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QUESTION 1

Which device connects remote SMB workers with power collaboration solutions and award-winning device?

A. Cloud Meeting Solutions

B. Meraki Insight

C. WebEx

D. Meraki Systems Manager

Correct Answer: C

QUESTION 2

Which Cisco product secures the perimeterless, work-from-anywhere world with Zero Trust?

A. Umbrella

B. Meraki Insight

C. Meraki MX

D. Duo

Correct Answer: D

QUESTION 3

Which Cisco solution should an SMB IT support company adopt to help mitigate network vulnerabilities?

A. Webex Control Hub

B. FirePower Firewalls

C. CML

D. Catalyst Access Points

Correct Answer: B

QUESTION 4

How are Cisco\\'s SMB experiences designed to cater to the unique challenges and needs of SMBs?

A. providing generalized training and support

B. building SMB experiences around on-premises devices so internet outages do not affect productivity

C. reducing confusion by limiting deployment options

D. offering dedicated support lines and training modules specifically for SMB customers

Correct Answer: D

QUESTION 5

Which segment presents the largest opportunity for managed services?

A. Security

B. Observability

C. Collaboration

D. Data Center

Correct Answer: A

QUESTION 6

Which Cisco product is part of the smart experience for enabling workspaces?

A. Cisco Secure Email

B. Meraki Systems Manager

C. Meraki Insight

D. Meraki Camera

Correct Answer: D

QUESTION 7

Which challenge do customers face with hybrid work?

A. non-inclusive experiences

B. collaboration spaces

C. exponential increase in cloud data

D. hot desking

Correct Answer: A

QUESTION 8

What is a benefit of using Meraki in retail SMB?

A. decentralized security

B. manage each store\\'s devices independently

C. monitor performance after data has been stored in the cloud

D. quickly troubleshoot issues

Correct Answer: D

QUESTION 9

What does the hybrid SMB experience deliver to the customer?

A. zero trust identity-based access

B. cloud security

C. secure Connectivity and dynamic collaboration

D. less distributed applications

Correct Answer: C

QUESTION 10

Which marketing asset educates partners about Cisco\\'s overarching SMB strategy?

A. SMB Marketing Toolbox

B. SMB Marketing Kit

C. Select SMB Assets

D. SMB Partner Campaign Kit

Correct Answer: D

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