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**QUESTION 1**

Your customer is looking for a hardware with which role-assigned tasks are able to be managed by a number of internal departments. What product shall you recommend him to use?

- A. Cisco Application Control Engine (ACE)
- B. Cisco Catalyst 6500 Series Firewall Services Module (FWSM)
- C. a pair of Cisco Nexus 7000 Series Switches at the core layer
- D. Cisco Catalyst 4900 Series top-of-rack switch

Correct Answer: A

QUESTION 2

Suppose you are talking about the way of the Cisco solution impacting utilization, CapEx, OpEx, and TCO to the following four decision makers. Who might show the most attention to this topic?

- A. server administration team
- B. director of IT
- C. network operations team
- D. storage architect and administration team

Correct Answer: B

QUESTION 3

The Pass4sure Company is considering network-based virtualization. It will bring what advantage to the overall virtualization strategy for the data center most likely?

- A. merging the core and aggregation layers
- B. combining ports for high availability and redundancy
- C. carrying multiple protocols across the same network
- D. deploying multiple service contexts on the same hardware

Correct Answer: D

QUESTION 4

The latest processors used in the Cisco Unified Computing System are providing environmental benefits. Explain how it is realized.



- A. They result in a server-free backup that saves energy.
- B. They offer a two-channel (128-bit) memory interface.
- C. They use a lead and tin solder alloy to attach the silicon die to the packaging material.
- D. They use lead- and halogen-free products.

Correct Answer: D

QUESTION 5

Which Cisco MDS feature can protect data at rest?

- A. SME
- B. DMM
- C. IPSec
- D. SANTap

Correct Answer: A

QUESTION 6

Considering how to lower the total cost of ownership for the small-scale SAN and data center edge applications, a customer asks for your help. Which of the following Cisco products will you recommend to him?

- A. Cisco Nexus 1000V
- B. Cisco MDS 9124
- C. Cisco Catalyst 6500
- D. Cisco GSS 4492

Correct Answer: B

QUESTION 7

To improve the server efficiency in Pass4sure network, you have to select a product that is able to provide highly flexible traffic management and offload CPU-intensive tasks greatly. Which product is suitable for you?

- A. Cisco Application Control Engine Module
- B. Cisco Nexus 7000 Module
- C. Cisco Catalyst 6500 Series Firewall Services Module
- D. Cisco Storage Services Module



Correct Answer: A

QUESTION 8

You need to purchase a product that supports the deployment of virtual SSL security contexts logically across the data center network from a single physical device. Which one would you select?

- A. Cisco Nexus 7000 Module
- B. Cisco Firewall Services Module
- C. Cisco Application Control Engine Module
- D. Cisco Storage Services Module

Correct Answer: C

QUESTION 9

It is possible for a user to run Cisco storage networking solutions in cooperation with his Brocade and legacy McData switches. It is supported by what feature?

- A. Line card expansion modules may have Fibre Channel ports, 10 Gigabit Ethernet ports, or a combination of both to accommodate switches from other vendors.
- B. Cisco storage networking devices can run either the Cisco MDS SAN-OS or Cisco NX-OS operating system to match the operating systems that are running on devices from other vendors.
- C. Interoperability modes allow VSANs to be propagated from the Cisco MDS to other Fibre Channel devices.
- D. Because Fibre Channel is based on a set of open standards, Cisco solutions are fully compatible with other Fibre Channel devices.

Correct Answer: C

QUESTION 10

Your boss wants to make better use of IT resources. Which TWO of the following options might you recommend?

- A. role-based access control
- B. distributed management
- C. embedded network intelligence
- D. consolidation of data center resources

Correct Answer: CD



QUESTION 11

Which response would be the best response to a customer who says, "I would prefer to work with a specialist supplier"?

- A. Most specialist suppliers are just Cisco staff who have broken away to try and make some quick money.
- B. Cisco will acquire specialist suppliers after their products are mature, so you might as well work with Cisco today.
- C. Specialist suppliers will almost certainly have greater technical capabilities in their own niche area, but Cisco is catching up fast.
- D. Cisco data center sales professionals are specialists in a comprehensive range of data center technologies that are tested, integrated, and supported by a single supplier: Cisco.

Correct Answer: D

QUESTION 12

As an experienced network engineer, you must be familiar with blade server. Refer to its compatibility with HP and IBM, which statement describes best?

- A. Cisco blade servers are currently incompatible with HP and IBM enclosures, but the next generation of blades will be compatible.
- B. Cisco produces switches that fit into HP and IBM server chassis that permit 10 Gigabit Ethernet connectivity.
- C. Cisco blade servers are currently compatible with HP enclosures but not with those from IBM.
- D. Cisco produces Fibre Channel switches that integrate into an HP or IBM blade server chassis.

Correct Answer: D

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