650-177 Q&As

SMB Solutions for Account Managers

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QUESTION 1

Customer concerns about technology maturity, cost effectiveness, quality of work life, and increased productivity and accuracy drive product demand in which SMB technology sector?

A. security

B. wireless

C. network storage

D. e-commerce

E. switching and routing

Correct Answer: D

Increased Productivity Improve customer satisfaction Growth business Minimize legal risks Enable business continuity Operate more "greenly" Accelerate growth

QUESTION 2

Which three characteristics are true of the ProtectLink Gateway product? (Choose three.)

A. protects from spyware and phishing attacks

B. provides web server content filtering

C. provides encryption between a browser and a web server

D. is bundled in the SPS platform

E. blocks 97% of SPAM

F. provides content filtering for e-mail

Correct Answer: ABF

QUESTION 3

Which tow options are benefits of the Cisco Technical Assistance Center? (Choose two.)

A. Increase the performance of the current features

B. Possesses broad expertise in Cisco technologies

C. Enhances network and/or application availability, reliability and stability

D. Provides rapid fault isolation in a complex environment, leading to quick resolution

Correct Answer: BD

QUESTION 4

What two are elements of the operational-efficiency Business Challenge? (Choose two.)

A. Do More with less

B. Improve Business Processes

C. Provide Flexible Channel and Delivery Options

D. Offer Enhanced Customer Service

Correct Answer: AB

QUESTION 5

A distribution area provides an aggregation point for which components?

A. edge devices

B. distribution devices

C. aggregation switches

D. core devices

E. access-area switches

Correct Answer: D

Distribution areas and switches A distribution area provides an aggregation point for access switches. Switches in this area must handle large amounts of traffic. Multilayer switches are often used in the distribution area. Distribution switches include the 3560 and 3750 series Each can effectively aggregate access switches.

QUESTION 6

XYZ LTD wants to connect Cisco IP Phones and Cisco Aironet Access Points to the network. The customer also wants to use the PoE features included in the Cisco Catalyst Express 500 Series Switches.

Which two models can provide this features? (Choose two.)

A. WS-CE500G-12TC

B. WS-CE500-24PC

C. WS-CE500-24TT

D. WS-CE500-24LC

Correct Answer: BD

QUESTION 7

Which statement is true about the Cisco Self-Defending Network?

A. The Cisco Self-Defending Network defines the physical position of the firewall to protect against internal and external attacks

B. The Cisco Self-Defending Network Provides static filtering against known and unknown internal and external attacks

C. The Cisco Self-defending Network Provides dynamic protection against known and unknown internal and external attacks

D. The Cisco Self-defending Network Provides the Elements to install the antivirus software on the End-User Workstation

Correct Answer: C

QUESTION 8

Layer 3 (the network layer) provides connectivity and path selection between two host systems that may be located on geographically separated networks. Which device operates at the network layer?

A. hub

B. bridge

C. application

D. switch

E. router

Correct Answer: E

QUESTION 9

Which three are integrated Smart Applications included with the Cisco Unified Communications 500 Series? (choose three)

A. TimeCard View

B. CiscoWebEX PhoneConnect

C. VoiceView Express

D. Connected Data Protector

E. Cisco UnifiedCallConnector

F. Smart Business Suite

Correct Answer: ABC

QUESTION 10

Which two features are unique to SPA 525 phones compared to SPA501, SPA502, and SPA508 phones?

A. monochrome backlit display

B. DynamicSoftkeys

C. full-duplex speakerphone

D. Bluetooth

E. MP3 Music Player

Correct Answer: DE

QUESTION 11

What three elements are included with Cisco Small Business Pro Service? (Choose Three.)

A. Five-Year Subscription Terms

B. Next Business Day Advanced Hardware Replacement

C. Software upgrades and updates

D. access to theCisco Small Business Support Center

E. CiscoSMARTnet

F. Access to theCisco Small Business University

Correct Answer: BCD

QUESTION 12

Select the three features common to the majority of switches in the Cisco Small Business portfolio. (Choose three.)

A. Quality of Service

B. stacking options

C. firewall support

D. Power over Ethernet

E. VLAN support

F. Layer 3 functions

Correct Answer: ABC

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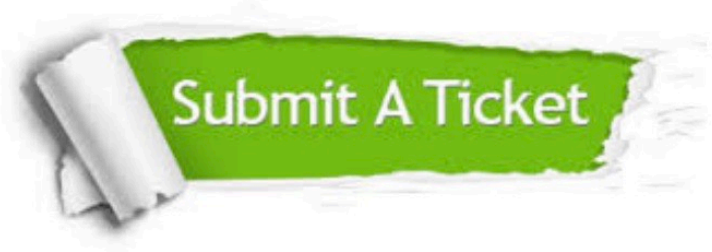

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