



1Z0-1077-20^{Q&As}

Oracle Order Management Cloud Order to Cash 2020 Implementation Essentials

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**QUESTION 1**

Which two statements are true about the functional capabilities of Oracle Cloud Configurator? (Choose two.)

- A. For users who do not have access to Oracle Fusion Product Hub, Oracle provides an alternative option to create models directly in the workspace area.
- B. Only the optional structure and attributes of a Product Item are imported from Product Hub to Configurator and not the mandatory elements because they cannot be configured by an end user.
- C. Multiple drafts of the same model can be modified at the same time, but they must be in different workspaces.
- D. The user interface pages are tightly connected to the model. You cannot add, delete, or reorder pages without affecting the model structure.

Correct Answer: BC

"Configurator models are imported from items maintained in Oracle Fusion Product Hub (which is accessed by the Product Information Management work area) that have a Structure Type of Model. Only the optional structure and attributes of the product item are imported, because the required elements of the product item cannot be configured by an end user. The option classes and optional standard items for each model item are also imported." "Configurator models are versioned objects. A model can go through multiple drafts before being released in a series of versions. There can be multiple drafts of the same model being modified at the same time, but they must be in different workspaces. A message notifies you if you add a model to a workspace when another draft exists in another workspace. There can only be a single released version of a model with the same effective start date."

QUESTION 2

Identify two valid use cases where a process assignment rule is defined to assign an orchestration process. (Choose two.)

- A. when you require multiple orchestration processes for one fulfillment line
- B. when you require one orchestration process for one fulfillment line
- C. when you require one orchestration process for sales order lines
- D. when you require one orchestration process for multiple fulfillment lines

Correct Answer: AD

QUESTION 3

Available to promise rules are _____.

- A. Seeded using APICS conventions
- B. User defined in order management module
- C. User defined using a matrix of selectable criteria



D. User defined in the global order promising module

E. System assigned base upon the item type, cumulative lead time and un consumed forecast

Correct Answer: C

QUESTION 4

How does Order Management interact with multiple fulfillment systems to fulfill sales order lines?

A. It has a web service broker that routes requests from the Fulfillment Task Layer.

B. It has a web service broker that routes requests from the External Interface Layer.

C. The Fulfillment system routing is defined in the orchestration.

D. The sales order lines are converted to Fulfillment Lines and fed to the Fulfillment systems.

Correct Answer: A

QUESTION 5

Your company, which is a global major in farming equipment, has products ranging from make-to-stock fast moving items, assembled-on-demand items, and complex configurable items with manufacturing plants and distribution centers spread across the US, Europe, and China. The company is deploying Oracle Cloud Order Management, and wants to evaluate the different promising modes that are possible through cloud Global Order Promising for its products. Which three promising modes are possible through GOP for the company's products? (Choose three.)

A. lead times

B. infinite availability

C. global availability

D. zone-based availability

E. supply chain availability

Correct Answer: ABE

<https://docs.oracle.com/en/cloud/saas/supply-chain-management/r13-update17d/fascp/manage-orderpromising-rules.html#FASCP1127104> ATP Rule Promising Modes: Explained The promising mode of an available-to-promise (ATP) rule determines which set of attributes the order promising logic evaluates when determining ATP results. When creating an ATP rule on the Manage ATP Rules page, the first thing that you must specify is which of the three promising modes is applicable to the ATP rule. These are the three promising modes: Supply chain availability search Lead time based Infinite availability based

QUESTION 6

Which two statements describe Net Change Collection? (Choose two.)



- A. Data for the selected entities is replaced in the planning data repository.
- B. It completely refreshes the planning data repository.
- C. Data for the selected entities is deleted from the planning data repository.
- D. It collects only changed data to the planning data repository.
- E. It collects data only incrementally to the planning data repository.

Correct Answer: BE

QUESTION 7

Your customer requires order revisions from an external system. The customer is concerned that all order lines will have to be sent again in the revised order even though the customer typically changes only one or two lines. Which three statements are true? (Choose three.)

- A. Order lines can be canceled by sending a cancellation request.
- B. A revised order can contain just the updated order line.
- C. All order lines will have to be sent again in the revised order.
- D. Missing order lines are assumed to be canceled.
- E. Missing order lines are not assumed to be canceled.

Correct Answer: ABD

QUESTION 8

You have deployed the Extensible Flexfield (EFF) successfully but it is not visible in the order capture additional information section.

Identify the two reasons for this behavior. (Choose two.)

- A. The EFF definition is not frozen.
- B. The EFF segments are not defined correctly.
- C. The EFF compilation is not done.
- D. The custom extensible flexfields are not published.
- E. The EFF context is not associated with the page.

Correct Answer: DE

**QUESTION 9**

Your company has a cost of change policy that changes a customer when the order is allocated, with no changes allowed after the goods are staged.

