



# 700-501<sup>Q&As</sup>

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### QUESTION 1

Which Cisco tool provides scripted, repeatable presentations, and customized pilots in real time with real equipment?

- A. FindIt
- B. Cisco Commerce Workspace
- C. Cisco Partner Education Connection
- D. Cisco dCloud
- E. Cisco Network Discovery

Correct Answer: D

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### QUESTION 2

Which three competitive advantages does the Cisco Unified Computing System provide? (Choose three.)

- A. Ease of planning via the CSIM capacity modeling tool.
- B. Supports only rack server models to reduce cost.
- C. Greater virtual desktop density without performance impact.
- D. Supports only blade server models to reduce system complexity.
- E. Lower cost for compute plus network infrastructure.
- F. Simple operation; start in minutes, scale in seconds.

Correct Answer: CEF

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### QUESTION 3

Which three options are customer benefits of implementing a Cisco Borderless switching solution? (Choose three.)

- A. Spanning Tree
- B. Smart Install
- C. Auto SmartPorts
- D. Smart CallHome
- E. Solarpowered
- F. Uninterruptable power

Correct Answer: BCD

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**QUESTION 4**

Your customer is considering migrating to a Cisco Borderless Routing solution from their current vendor. Which best practice can close the sale?

- A. Demonstrate how the Cisco solution saves money by consolidating devices and integrating management.
- B. Mention that promotions and incentives are available through Cisco
- C. Go through a check list and compare the performance capabilities between Cisco and the other vendor.
- D. Show the customer a Cisco television commercial.

Correct Answer: A

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**QUESTION 5**

Which three switching technology components distinguish Cisco from competing products? (Choose three.)

- A. Gigabit Ethernet
- B. Flexible NetFlow
- C. Medianet
- D. Universal PoE
- E. RSTP 802.1w
- F. Multiprotocol Label Switching

Correct Answer: BCD

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**QUESTION 6**

When LAN connectivity is designed which option increases high availability and minimizes network administration?

- A. integrated switch in WAN router
- B. stacked switch design
- C. multiple switch design
- D. single external switch design

Correct Answer: B

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**QUESTION 7**



Which wireless access point series supports Cisco ClientLink 2.0 and Cisco CleanAir, but does not support clustering?

- A. 300 Series
- B. 1600 Series
- C. 700 Series
- D. 2600 Series

Correct Answer: D

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#### QUESTION 8

Which two capabilities are found on the Cisco ASA 5512X that are not found on the Cisco ASA 5510? (Choose two.)

- A. 50 VLANs
- B. 250 sitetosite IPsec sessions
- C. 6 Gigabit Ethernet
- D. Multicore CPU

Correct Answer: CD

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#### QUESTION 9

Which two benefits will customers achieve if they upgrade to a properly configured Cisco Borderless Network? (Choose two.)

- A. New application and service deployment is completely automated.
- B. Network availability increases and downtime decreases
- C. Security becomes less difficult to achieve.
- D. All potential failures will be eliminated.

Correct Answer: BC

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#### QUESTION 10

Which design practice is the best to reduce wireless CCI?

- A. Place adjacent access points on different channels.
- B. Place adjacent access points on the same channel.
- C. Eliminate all signal overlap between access points.



- D. Configure access points with the lowest supported data rate.
- E. Place adjacent access points on nonoverlapping channels.

Correct Answer: E

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#### QUESTION 11

Which two product portfolios help make up the Cisco Office in a Box solution? (Choose two.)

- A. Cisco UCS ESeries Servers
- B. Cisco ISR 1900, 2900 and 3900 Series
- C. Cisco Nexus 5000
- D. Cisco ISR 2900 and 3900 Series
- E. Cisco UCS CSeries Servers
- F. Cisco Nexus 3048

Correct Answer: AD

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#### QUESTION 12

Which three customer challenges do Cisco architectures help to solve? (Choose three.)

- A. Increase ROI
- B. Reduce independence
- C. Provide creative solutions
- D. Lower costs
- E. Boost productivity

Correct Answer: ACE

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