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QUESTION 1

In which attack-continuum category does advanced malware protection belong?

- A. prologue
- B. before
- C. after
- D. during

Correct Answer: C

QUESTION 2

What is the best sales approach for next-generation IPS?

- A. service providers
- B. data center
- C. compliance and Snort conversion
- D. hardware refresh and organizations that have suffered a breach

Correct Answer: D

QUESTION 3

Which innovative new Cisco hardware-acceleration technology dramatically increases throughput, decreases latency, and reduces energy consumption?

- A. Fire SIGHT
- B. Fire SNORT
- C. Fire POWER
- D. Fire AMP

Correct Answer: C

QUESTION 4

In addition to application, context, and content awareness and an Agile Security engine, which feature does Gartner specify as part of a next-generation IPS solution?

- A. standard first-generation IPS



- B. firewalling
- C. encryption
- D. antivirus

Correct Answer: A

QUESTION 5

Which technology helps customers answer the questions "What if something happens?" and "When something happens, what now?"

- A. IPS
- B. next-generation firewall
- C. AMP
- D. VPN

Correct Answer: C

QUESTION 6

In which attack-continuum category does email security belong?

- A. prologue
- B. before
- C. after
- D. during

Correct Answer: D

QUESTION 7

Which three phases represents the Cisco attack continuum model? (Choose three.)

- A. middle
- B. beginning
- C. before
- D. during
- E. end



F. after

Correct Answer: CDF

QUESTION 8

Which is the highest qualified next-generation IPS opportunity?

- A. technology refresh
- B. MSSP sell-through
- C. SNORT conversion
- D. compliance

Correct Answer: A

QUESTION 9

Which solution has the most robust partner ecosystem and APIs?

- A. McAfee
- B. Cisco Source fire
- C. IBM ISS
- D. HP Tipping Point

Correct Answer: B

QUESTION 10

Which Gartner rating has set the Cisco next-generation IPS solution apart from competing products for the past 8 years?

- A. visionary
- B. leader
- C. challenger
- D. niche player

Correct Answer: A

QUESTION 11



Which three initial qualifying questions should you ask a customer when discussing malware with regard to Cisco AMP? (Choose three.)

- A. How many mobile workers do you have?
- B. Do you have repeat infections?
- C. How do you respond to malware?
- D. Do you have malware in your organization?
- E. Which signatures are enabled on your IPS?
- F. What is your network access control policy?

Correct Answer: BCD

QUESTION 12

What is Cisco Fire SIGHT?

- A. advanced firewall features that enable superior Layer 7 access control
- B. the fastest hardware on which to run the next-generation IPS
- C. centralized management platform for Cisco Source fire
- D. a cloud-based intelligence-gathering system that enables retrospective security

Correct Answer: C

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