



650-393^{Q&As}

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QUESTION 1

What is a possible benefit that a customer may perceive from the system monitoring service component within the operate phase?

- A. helps limit change-related incidents by managing the change process consistently
- B. helps remediate system availability issues by assessing availability trends and proactive alerts
- C. promotes productivity and efficiency in operations processes by enhancing control over the configuration of network devices and providing access to vital configuration data
- D. troubleshoots system by analyzing deviceconfig file

Correct Answer: B

QUESTION 2

Which two service components are part of the plan phase? (Choose two.)

- A. Proof of Concept
- B. Operations Readiness Assessment
- C. Site Readiness Assessment
- D. Proposal Development
- E. Account Planning

Correct Answer: BC

QUESTION 3

Developing a baseline network element configuration for networking and applications devices to be implemented in a network is a deliverable for which service component in the design phase?

- A. Systems Acceptance Test Plan Development
- B. Detailed Design Development
- C. Staging Plan
- D. Project Kick-off
- E. Implementation Plan Development

Correct Answer: E



QUESTION 4

Which service component belongs to the operate phase?

- A. Systems Migration
- B. Operations Implementation
- C. Systems Acceptance Testing
- D. Configuration Management
- E. Staging Plan Development

Correct Answer: D

QUESTION 5

Which service component within the prepare phase provides a high-level, conceptual architecture of the proposed system that addresses the business requirements of the customer?

- A. High-level Design Development
- B. High-level Proof of Concept
- C. Technology Strategy Development
- D. High-level Technology Strategy
- E. Business Requirements Development

Correct Answer: A

QUESTION 6

Which of these is the best definition of the Cisco Lifecycle Services approach?

Select exactly 1 answer(s) from the following:

- A. It defines the minimum set of services required to successfully deploy and operate a set of Cisco technologies.
- B. It determines how best to price Cisco products.
- C. It provides partners with a useful way to leverage Cisco resources.
- D. It consists of these phases: plan, deploy, support, and troubleshoot.

Correct Answer: A

QUESTION 7



Which design phase service component consists of developing a detailed, site-specific plan for implementing a new technology system or solution?

Select exactly 1 answer(s) from the following:

- A. Detailed Design Development
- B. Systems Acceptance Test Plan Development
- C. Staging Plan
- D. Implementation Plan Development
- E. Project Kick-off

Correct Answer: D

QUESTION 8

Which of the following is a task in the operations implementation service component of the implement phase?

- A. review Operation Design Document
- B. develop backup/recovery plan
- C. update and document logical and physical topology maps
- D. operations and network management system staging, installation, and configuration

Correct Answer: D

QUESTION 9

Which definition best describes the staff training service component within the implement phase? Select exactly 1 answer(s) from the following:

- A. improving the network management system and the performance and functionality of infrastructure operations
- B. providing a step-by-step plan that details the installation and service-commission tasks required in order to create a controlled-implementation environment that emulates a customer network
- C. developing and implementing a training plan using classes, workshops, or e-learning courses
- D. compiling a training manual for use in ongoing operations
- E. reducing the risk of downtime due to facilities-related problems

Correct Answer: C

QUESTION 10



Which task is included in the systems migration service component of the implement phase?

- A. customize Ongoing Support Hand-off Kit
- B. execute the Network Migration Plan
- C. provide onsite technical support per Implementation Plan
- D. monitor the system to identify occurrences of service-level metrics dropping below a defined threshold

Correct Answer: B

QUESTION 11

Which best describes the customer benefit of developing business requirements in the prepare phase?

- A. reduce unnecessary disruption, delays, rework, and other problems by establishing test cases for use in verifying that the system meets operational, functional, and interface requirements.
- B. improve its ability to make sound financial decisions by developing a business case based on its business requirements and establishing a basis for developing a technology strategy
- C. reduce operating costs and limit change-related incidents by providing a consistent and efficient set of processes.
- D. improve the return on investment and hasten migration by identifying and planning for necessary infrastructure changes and resource additions, as well as reduce deployment costs by analyzing gaps early in the planning process to determine what is needed to support the system

Correct Answer: B

QUESTION 12

Select the task most likely to be a part of the staging plan in the design phase.

- A. determine Cisco and partner roles and responsibilities
- B. host Implementation Kick-off Meeting
- C. determine critical timelines
- D. identify staff development requirements
- E. create hardware and software configuration checklist
- F. deliver detailed design presentation

Correct Answer: E



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