



# 700-001<sup>Q&As</sup>

Cisco Video Solution Sales Representative

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#### QUESTION 1

How big will the unified communications industry be by 2020?

- A. \$65 million
- B. \$500 million
- C. \$75 billion
- D. \$45 trillion

Correct Answer: C

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#### QUESTION 2

Which product is JITC certified?

- A. Expressway Core
- B. Expressway Edge
- C. VCS Control
- D. Unified Communications Manager

Correct Answer: C

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#### QUESTION 3

Which option describes the Cisco SX Series?

- A. client that can be loaded on a computer or laptop, smartphone, or tablet
- B. IP video phone for use at the office and home office
- C. desktop system for use at the office and home office
- D. collaboration room system for conference rooms and offices
- E. codecs and integrator system for integrating audio/visual and large rooms

Correct Answer: E

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#### QUESTION 4

Which function does Cisco Jabber Guest offer to users?

- A. Communication with external guests through a Microsoft tablet.



- B. Communication with external guests through a web browser.
- C. Connection to external guests through Microsoft Lync.
- D. Firewall traversal.

Correct Answer: B

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#### QUESTION 5

Customers use video technology tools to accomplish which two goals? (Choose two )

- A. increase face-time when driving
- B. increase network use
- C. increase productivity
- D. save time
- E. reduce network costs

Correct Answer: CD

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#### QUESTION 6

What is unique about the Cisco solutions to today's communications needs?

- A. Cisco can provide video infrastructure.
- B. Cisco can provide complete end-to-end solutions.
- C. Cisco can provide video architecture.
- D. Cisco can provide video endpoints.

Correct Answer: B

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#### QUESTION 7

What is the Cisco Collaboration mission?

- A. to put collaboration in every pocket
- B. to put collaboration in every room
- C. to put exceptional, easy-to-use collaboration in every room, on every desk and in every pocket.
- D. to put collaboration on every desk
- E. to put collaboration in the home



Correct Answer: C

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#### QUESTION 8

How many users will be connected to the Internet by the end of 2020?

- A. 50 billion
- B. 750 million
- C. 30 million
- D. 2.9 billion

Correct Answer: A

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#### QUESTION 9

Which two features are supported on the Cisco Tele presence MX700? (Choose two.)

- A. Speaker Track 60
- B. up to 5 screens
- C. Cisco Proximity
- D. embedded multisite for 10 participants
- E. up to 6 screens

Correct Answer: AC

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#### QUESTION 10

Which option describes a benefit of Cisco Collaboration Meeting Rooms?

- A. Only business-to-business connections are supported.
- B. Users can schedule meetings, conduct instant meetings, or meet in a permanent always-on meeting room.
- C. Only business-to-consumer connections are supported.
- D. Ad hoc calls are prohibited.

Correct Answer: B

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#### QUESTION 11

Which two features does the Cisco DX70 have? (Choose two)



- A. supports Intelligent Proximity for Mobile Voice
- B. logins for shared work environments
- C. supports intelligent Proximity for content Sharing
- D. small screen that is completely operated by touch
- E. Windows-based product that offers access to tools and applications

Correct Answer: AB

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#### QUESTION 12

Which option describes the Cisco DX80?

- A. Codes and integrator system for integrating audio/visual and large rooms
- B. Desktop system for use at the office and home office
- C. Soft client that can be loaded on a computer or laptop, smartphone, or tablet
- D. IP video phone for use at the office and home office
- E. Collaboration room system for conference rooms and offices

Correct Answer: B

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