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QUESTION 1

Which three best describe the Cisco Borderless Network Architecture? (Choose three.)

A. Infrastructure and network services are the basis for user services.

B. A Cisco Borderless Network is based on a common network infrastructure.

C. Routers and switches provide transport services and operate at Layer 2 and Layer 3 of the Cisco Borderless Network Architecture.

D. A Cisco Borderless Network Architecture provides borderless network services.

E. User services are not part of the Cisco Borderless Network Architecture.?

Correct Answer: ABD

QUESTION 2

Which statement is true regarding TCO calculations?

A. Different stakeholders have the same expectations regarding the TCO calculation.

B. Cisco Capital financing offers is a service that provides simple budgeting services and helps customers to convert OpEx to CapEx.

C. Business benefits that are beyond the TCO and cannot be measured exactly should not be part of the TCO calculation and therefore should not be presented to the customer.

D. Account managers should emphasize strategic values of Cisco SecureX by showing how Cisco SecureX supports the main current market transitions (mobility, collaboration, cloud services, and IT consumerization).

Correct Answer: D

QUESTION 3

Which three statements correctly describe the Cisco router portfolio? (Choose three.)

A. The Cisco 800 Series Integrated Services Router family is a 1-RU solution for small offices.

B. The Cisco 1900 Series Integrated Services Router family is a 1-RU solution for small offices.

C. The Cisco 1900 Series Integrated Services Router family provides a modular solution for small offices.

D. The Cisco 800 Series Integrated Services Router family includes 3G WAN options.

E. The Cisco 2900 Series Integrated Services Router family provides interactive media services and service virtualization or midrange deployments.

F. The Cisco 2900 Series Integrated Services Router family provides interactive media services, including TelePresence.

Correct Answer: CDE

QUESTION 4

Which of the following statements best describes the strategic importance of the network?

A. The network is most important for internal applications.

B. The network is most important for providing customers with access to company services.

C. The network supports business processes by integrating people and devices with applications.

D. The network integrates internal and external users and their devices.

Correct Answer: C

QUESTION 5

Which two definitions best describe the Cisco Borderless Network Architecture? (Choose two.)

A. Infrastructure and network services are the basis for user services.

B. A Cisco Borderless Network is based on a common network infrastructure.

C. Routers and switches provide transport services and operate at Layer 4 of the Cisco Borderless Network Architecture.

D. A Cisco Borderless Network Architecture provides cloud services.

E. User services are not part of the Cisco Borderless Network Architecture.?

Correct Answer: AB

QUESTION 6

What are three foundational principles of Cisco SecureX Architecture? (Choose three.)

A. network management

B. content access control

C. context-aware security enforcement

D. virtual office management

E. network and global intelligence

F. context-aware policy

G. virtual security

Correct Answer: CEF

QUESTION 7

Which two are switch security features that enable a secure borderless network? (Choose two.)

A. device profiling and profile-based selection of security policies

B. Cisco ASA Firewall

C. MACSec

D. Security Group Tagging

Correct Answer: CD

QUESTION 8

Which statement correctly describes the importance and role of business processes?

A. Business processes are built on company operations.

B. Operations and, consequently, business processes define the company strategy.

C. Changes in company strategy cause changes in business processes and, consequently, in operations.

D. Tasks in business processes require interaction of various users using the same type of device.

Correct Answer: C

QUESTION 9

What is the primary security requirement to allow access to social media and collaboration?

A. protection of network devices

B. prevent remote access

C. enabling BYOD

D. authorizing content use

Correct Answer: D

QUESTION 10

Which two Cisco products can demonstrate the "one policy" approach in the Cisco Unified Access solution? (Choose two.)

A. Cisco WAAS

B. Catalyst 6500 Series Switch

C. Cisco Identity Services Engine

D. Nexus 5000 Series Switch

E. Cisco AnyConnect

Correct Answer: CE

QUESTION 11

Which one of these actions is the best way to resolve security challenges in borderless networks?

A. Upgrade all existing security products in the network.

B. Identify the vulnerabilities of only newly deployed services.

C. Identify the vulnerabilities of only newly deployed network devices.

D. Migrate to an architectural approach to security.

Correct Answer: D

QUESTION 12

Which two other architectures is the Cisco Borderless Network Architecture linked to? (Choose two.)

A. Cisco MediaNet Architecture

B. Cisco Security Architecture

C. Cisco TrustSec Architecture

D. Cisco Collaboration Architecture

Correct Answer: BD

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