



312-75^{Q&As}

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**QUESTION 1**

Company eBay helps individuals sell products to other individuals and takes a small commission on each sale. What EC classification do they fit?

- A. P2P
- B. B2B
- C. B2C
- D. C2C

Correct Answer: D

QUESTION 2

Mr. Bell has a large amount of information to present in a short period of time. Referring to the above scenario, what presentation method can Mr. Bell use to accomplish this?

- A. Group discussion approach
- B. Buzz Groups
- C. Teacher-centered approach
- D. Student-teacher interaction
- E. Role playing

Correct Answer: B

QUESTION 3

Which of the following can be done to help minimize distractions?

- A. Ensure learners know the rules for dress and conduct.
- B. Ensure exterior noises or interruptions are controlled as well as possible.
- C. Ensure learners know the schedule for breaks and meals.
- D. All of the above.

Correct Answer: D

QUESTION 4

One thing an instructor should never do in class is:



- A. Use analogies
- B. Use Jargon
- C. Use stories from the field
- D. Use video recorder

Correct Answer: D

QUESTION 5

The main reason an Instructor uses questions, restates information, and uses media is to amplify the following:

- A. To clarify and make sure leaning objectives are met
- B. To meet the learning needs of the students.
- C. To make sure students can use new skills in the field.

Correct Answer: A

QUESTION 6

During the ENSA program, you notice that one of the students in the class does not have the prerequisites for the course. Which of these actions is an appropriate method for you to do?

- A. Modify the pace of the course so that the student can accommodate and learn the course objectives effectively.
- B. Ignore such students and continue the class.
- C. Ask the student to cancel his admission and leave the classroom immediately.
- D. Tell the student that you can assist the student, but without the basic knowledge requested for the course it would be difficult for him/her to successfully complete the program.

Correct Answer: D

QUESTION 7

To achieve the Certified Ethical Hacker Certification, you must pass the following exams:

Ethical Hacking and Counter measures

What is the exam code for the above title?

- A. EC0-212
- B. 312-34
- C. 212-45



D. 312-89

E. 312-50

Correct Answer: E

QUESTION 8

While preparing for an upcoming Knowledge Management course, the instructor teams from the student's manager that all of the students already possesses sufficient skills and experience in a few of the sections of the course. What action should the instructor take when planning the course delivery?

A. Accelerate the course schedule.

B. The Instructor should validate the existing skill level of the students during each section identified, while planning additional exercises to challenge the students.

C. The instructor should omit the sections that the student's manager feels that the students already possess sufficient skills in.

D. The Instructor should make alterations to the planned course to include additional topics that may interest students.

Correct Answer: B

QUESTION 9

As an instructor you discover that key learning objectives are not addressing student's needs in your learning material. Choose below the appropriate action that the instructor should take:

A. Make content changes to meet student's needs.

B. Refer this matter to the courseware/instructional designers.

C. Inform your manager to take action.

Correct Answer: A

QUESTION 10

You are delivering a lecture to a new group of learners. At different points in the lecture students have problems understanding the new concepts. Select two techniques below that you can use to help them overcome their confusion:

A. Give additional examples about the concept.

B. Make minor re-sequencing of activities to meet learner's needs-

C. Restate the information you just gave about the concept.

Correct Answer: A



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