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QUESTION 1

Which three options are important functionalities of Cisco WebEx? (Choose three.)

A. support for third-party platforms

B. mobile, Windows, Mac, and TV clients

C. storage space for documents

D. high-definition audio and video

E. document, application, and screen sharing

F. on-premises, cloud, and hybrid deployment

Correct Answer: AEF

QUESTION 2

What value does Cisco Business Edition 6000 bring to midmarket businesses?

A. enhanced collaboration functionalities by adding only few additional servers

B. affordable, advanced collaboration functionalities on a single server

C. colocation with the existing telephony system

D. adds video collaboration capabilities on top of the existing telephony system

Correct Answer: B

QUESTION 3

Which Cisco online resource provides partners with the most comprehensive set of Cisco BE6000 sales materials that are aligned to the sales cycle?

A. Cisco Selling Collab Portal

B. Cisco Business Edition 6000 Product home page

C. Cisco Promotions and Incentive

D. Cisco BE6000 Partner Sales Guide

Correct Answer: A

QUESTION 4

How many devices are supported by the Cisco BE6000S model?

A. 2500

B. 1000

C. 300

D. 150

Correct Answer: A

QUESTION 5

How does Cisco Collaboration address the need for different endpoints?

A. by introducing Cisco data center unified computing functionalities to support collaboration requirements.

B. by offering various different phones

C. with a consistent user experience regardless of the type or location of the endpoint

D. by focusing on software clients only O E) by enabling WebEx to support video

Correct Answer: C

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