Exam   :   **00M-668**

Title   :   IBM Tivoli Enterprise Asset
                     Management Sales Mastery
                     Test v3

Version   :   DEMO

1.Identify IBM TRIRIGA Solutions that help to reduce costs through smarter space utilization.

A.Real Estate Management, Capital Project Management, Maintenance Management, and IT Management.

B.Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, and Environment & Energy Management.

C.Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, Environment & Energy Management, and Transportation Infrastructure

D.Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, and Environment & Energy Management.

E.Real Estate Management, Facilities Management, Capital Project Management, and Maintenance Management.

Answer: B

2.Who should care about reducing facility costs?

A.Everyone in the organization

B.Nobody except CEOs

C.All executives and line managers

D.Financeexecutives, Real Estate and FacilityExecutives, and Sustainability Executives

E.Only CEOs and CFOs

Answer: D

3.Which benefits statement below best explains TRIRIGA's value?

A.Aggregates Data, Streamlines Processes, Simplifies Reporting.

B.Smaller, Faster, Cheaper.

C.Reduces Operating Costs, Improves Building Operations, and Lowers Energy Consumption.

D.Reduce Costs, Grow Revenue, Increase Customer Satisfaction.

Answer: C

4.What is IBM Maximo Spatial Asset Management?

A.Geospatially enabled asset and service management

B.A Maximo add-on that provides remote asset management

C.An asset management solution used by NASA

D.An asset management solution to manage linear asset

Answer: A

5.In which of the following industries are customers less likely to purchase Maximo Calibration?

A.Government

B.Oil & Gas

C.Life Sciences

D.Nuclear

Answer: D

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