

# 650-987<sup>Q&As</sup>

Cisco Data Center Unified Computing Design Specialist

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#### **QUESTION 1**

In a Cisco Unified Computing solution, which two actions are the easiest ways to increase connectivity throughput? (Choose two.)

- A. Add additional Cisco UCS 6100 Fabric Interconnect switches to the Cisco UCS cluster.
- B. Move some servers into a separate Cisco UCS cluster.
- C. Add additional servers in the Cisco UCS cluster.
- D. Use additional uplinks on a Cisco UCS 2104XP I/O module.
- E. Use two Cisco UCS 2104XP I/O modules per chassis.

Correct Answer: DE

#### **QUESTION 2**

How would you respond to an objection that a Cisco Unified Computing System solution is expensive and may not have a good ROI?

- A. Competitive solutions use less physical cabling and thus have less redundancy.
- B. Cisco UCS C-Series servers offer a cost-effective solution where customers buy only what they need, reducing upfront costs while offering integration possibilities in the future.
- C. Cisco UCS C-Series servers allow easy integration with your existing server implementation by supporting legacy hardware such as RISC processors.
- D. Cisco UCS C-Series servers reduce long-term TCO by storing excessive power in onboard batteries.

Correct Answer: B

#### **QUESTION 3**

What is the first phase of the Cisco Application Networking Assessment Service?

- A. application networking workshop
- B. data collection questionnaire for customers
- C. presentation of the assessment service
- D. data center analysis

Correct Answer: B

## QUESTION 4

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What is the Cisco TCO Advisor tool?

- A. a data center performance assessment tool
- B. a financial analysis tool for Cisco UCS CapEx and OpEx
- C. a financial analysis tool for data center ROI calculations
- D. a tool for creating the Cisco UCS BOM list

Correct Answer: B

#### **QUESTION 5**

What is the best answer to the question, "Why is a unified computing system important in today\\'s IT industry?

- A. Platform costs remain flat, while management costs are increasing dramatically.
- B. The Internet is rapidly evolving.
- C. Organizational and management costs have gone down.
- D. More servers and switches are being deployed without significant advancement in management integration.

Correct Answer: D

#### **QUESTION 6**

Which of these is a benefit of deploying the Cisco Unified Computing System solution?

- A. It has separate chassis for different server types.
- B. It has separate Cisco UCS clusters for different server types.
- C. Different server types can be intermixed in a single chassis.
- D. A single chassis must be deployed with two fabric interconnects

Correct Answer: C

#### **QUESTION 7**

Which component represents the highest cost in an IT environment over time?

- A. CapEx
- B. ROI
- C. OpEx
- D. TCO



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Correct Answer: C

#### **QUESTION 8**

How can using Cisco Application Networking Solutions help customers?

- A. improves service content
- B. reduces CapEx
- C. reduces security breaches
- D. improves service reliability

Correct Answer: D

#### **QUESTION 9**

What is the benefit of a converged network?

- A. easily manages a complex data center
- B. physically isolates SAN and UN traffic
- C. provides an independent security policy for each department
- D. consolidates the infrastructure

Correct Answer: D

#### **QUESTION 10**

Which three specifications are considered to be architectural and mechanical specifications of a data center? (Choose three)

- A. unauthorized access
- B. available space
- C. load capacity
- D. fire suppression
- E. resilience
- F. cooling capacity

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Correct Answer: BCF

#### **QUESTION 11**

What is the current evolution stage of data center server resources?

- A. client-server
- B. decentralized
- C. centralized
- D. recentralized

Correct Answer: D

#### **QUESTION 12**

Which two functionalities differentiate the Cisco UCS C-Series from its competitors? (Choose two.)

- A. extended memory feature
- B. most I/O PCIs
- C. maximum amount of memory
- D. virtualized adapters

Correct Answer: AD

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