 6

What is OpenFlow?

- A. A protocol
- B. An infrastructure management software
- C. An application acceleration solution
- D. A new approach to big data analytics

Correct Answer: A

QUESTION 7

What is a Cisco Application Policy Infrastructure Controller?



- A. A Cisco ACI fabric controller with open API
- B. A third-party SDN controller that is compatible with all data center switches
- C. A controller module in the Nexus 9500 Switch
- D. A virtual application development environment

Correct Answer: A

Reference: <http://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/aci-fabric-controller/at-a-glance-c45-730001.pdf>

QUESTION 8

Which two data center use cases are often drivers for an SDN solution? (Choose two.)

- A. Mainframe terminals
- B. Secure multi-tenancy
- C. BYOD
- D. Applications
- E. Guest wireless access

Correct Answer: CD

QUESTION 9

How many I/O module slots are available in the Cisco Nexus 9504 Switch?

- A. 4 slots
- B. 3 slots
- C. 2 slots
- D. 1 slot

Correct Answer: A

Reference:

http://www.cisco.com/c/en/us/td/docs/switches/datacenter/nexus9000/hw/n9504_hig/b_n9504_hardware_install_guide/b_n9504_hardware_install_guide_chapter_01.html (see the first table on the page, second row, first column)

QUESTION 10



Which statement about the Cisco APIC is true?

- A. It provides the application health score.
- B. It provides a physical connectivity port to a legacy network
- C. It stores the storage network profile.
- D. It provides a test environment for applications.

Correct Answer: A

APIC Features and Capabilities

Centralized application-level policy engine for physical, virtual, and cloud infrastructures -Detailed visibility, telemetry, and health scores by application and by tenant

Designed around open standards and open APIs

Robust implementation of multi-tenant security, quality of service (QoS), and high availability

Integration with management systems such as VMware, Microsoft, and OpenStack

Reference:

<http://www.cisco.com/c/en/us/products/cloud-systems-management/application-policy- infrastructurecontroller- apic/index.html>

QUESTION 11

Which customer requirement is addressed by an ACI solution?

- A. Big data analytics
- B. Database performance improvement
- C. Server consolidation
- D. Virtual and physical workloads

Correct Answer: D

Reference: <http://www.cisco.com/c/en/us/solutions/collateral/data-center- virtualization/application-centric- infrastructure/white-paper-c11-731999.html> (main features, see 4th bullet)

QUESTION 12

Which customer initiative often leads to an ACI sales opportunity?

- A. Storage consolidation
- B. Network replacement or upgrade



C. Business process outsourcing

D. Security assessment

Correct Answer: B

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