Which fulfillment status will trigger compensation and impose charges on the customer when the sales order quantity is changed?

- A. Backordered
- B. Ready to Release
- C. Released to Warehouse
- D. Staged

Correct Answer: B

https://docs.oracle.com/cd/E51367_01/scmop_gs/FAOFO/F1433056AN132D9.htm

QUESTION 10

Identify the transformation type in which a transactional item attribute is used for transforming a product. The transformation may be added to the existing product or replace the product on the sales order for a CTO item.

- A. Attribute to Product
- B. Product to Product
- C. Context to Product
- D. Attribute to Attribute

Correct Answer: A

An attribute-to-product transformation uses transactional attributes to transform an attribute to an item number. It can add the transformation to an existing item or replace the item that the source order references. Assume your company receives orders for an MP3 player that includes a Color attribute and a Size attribute, and that you must use a combination of these attributes to reference an item number. In the following example, a transformation rule transforms the Color and Size attributes of the Mini Plus item to the VIS481 item. Order Management displays VIS481 on the order line.

QUESTION 11

Your company wants a category of goods to be globally sourced for certain regions in Europe. After setting up the sourcing rules, you attempt to assign them by using the Category and Region option, but the category is not on the list of values.

What is the problem?

- A. The Default Sourcing Assignment Set profile option is not set.
- B. The category set that is associated with the Sourcing Rule Category Set profile option is controlled at the



organization level.

C. The Default Sourcing Assignment Set profile option is set to a category set for the Item category set structure.

D. A category set has not been selected under the Sourcing Rule Category Set profile option.

Correct Answer: D

QUESTION 12

Your company wants to define different status conditions for fulfillment lines that have different categories assigned to a single orchestration process in Order Management Cloud.

Which two configurations would you perform to meet this requirement? (Choose two.)

A. Define a fulfillment line status rule set for each category.

B. Create a unique step for each category and assign different "next expected task statuses."

C. Define orchestration process status values for each category.

D. Assign the status catalog to the orchestration process.

Correct Answer: CD

An orchestration process is a predefined business process that coordinates the orchestration of physical goods and activities within a single order and automates order orchestration across fulfillment systems.

QUESTION 13

The order manager in your company likes to monitor order delivery commitments in real time for customers.

Identify the Order Management Oracle Transactional Business Intelligence (OTBI) dashboard that can be used to get all possible root causes for orders that are not fulfilled on time.

A. Fulfillment line in Jeopardy

B. Orders on Backorder

C. Orders on Past Due

D. Orders in Jeopardy

E. Orders on Hold

Correct Answer: C

Orders in jeopardy ?Details ?The Fulfillment Lines in Jeopardy Analysis shows the number of fulfillment lines that are in jeopardy, using a bar for each jeopardy priority that you have defined. For example, a range can indicate high, medium, or low jeopardy priorities. You can click a range bar to drill down to the Manage Fulfillment Lines page, which displays a list of fulfillment lines restricted to the exception type that corresponds to that range, as indicated by an icon in the Exception Type column. Orders on Past Due ?Details and allows filtering based upon : Year Inventory Organization Name Item Name Business Unit Name Bill-to Customer Name Ship-to Customer Name So Past due seems to give root



cause details while Jeopardy gives ranges

QUESTION 14

You are implementing the entire suite of Supply Chain Management Cloud for an auto component manufacturing and distribution company. This company has a manufacturing facility where different auto electrical components are produced to fulfill the demand that originates from various customers. One of the components that the company sells to its customers requires specialized operations; therefore, the company outsources it to an external manufacturer instead of producing it in its own facility.

Which two steps are required to fulfill the demand for this component through outsourced manufacturing? (Choose two.)

- A. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Buy."
- B. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Make."
- C. Select the Customer Sales Order Fulfillment check box under the Procurement offering.
- D. Create a sourcing rule of the Buy type for this component in the selling inventory organization.
- E. Model the manufacturer to which the component production is outsourced as a Supplier in the enterprise.
- F. Create a sourcing rule of the Make type for this component in the selling inventory organization.

Correct Answer: BE

https://docs.oracle.com/cloud/r13_update17c/scmcs_gs/FAIMS/FAIMS1823005.htm#FAIMS1922710

QUESTION 15

Your company wants to default the preferred fulfillment warehouse and scheduled ship date as order requested date during order import and skip the scheduling task for a particular order type.

What are the two business rules that must be configured to achieve this requirement? (Choose two.)

- A. Define a branching condition rule.
- B. Define a lead time expression rule.
- C. Define a line selection criteria rule for the scheduling task.
- D. Define a compensation pattern rule.
- E. Define a pre-transformation defaulting rule.

Correct Answer: CE